

(This is an English translation of the original Italian document “Bilancio 2020”. In cases of conflict between the English language document and the Italian document, the interpretation of the Italian language document prevails. The Italian original is available on www.sirefiduciaria.it)

ANNUAL REPORT 2020

Società Italiana di Revisione e Fiduciaria S.I.R.E.F. S.p.A., abbreviated as **"SIREF Fiduciaria S.p.A."** or **"SIREFID S.p.A."** Registered Office and General Management: Via Montebello, 18 – 20121 Milan, Share Capital €2,600,000, Milan Monza Brianza Lodi Companies Register and Taxpayer Identification Number 01840910150, a Company participating in the Intesa Sanpaolo VAT Group – VAT Registration Number 11991500015 (IT11991500015), belonging to the “Intesa Sanpaolo” Banking Group entered in the Register of Banking Groups, Management and Coordination by Intesa Sanpaolo S.p.A. Sole Shareholder Fideuram – Intesa Sanpaolo Private Banking S.p.A. Authorisation to operate the fiduciary business with Ministerial Decree of 6 September 1974 Registered in the separate section of the Register kept pursuant to Art. 106 of the Italian Banking Consolidation Act with an order by the Bank of Italy on 19 September 2017, identification code 19482.9 Member of Assofiduciaria.



Mission

SIREF Fiduciaria is a leading company in the Italian fiduciary sector and, thanks to the experience gained in over forty years of activity, it is committed to:

OFFERING the widest range of fiduciary services to customers, investors and entrepreneurs, guaranteeing the utmost confidentiality and the highest professional standards.

MEETING the capital requirements of the most sophisticated Private and Corporate customers of the Intesa Sanpaolo Group, offering cutting-edge customised solutions

STRENGTHENING its contribution to support the service models of the Fideuram-Intesa Sanpaolo Private Banking Networks

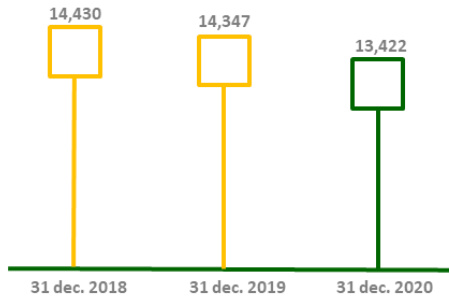
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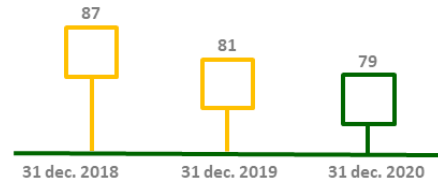
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Highlights (*)

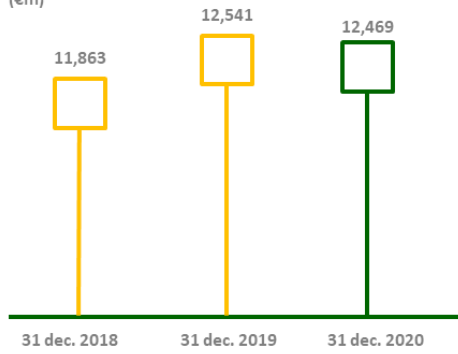
Total net interest and trading income
(€k)



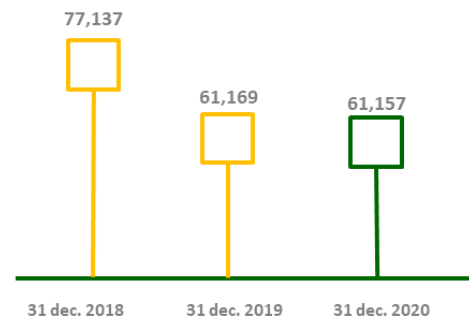
Average workforce
(individuals)



Assets under management
(€m)



Number of mandates
(units)



(*) For a like-for-like comparison, the 2018 figures have been restated to reflect the merger of Fideuram Fiduciaria S.p.A. and FI.GE. S.p.A., which became effective on 30 June 2018 and 31 March 2019, respectively.

SIREF Fiduciaria, the year of the digital transformation

The year 2020 put everyone, businesses, customers and workers, to the test. Siref has emerged profoundly changed from all this.

The determination, commitment and constant desire to pursue excellence in service with all the limitations imposed by the global pandemic, have driven the implementation of innovative solutions to simplify internal operations and the exchange of physical documents with customers, reinforcing the need for confidentiality.

It was on these bases that a digital development path took root, not only in the way we work, facilitated by smart working for all employees, but also by raising the qualitative level of our service offering by supporting the simplification of our services (“paperless” policies, extension of the digital platform to acquire and update all fiduciary mandates, a centralised and more fluid “remote” relationship with the Sales Networks, combined with a higher level of confidentiality and exclusivity as a standard of service).

This was the logic applied to improve our range of services with new products, emphasising above all the needs of generational transitions in households and businesses, confirming the leadership held by Siref in the fiduciary sector.

The change in strategy was strongly supported by the new management that took over leadership of the fiduciary company during the year, consolidating its powerful synergy with the Sales Networks and increasingly becoming the benchmark for High Net Worth services in the Intesa Sanpaolo Group: in a difficult year due to the external context, Siref has produced numerous informational and training webinars for widespread promotion of its own services and expertise.

Special thanks go to the Customers who have confirmed that they appreciate and esteem the commitment of all the specialists who dedicate their time and professional expertise every day to build the solutions most suited to their needs. Thanks also go to the networks of Personal Financial Advisers and Private Bankers who, with their consulting approach, make it possible to expand the visibility of the Group fiduciary company throughout Italy.



Company Officers

Board of Directors

Chairman	Pier Luigi Sappa
Managing Director	Gianluca La Calce
Directors	Edoardo Andreoli Andrea Calamanti Dario Colombo Fabio Cubelli Cristiana Fiorini Carlo Pacifici Massimo Zanon di Valgiurata

Board of Statutory Auditors

Chairman	Giampaolo Brianza
Statutory Auditors	Federica Mantini Beatrice Ramasco
Acting Auditors	Patrizia Marchetti Francesca Monti

General Management

General Manager	Igor Basilicati
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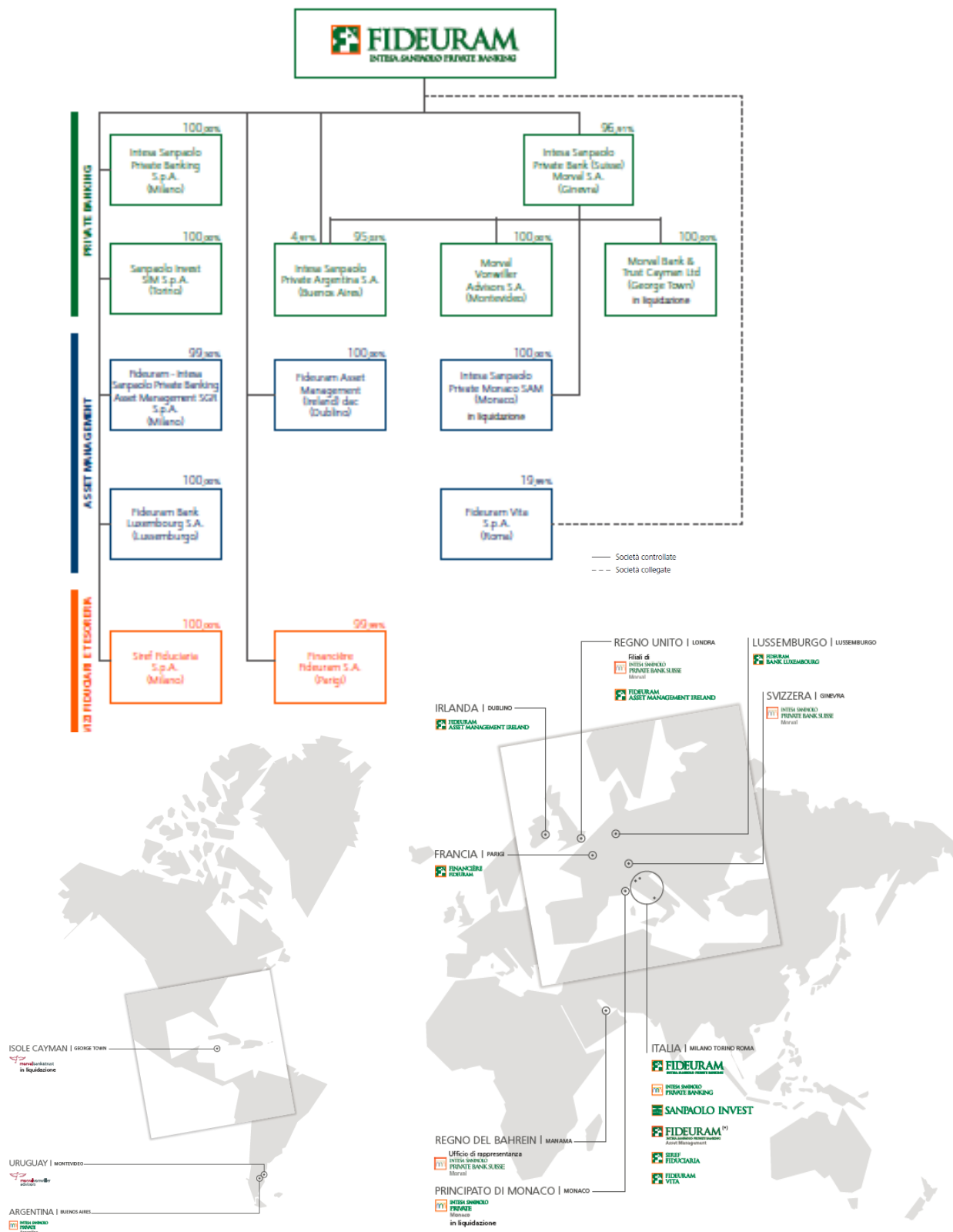
Independent Auditors

KPMG S.p.A.

The Structure of the Private Banking Division

The Company belongs to the Intesa Sanpaolo Banking Group, through its Parent Company, **Fideuram - Intesa Sanpaolo Private Banking** ("Fideuram").

The Fideuram Group operates in eleven countries and is composed of the following companies in addition to the Parent Company, Fideuram - Intesa Sanpaolo Private Banking:



Directors' Report

Dear Shareholder,

We submit for your examination the financial statements at 31 December 2020 and, in general, the results achieved during the year by Società Italiana di Revisione e Fiduciaria S.I.RE.F. S.p.A. or, in abbreviated form, "SIREF Fiduciaria S.p.A." or "SIREFID S.p.A."

The year 2020 was marked worldwide by the "Covid-19" pandemic, whose spread has severely impacted Italy, dealing a harsh blow to families, society as a whole and economic activity.

In this difficult context, SIREF Fiduciaria has dedicated itself to maintaining its commercial relations, by offering innovative services and achieving higher than forecast financial results, realizing a **net profit** for the year of €211,266, with a constant level of **assets under fiduciary management** over the course of the year (€12.5bn).

Declaration of compliance with the International Financial Reporting Standards

These financial statements have been prepared:

- in accordance with the International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the related interpretations of the International Financial Reporting Interpretations Committee (IFRIC) as endorsed by the European Commission that were in force at 31 December 2020 in accordance with the procedure prescribed by Regulation (EU) no. 1606/2002. To provide better guidance on how to apply the accounting standards, reference was made to the interpretations provided by the International Financial Reporting Interpretations Committee (IFRIC). There were no derogations from the application of the International Accounting Standards or International Financial Reporting Standards;
- using the templates prescribed by the Governor of the Bank of Italy on 22 December 2017 (Appendix A - Financial Statements and Notes to the Financial Statements of financial intermediaries), which reflect the introduction of the International Financial Reporting Standards in Italian Law, in compliance with Legislative Decree no. 38 of 28 February 2005 (IAS Decree).

The financial statements consist of the Balance Sheet, the Income Statement, the Statement of Comprehensive Income, the Statement of Changes in Shareholders' Equity, the Statement of Cash Flows, and the Notes to the Financial Statements, which also include the summary of the most important accounting principles applied. They are also accompanied by the Directors' Report.

The Notes to the Financial Statements are broken down as follows:

- Part A - Accounting policies
- Part B - Notes to the Balance Sheet
- Part C - Notes to the Income Statement
- Part D - Other information.

The Financial Statements use the Euro as their presentation currency. The Income Statement for 2020 was compared with the one for the same period of 2019, while the Balance Sheet at 31 December 2020 was compared with the one at 31 December 2019. To facilitate comparison of the values from the different

periods and to offer a clearer and more immediate interpretation of the assets, liabilities, equity, income and expenses of the company, the figures at 31 December 2020 are shown in the Reclassified Balance Sheet and Income Statement. These were created by using appropriate groups of items that compose the official statements.

Economic scenario

The spread of the “Covid-19” pandemic, with its severe impact on global economic activity over the course of 2020, drove the search for quick and effective economic policy responses, both on the monetary and on the fiscal side.

Global growth prospects were favourable at the beginning of 2020, mainly due to the reduction in tensions between the United States and China, which had dominated much of 2019. However, the spread of the pandemic completely altered the global economic scenario over the following months.

The economic policy response to the swift deterioration in the business cycle triggered by the health emergency was prompt, especially in the United States. On the political side, markets were focused on the results of the United States elections, while the tensions between the United States and China, which had dominated 2019, have been at least partly frozen.

Even **the eurozone** was scarred by the pandemic in 2020, which hit in two “waves”, with the first in spring and the second in autumn. The initial prospects were positive, thanks to the commercial agreement between the United States and China, and the Brexit agreement between the United Kingdom and the European Union, which laid the basis for a cyclical recovery. However, beginning in February, the Covid-19 epidemic first swept through Italy, and then the rest of the eurozone as well, making it necessary to implement drastic social distancing measures to halt the spread of infections that led to the shutdown of all non-essential productive activities in March and April. These measures had never been tried before in peacetime, yet became necessary due to the gravity of the health situation, albeit at an enormous economic cost: the decrease in GDP in the second quarter has never been as large since the end of World War II. However, the adopted health measures turned out to be effective, and the restrictions were gradually loosened at the end of April, permitting a vigorous recovery in the third quarter. However, a sharp increase in the spread of the virus began in September, forcing governments to impose new lockdowns. These were more “targeted” and limited, with a far less severe negative impact on GDP in the fourth quarter than in the spring. The contraction in economic activity generated downward pressures on prices, which dragged inflation back into negative territory beginning in August, while core inflation fell to its lowest level since the single currency was created. The intervention by national and European tax and monetary authorities was massive. Beginning in March, the individual national governments arranged enormous measures to support consumer and business income and the labour market, and provide broad guarantees for bank loans. Even the European Central Bank (ECB) took significant action: the QE program was expanded, and an emergency purchasing plan was launched (the PEPP, which was handled in a more flexible manner than was the traditional QE), which was approved in March and expanded both in June and in December. New subsidised long-term loans were also launched to inject liquidity into banks. At the European institutional level, an enormous fund to provide support to the nations hardest hit by the pandemic (Next Generation EU), as part of the new seven-year European budget 2021-27, totalling €750bn, more than half of which disbursed in the form of subsidies. Finally, the year ended with the last-minute finalisation of a laborious agreement between the European Union and the United Kingdom to regulate the official start of Brexit beginning in January 2021.

Operating Results

FINANCIAL RESULTS

The following table presents the Reclassified Income Statement for 2020, which ended with a **net profit** for the period of €211k, down €1.5m from the previous year (-88%), largely due to the impact of extraordinary-recurring events.

(figures in €)

	2020	2019	CHANGE	
			ASBOLUTE	%
Net interest income	(103,898)	(91,053)	(12,845)	14
Net profit (loss) on financial assets and liabilities	(8,589)	14,456	(23,045)	n.s.
Net fee and commission income	13,534,204	14,423,335	(889,131)	-6
TOTAL NET INTEREST AND TRADING INCOME	13,421,717	14,346,738	(925,021)	-6
Other income (expense)	(139,758)	187,983	(327,741)	n.s.
NET OPERATING INCOME	13,281,959	14,534,721	(1,252,762)	-9
Personnel expenses	(6,804,989)	(7,426,527)	621,538	-8
Other administrative expenses	(3,544,147)	(3,424,767)	(119,380)	3
Depreciation and amortisation	(859,515)	(908,216)	48,701	-5
NET OPERATING EXPENSES	(11,208,651)	(11,759,510)	550,859	-5
NET OPERATING INCOME (EXPENSES)	2,073,308	2,775,211	(701,903)	-25
Net impairment of loans	149,775	31,445	118,330	n.s.
PRE-TAX PROFIT (LOSS) ON CONTINUING OPERATIONS	2,223,083	2,806,656	(583,573)	-21
Income taxes for the year on continuing operations	(581,434)	(796,647)	215,213	-27
Integration expenses (net of tax)	(1,430,383)	(259,766)	(1,170,617)	n.s.
NET PROFIT	211,266	1,750,243	(1,538,977)	-88

n.s.: not significant

The commentary on the principal items follows.

Net operating income totalled €13.3m, down €1.3m from last year. Analysis of the changes in the principal items illustrates that:

- overall **fee and commission income**, totalling €13.5m, reflected a reduction that is mainly ascribable to lower fees and commissions generated by activities on the Stock Ownership and Stock Option Plans (-€0.4m), due to the closure of four plans that began last year, and the downturn in “one-off” revenue from escrow agreement operations (-€0.5m), which were less frequent in 2020 on a market shaken by the pandemic;
- other **operational expenses (income)** (-€0.1m) dropped by €0.3m from 2019. A charge by the MEF concerning the year 2017 was settled in 2020 with costs that were higher than those accrued in the provisions for risks in previous years. The positive balance of 2019 also included other non-recurring income.

Net operating expenses, totalling €11.2m, fell from the previous year (-€0.6m). The detailed analysis shows that:

- **Personnel expenses** totalled €6.8m, down nearly €0.6m from 2019 in consequence of the different weight of the variable component of remuneration and the reduction in average workforce (see the paragraph “Changes in Workforce”);
- **Other administrative expenses**, totalling €3.5m, increased by €0.1m, which was mainly ascribable to the growing costs for the services. The higher costs incurred for legal and information technology services were almost entirely offset by the growing cost synergies made possible by completion of the business combination operations, by the reduction in costs for general expenses and indirect costs for personnel, and by property management expenses.
- **Depreciation and amortisation**, totalling €0.9m, remained essentially the same as the net amount for last year.

The **net impairment of loans** shows a positive balance (€0.2m), ascribable to a partial reversal of the provision for bad debts, in accordance with Group methods and parameters.

In consequence of the changes in the items illustrated above, the **pre-tax profit (loss) on continuing operations** totalled €2.2m, down €0.6m from 2019 (-20%).

Integration expenses totalled €1.4m, net of the associated tax effect, up €1.2m from the previous year. These costs, which were charged entirely in 2020, refer to the early retirement incentive costs envisaged by the Group Integration Protocol of 29 September 2020 and, to a lesser extent, the amortisation allowance for the IT investments connected with the integration activities of the last three years.

In consequence of the changes in the items illustrated above, the **net profit** totalled €211k, down €1.5m from the previous year (-88%).

BALANCE SHEET ITEMS

The following table presents the changes in balance sheet items at 31 December 2020 and the comparison with the corresponding items at 31 December 2019.

(figures in €)

	31.12.2020	31.12.2019	CHANGE	
			ASBOLUTE	%
ASSETS				
Financial assets measured at fair value through profit or loss	141,169	62,043	79,126	128
Financial assets measured at fair value through other comprehensive income	86,268	105,929	(19,661)	-19
Loans and advances to banks	22,825,057	25,197,300	(2,372,243)	-9
Loans and advances to customers	2,995,001	2,447,310	547,691	22
Property and equipment and intangible assets	5,775,952	6,336,477	(560,525)	-9
Tax assets	913,026	625,630	287,396	46
Other assets	11,209,102	10,594,599	614,503	6
TOTAL ASSETS	43,945,575	45,369,288	(1,423,713)	-3
LIABILITIES				
Debts	6,883,423	7,064,812	(181,389)	-3
Tax liabilities	58,366	152,469	(94,103)	-62
Other liabilities	5,971,829	7,047,710	(1,075,881)	-15
Provisions for risks and charges	2,886,105	1,714,079	1,172,026	68
Share capital and reserves	27,934,586	27,639,975	294,611	1
Net Profit	211,266	1,750,243	(1,538,977)	-88
TOTAL LIABILITIES	43,945,575	45,369,288	(1,423,713)	-3

n.s.: not significant

The commentary on the principal items follows:

- The **financial assets measured at fair value through profit or loss** refer to the acquisition of Intesa Sanpaolo shares under the remuneration and incentive schemes for management.

- **Financial assets measured at fair value through other comprehensive income** include the Intesa Sanpaolo shares held in the portfolio and whose reduction in value is ascribable to the loss recognised during the year.
- **Loans and advances to banks** consist of the available liquidity on current bank accounts and time deposits, in addition to receivables for fee and commission income from banks. The €2.4m decrease from the net amount for the previous year is mainly ascribable to the reduced liquidity present on current accounts.
- **Loans and advances to customers** (+€0.6m on the figure at the end of 2019) mainly refer to receivables for fees and commissions to be collected.
- **Property and equipment and intangible assets** consist of the software and present value of the rights in use of leased assets. The €0.6m reduction is attributable to the amortisation allowance for the year.
- **Other assets** increased by €0.6m, mainly due to the increase in loans and advances to customers for the stamp duty, which was only partly offset by the reduction in the receivable for prepayment of the substitute tax on capital gains.
- **Payables** include €5.5m in payables for lease instalments to be paid to the lessor. The remainder, amounting to €1.4m, refers to payables for fees and commissions to be paid to the sales network.
- **Other liabilities** fell by €1.1m and mainly refer to the payables for services received from Fideuram and Intesa Sanpaolo.
- Finally, the amount of **provisions for risks and charges** grew due to the higher provisions for personnel costs due to the provisions made for retirement incentives.

Operational data, structure, product range

ASSETS UNDER MANAGEMENT AND NUMBER OF MANDATES PER PRODUCT

Assets under fiduciary management remained essentially stable from their 2019 level, totalling **€12.47bn** compared with €12.54bn at the end of 2019.

The year 2020 ended with **61,157** active mandates, in line with mandates existing at the end of 2019, notwithstanding the fact that a total of 774 new mandates were opened during the year (of which 490 mandates for classic fiduciary activity), although those were offset by as many revocations of mandates, largely due to the planned closure of about 300 mandates that included the units of a Closed Private Equity Fund that reached its natural, ten-year expiration date.

	31.12.2019	31.12.2020	Change
Assets under management (€m)	12,541	12,469	-72
Number of mandates	61,169	61,157	-12

The detailed analysis follows.

MANDATES OF FIDUCIARY ADMINISTRATION WITH REGISTRATION (INVESTMENT AND CORPORATE)

Investment mandates grew in terms of assets under management during the last quarter of the year, benefiting inter alia from the positive market effect that occurred in the second half of the year.

The intense and positive activity of acquiring new mandates did not offset the significant decrease in the number of active mandates due to the scheduled closure of 300 mandates dedicated to a Closed Private Equity Fund that reached its natural ten-year expiration date.

<i>Investment Mandates</i>	31.12.2019	31.12.2020	Change
Assets under management (€m)	10,151	10,076	-75
Number of mandates	3,562	3,267	-295

The **corporate mandates** dedicated to business customers (management of equity investments and their associated rights) posted an increase in assets under management due to several major contributions made during the year and a natural reduction in the number of mandates in the process undertaken some time ago to select customers on the basis of profitability and riskiness criteria.

<i>Corporate Mandates</i>	31.12.2019	31.12.2020	Change
Assets under management (€m)	1,244	1,381	137
Number of mandates	1,266	1,183	-83

MANDATES OF FIDUCIARY ADMINISTRATION WITHOUT REGISTRATION (MASI)

This service, which was created in 2015 to satisfy customer demand which wanted “voluntary disclosure”, saw the opening of three new mandates offset by the same number of closures, while maintaining unaltered the securities administered last year.

<i>Mandates without registration</i>	31.12.2019	31.12.2020	Change
Assets under management (€m)	26	34	8
Number of mandates	38	38	0

ESCROW AGREEMENT

The mandates associated with escrow agent services (120 new mandates as opposed to 38 escrow agreements) continued to grow significantly. These are carried out in collaboration with the HNWI structure of Intesa Sanpaolo Private Banking, and on referral by leading outside firms and consolidated partners of the Group. However, a number of major planned releases of assets under management did occur due to contracts that had reached their natural expiration date.

<i>Escrow Agreement</i>	31.12.2019	31.12.2020	Change
Assets under management (€m)	662	485	-177
Number of mandates	394	514	120

STOCK OWNERSHIP/STOCK OPTION PLANS

Activities on the Stock Ownership and Stock Option Plans remained substantially stabled during the year. The growth in the number of mandates, of limited administered securities, did not offset the assets under management that were lost due to the revocation of 4 plans that expired in 2019.

<i>Stock Ownership/Stock Option Plans</i>	31.12.2019	31.12.2020	Change
Assets under fiduciary management (€ m)	380	355	-25
Number of mandates	55,899	56,141	242
Number of plans	7	3	-4

ACTIVITY RELATED TO TRUSTS

The number of Trusts and their associated assets under management grew during the year, and they also received several planned assets under management. The growing interest in the segment will lead to rising growth in 2021, confirming its “niche” position, with the launch of services dedicated to transmission between generations.

<i>Trusts</i>	31.12.2019	31.12.2020	Change
Assets under fiduciary management (€ m)	78	138	60
Number of appointments	10	14	4

COMMERCIAL INITIATIVES

In spite of the health emergency and the new digital procedures, in 2020 the Company intensified its commercial development as compared with previous years, by focusing its energies on the following areas, where it realized the first concrete economic results of this process in 2020 and which it will consolidate in 2021:

- service innovations with completion of the range and model of services it offers following integration of the Group fiduciary companies;
- process innovation, in accordance with the Business Plan, to facilitate the phases of acquiring new customers and new fiduciary mandates through its digital platform, with revised standardised and simplified forms for all distribution networks;
- digital communication with webinars to a wide range of Personal Financial Advisers to promote the innovations introduced during the year and to keep updating their familiarity with the fiduciary services, especially among the Personal Financial Advisers in distribution networks that are less diligent in using them or who were just recently recruited.

SERVICES WITH HIGH ADDED VALUE

Although it diminished slightly due to the ongoing health emergency, the company's leadership in the escrow agreement services segment, which is especially important for the support it provides in M&A transactions, strengthened in terms of quality and "customised" contractual complexity in the support provided to the top professional firms that refer customers and to the High Net Worth Individual units of Intesa Sanpaolo Private Banking interested in acquiring new clients and new deposits from those same transactions.

Major energy has been brought to bear on the development of contractual frameworks to meet the networks' need for support with the generational transitions of their clients, through the fiduciary management of life insurance policies connected with the subsequent management of the insurance benefits paid to beneficiaries and of special trusts dedicated to them, in terms of the annuities planned over time.

Finally, as a niche interest for top customers who use several banks to manage their wealth, the Company has dedicated itself to the implementation and commercial roll-out of both the expansion of its tax withholding agent services, in connection with the assets deposited at Group banks for fiduciary management in order to pool tax offsetting with the assets held as foreign fiduciary deposits or unlisted corporate deposits, and of combined reporting of assets, even if they are not managed directly.

INNOVATIVE DISTRIBUTION PROCESSES

The service model offered through the *"MyFiduciaria"* digital platform, which was launched in 2017 for Fideuram Networks, was also developed and implemented for direct distribution (use of advanced digital signature) and through the Banking Networks to facilitate the acquisition of new fiduciary mandates and amendment of previous fiduciary mandates, confirming its vibrant growth trend (50% usage rate achieved).

At the same time and in line with the previously mentioned platform, a new single contractual template for fiduciary services was implemented for all the distribution networks served, with operational and business appendices that are specialised to guarantee the flexibility required by the channel/service. The template is generating major benefits in terms of operational simplification, both internally and for the Networks.

DIGITAL COMMUNICATIONS

Partly in consequence of the health emergency, the Company implemented a new digital strategy for communication with the Division Networks in 2020, in pursuit of greater efficiency, at no additional internal cost, in reaching a higher number of Personal Financial Advisers and in creating more opportunities for exchanging information about the new offering.

A total of **24 webinars** targeting the individual areas of the Networks (19 for the Fideuram Network and five for the Intesa Private Banking Network) were organised, focusing on promoting exclusive services in generational transitions. They attracted the participation of over **1,300 Personal Financial Advisers**, whose feedback was received and re-elaborated at subsequent telemeetings for detailed discussions on developing customised advice for the most demanding clients.

Once again this year, articles were published in the national media in special issues dedicated to the world of outstanding fiduciary companies (**Sole 24 Ore – Speciale Fiduciarie**) and, taking advantage of the internal communication programs of the Intesa Sanpaolo Group, the Company renewed its commitment to disseminating knowledge about its services through news on the intranet, such as previews of the launch of new value added services (management of new policies in connection with trustee services, Online Statements), and articles on Mosaico, the online house organ of the Group (the evolution of the **Trust** for specific purposes and standardised procedures for asset planning).

In such a particular year, even more so due to the change in top management, SIREF Fiduciaria decided to sponsor structured surveys of all of its employees, and especially an online survey aimed at assessing the impact of the change in approach to operational and sales work (smart working) implemented during the first few months of the year and especially the relationship among colleagues, revealing great collaboration and proactiveness, new opportunities for contact with customers by constantly monitoring their requests and needs, great commitment and dedication to sharing their skills and openness to change.

CHANGES IN WORKFORCE

As part of a streamlining process, the reduction in the total number of employees continued in 2020, following the integration of Group fiduciary companies and the retirement of employees mostly in connection with the Group's early retirement incentive plans, which was partly offset by the hiring of resources with a fixed-term contract.

At 31 December 2020, the workforce decreased by a total of two employees from the number at the beginning of the year.

<i>Precise figures</i>	<i>Direct employees</i>	<i>Seconded from the Group</i>	<i>Seconded to the Group</i>	<i>Seconded from Third Parties</i>	<i>Total</i>
31.12.2020	65	16	1	0	80
<i>Total 31.12.2020</i>	65	16	1	0	80
31.12.2019	64	16	0	2	82
<i>Total 31.12.2019</i>	64	16	0	2	82
Change	1	0	1	-2	-2

The following tables illustrate the **breakdown** of workforce by gender, job classification, and type of employment relationship.

<i>Classification</i>	<i>Women</i>		<i>Men</i>		<i>Total</i>	
	<i>31.12.2020</i>	<i>31.12.2019</i>	<i>31.12.2020</i>	<i>31.12.2019</i>	<i>31.12.2020</i>	<i>31.12.2019</i>
DIRECTORS	0	0	4	4	4	4
EXECUTIVE MANAGEMENT	24	23	16	16	40	39
PROFESSIONAL AREAS	24	24	12	13	36	37
Temporary	0	2	0	0	0	2
TOTAL	24	21	16	16	80	82

<i>Type of employment relationship</i>	<i>Women</i>		<i>Men</i>		<i>Total</i>	
	<i>31.12.2020</i>	<i>31.12.2019</i>	<i>31.12.2020</i>	<i>31.12.2019</i>	<i>31.12.2020</i>	<i>31.12.2019</i>
FULL-TIME	32	33	31	32	63	65
PART-TIME	16	16	1	1	17	17
GRAND TOTAL	48	49	32	33	80	82

The tables highlight how the prevalence of female employees remained well represented in 2020 too at the different levels of job classification, with frequent use of part-time employment contracts.

The **average number of employees** highlights even more plainly the decrease in the number of employees that took place in 2020 as compared with 2019 (-2 employees).

<i>Average figures</i>	<i>Direct employees</i>	<i>Seconded from the Group</i>	<i>Seconded to the Group</i>	<i>Seconded from Third Parties</i>	<i>Total</i>
12 months 2020	63	16	1	1	79
<i>Total 31.12.2020</i>	63	16	1	1	79
12 months 2019	63	16	0	2	81
<i>Total 31.12.2019</i>	63	16	0	2	81
Change	0	-1	0	-1	-2

INFORMATION SYSTEM, ORGANISATION AND TRAINING

The Company information management and accounting system is outsourced to the **Intesa Sanpaolo Group Information Systems Department** (hereinafter, “ISD”).

Outsourcing is governed by Service Level Agreements (SLA), which dictate the contents of the activities, contact persons, consideration and expected service levels. SIREF Fiduciaria monitors the provided services, dedicating special attention to cost containment, risk control, and improvement in the service provided to customers.

Depending on changes in the law and the market, priority information system projects are chosen – in collaboration with Parent Company functions and in accordance with the Business Plan – and developed with the ISD on the basis of a formalised capital budgeting process.

Otherwise, the platform of application services that assures integration with the procedures of Fideuram – Intesa Sanpaolo Private Banking is managed independently from the fiduciary company, which directly handles the relationship with the provider of application services. Ordinary software management activities are governed by an annual maintenance agreement, while development initiatives are determined and planned on an annual basis, within the limits of budgeted funds and in accordance with specific operational and business needs.

OTHER PROJECTS

During 2020, work was completed on the introduction of the following services: i) **Strong Customer Authentication**, designed to reinforce the customer security measures used during access to their private area on the institutional website to read their account statements online; ii) **Account Aggregation**, intended to offer an aggregated representation of the principal’s estate (both for those held in trust and those held personally); iii) **Tax Netting**, aimed at extending the tax withholding agent services for miscellaneous income and for passive income, allowing customers to offset Italian and foreign tax gains and losses.

In addition, the process logics and application technologies already in use at the Fideuram Networks (“**MOL, Online Mandates**” on the proprietary platform **MyFiduciaria**) were extended to the investment mandates on the Banking Networks and to the corporate and escrow mandates. This project made it possible to improve the efficiency of the processes in relation to the acquisition and updating of new fiduciary relationships or the conversion of historic ones.

The regulatory compliance projects specifically include IT actions aimed at ensuring compliance with the General Data Protection Regulation (“GDPR”).

ORGANISATION

The organisational structure of the Company did not change in 2020.

The spread of Covid-19, with its implications for the protection of health and economic and productive activity in Italy, affected normal operational management throughout the entire Intesa Sanpaolo Group, forcing the adoption of adequate workplace health and safety measures.

In coordination with the Emergency Unit of the Parent Company, the Private Banking Division implemented precautionary measures and operational protocols, in compliance with governmental measures, extended to all companies in the Division.

The Company promoted the use of smart working to all staff, extending the possibility of using flexible work from home to all colleagues.

TRAINING

The training initiatives are managed and coordinated by the Parent Company's relevant unit.

The Anti-Money Laundering Unit of the Parent Company organised the new "Three-year Training Program on Anti-Money Laundering, Anti-Terrorism and Embargo Measures (2020-2022)", breaking it down into training activities that vary according to professional category and position held.

During the year, training modules were made available on the Group intranet platform, which was especially incentivised by the teleworking situation. That training focused essentially on regulatory themes (e.g.: GDPR, DAC-6, Anti-Money Laundering).

SOCIAL INITIATIVES AND CULTURAL PROMOTION



The traditional commitment of Siref Fiduciaria to various programs supporting social initiatives was renewed during the Christmas holidays. In collaboration with Intesa ForFunding and Destination Gusto, it was decided again this year to support the initiatives of Piazza dei Mestieri by allocating part of the proceeds generated by the purchase of Christmas kits to the establishment of scholarships for young people coming from critical family situations.



Other information

RISK MANAGEMENT AND CONTROL

INTERNAL AUDIT SYSTEM

The internal audit system is an essential core component of the Bank's corporate processes, designed to ensure – through managing the related risks – proper management of the Company.

The Integrated Internal Audit System (SCII) is comprised by the set of rules, functions, units, resources, processes and procedures that are designed to assure achievement of the following aims, in view of healthy and prudent management:

- verification of the implementation of corporate strategies and policies;
- protection of the value of assets and protection against loss;
- effectiveness and efficiency of corporate processes;
- reliability and security of corporate information and IT procedures;
- prevention of the risk that the Company be involved, even unintentionally, in unlawful activities, particularly with regard to money laundering, the financing of terrorism, and embargos, as the principal risk, together with the operational risk to which the Company is exposed.

In relation to operational risk monitoring and in accordance with current legislation and regulations, SIREF Fiduciaria S.p.A., like the other companies in the Division, is responsible for identifying, measuring, managing and mitigating risk. Each has clearly identified internal units coordinated by the Operational Risk Management unit of the Parent Company, which are responsible for their Operational Risk Management processes.

In particular, the operational risk management process is performed by the following corporate bodies: a) the Board of Directors, as the body which is actively involved in the strategic supervision of the risk management and control system; b) the Chairman of the Board of Directors, who presides over the implementation of those measures as necessary to assure the establishment, maintenance, and proper functioning of the risk management and control system within the Company and in implementation of its strategic policies; c) the Managing Director, responsible for the Self-diagnosis and recipient of reports on the operational risk profile of the Company, who proposes any measures to be taken to prevent/mitigate operational risks; d) Internal Audit, which is responsible for periodic audits of the operational risk management system and related reports to the Company Bodies; e) the Internal Operational Risk Officer, the Head of the “*Operational Controls and Reporting*” structure, which is responsible for the organisation and maintenance of the set of activities imposed by the operational risk management system.

In connection with the “assessment processes and complaint for failure to report suspicious transactions”, received from the Bank of Italy after the inspection and audit carried out by the Financial Intelligence Unit (FIU) of the Bank of Italy between November 2016 and March 2017, the Company received notification on 2 December 2020 of two penalty warrants (no. 401820/A and no. 401821/A of 30 November 2020) that were provisionally enforceable, for it being jointly liable for the violations charged against the then Head of the Anti-Money Laundering Unit and delegated to report suspicious transactions.

Two administrative penalties were imposed with those penalty warrants, for failure to report suspicious transactions. Appeals against both orders were filed before the Court of Rome, and the Company is now awaiting a hearing to be scheduled.

For a qualitative and quantitative disclosure of credit and operational risks, see the Notes to the Financial Statements, Part D - Other information.

RELATIONS WITH GROUP COMPANIES AND RELATED PARTIES DISCLOSURE

The financial and economic transactions executed with related parties are largely ascribable to the following intercompany transactions: banking and intermediation transactions, administrative services, and secondment of personnel.

For the payment of income tax, the Company availed itself of the "Istituto del Consolidato Fiscale Nazionale" tax consolidation regime. Therefore, all of its corporate income tax (IRES) receivables and payables are reported at the level of the Parent Company.

SIREF Fiduciaria also participates in the Intesa Sanpaolo VAT Group.

For details on related party transactions, as defined by IFRS 24, the reader is referred to the Notes to the Financial Statements (Part D – Other information – Section 6 point 6.3 “Information on transactions with related parties”).

GOING CONCERN

In light of Company operations during the year, we are confident that, in the absence of unexpected and exceptional events of economic significance, the business will again generate a positive result in 2021.

The Company is currently able to remain in operation for the foreseeable future, and preparation of the following financial statements is consistent with that assumption.

There is currently no uncertainty and/or doubt over the capacity of the Company to operate as a going concern.

RESEARCH AND DEVELOPMENT ACTIVITIES

Updates to the regulations governing traditional fiduciary business, as regulated by Law 1966/39, effected partly for the purpose of identifying new types of services to be provided to customers, are largely carried out through the active participation of Company representatives at meetings and in the activities of the sector association Assofiduciaria and the “Il *Trust* in Italia” association.

The development of the Company management and accounting information system is managed by the Information Systems Department of the Intesa Sanpaolo Group, on the basis of the existing service agreement. The technological innovation projects, which are mainly aimed at streamlining operating processes through digitalization, are also managed directly by the Company with the information services provider.

TRANSACTIONS INVOLVING TREASURY SHARES OR SHARES IN PARENT COMPANIES

The Company does not hold any treasury shares in its portfolio.

At this time, the Company has 117,655 ordinary shares in Intesa Sanpaolo S.p.A. on its books, having an aggregate value of €225,027. The securities are covered by a restricted shareholders’ equity reserve for an amount equal to their value.

OTHER INFORMATION

REPORTING PACKAGE

The reporting package was prepared as at 31 December 2020 in compliance with the deadlines and in accordance with the procedures imposed by the Parent Company. That reporting package was sent by the applicable deadlines to the competent Group functions.

SECONDARY REGISTERED OFFICES

The Company does not have secondary registered offices. Since the Head office was moved to Via Montebello, 18, in the city of Milan, the Company has maintained two operating offices: in Rome at Via del Serafico 43 and in Turin at Piazza San Carlo 156.

MANAGEMENT AND COORDINATION ACTIVITIES

Pursuant to Articles 2497 et seq. of the Italian Civil Code, notice is given that the Company is subject to the management and coordination of Intesa Sanpaolo S.p.A. and belongs to the Intesa Sanpaolo Banking Group.

INFORMATION ABOUT THE GROUP TO WHICH THE COMPANY BELONGS

Siref Fiduciaria S.p.A. belongs to the Intesa Sanpaolo Group, and its share capital has been wholly owned, since 30 June 2015, by Fideuram – Intesa Sanpaolo Private Banking S.p.A..

Events after the reporting period and outlook

There were no significant events after the reporting period requiring changes to be made to the financial statements at 31 December 2020.

With regard to the foreseeable changes in performance, global economic growth prospects still remain vulnerable, mainly due to the spread of the Covid-19 virus, with its implications for public health, economic activity and trade. Nevertheless, the corporate growth policies, the dimensions of the assets under fiduciary management that continue to generate recurring fee and commission income, combined with cost controls and constant monitoring of risks, will allow the Company to maintain its own profitability.

Proposals to the Shareholders' Meeting

Dear Shareholder,

We submit for your approval the Financial Statements at 31 December 2020, consisting of the Balance Sheet, the Income Statement, the Statement of Comprehensive Income, the Statement of Changes in Shareholders' Equity, the Statement of Cash Flows, and the Notes to the Financial Statements as a whole and in their individual entries and the Director's Report.

Siref Fiduciaria ended the financial year 2020 with **net profit** of €211,266.

We propose that the net profit of €211,266 be allocated to the extraordinary reserve.

With acceptance of the proposal, the Company equity will acquire the following composition and size:

(figures in €)

Share capital	2,600,000
Legal reserve	520,000
Extraordinary reserve	25,124,566
Valuation reserves	(98,714)
Total	28,145,852

Milan, 26 February 2021

For the Board of Directors
The Chairman

Pier Luigi Sappa



Financial statements

BALANCE SHEET

(figures in €)

	31.12.2020	31.12.2019
Assets		
10. Cash and cash equivalents	1,186	2,410
20. Financial assets measured at fair value through profit or loss	141,169	62,043
a) financial assets held for trading	-	-
b) financial assets measured at fair value	-	-
c) other financial assets mandatorily measured at fair value	141,169	62,043
30. Financial assets measured at fair value through other comprehensive income	86,268	105,929
40. Financial assets measured at amortised cost	25,820,058	27,644,610
a) loans and advances to banks	22,825,057	25,197,300
b) loans and advances to financial companies	-	-
c) loans and advances to customers	2,995,001	2,447,310
50. Hedging derivatives	-	-
60. Adjustments to financial assets subject to generic hedging (+/-)	-	-
70. Equity investments	-	-
80. Property and equipment	5,288,091	5,800,943
90. Intangible assets	487,861	535,534
including:		
- goodwill	-	-
100. Tax assets	913,026	625,630
a) current	-	-
b) deferred	913,026	625,630
110. Non-current assets held for sale and discontinued operations	-	-
120. Other assets	11,207,916	10,592,189
TOTAL ASSETS	43,945,575	45,369,288

(figures in €)

	31.12.2020	31.12.2019
Liabilities and shareholders' equity		
10. Financial liabilities measured at amortised cost	6,883,423	7,064,812
a) debts	6,883,423	7,064,812
b) debt on issue	-	-
20. Financial liabilities held for trading	-	-
30. Financial liabilities measured at fair value	-	-
40. Hedging derivatives	-	-
50. Adjustments to financial liabilities subject to macro-hedging (+/-)	-	-
60. Tax liabilities	58,366	152,469
a) current	51,095	140,480
b) deferred	7,271	11,989
70. Liabilities associated with non-current assets held for sale and discontinued operations	-	-
80. Other liabilities	4,701,678	5,752,331
90. Provision for employment termination indemnities	1,270,151	1,295,379
100. Provisions for risks and charges:	2,886,105	1,714,079
a) commitments and guarantees issued	-	-
b) pensions and other commitments	-	-
c) other provisions for risks and charges	2,886,105	1,714,079
110. Share capital	2,600,000	2,600,000
120. Treasury shares (-)	-	-
130. Equity instruments	-	-
140. Share premium reserve	-	-
150. Reserves	25,433,300	25,116,433
160. Valuation reserves	(98,714)	(76,458)
170. Net profit (Loss) for the year	211,266	1,750,243
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	43,945,575	45,369,288

INCOME STATEMENT

(figures in €)

	2020	2019
10. Interest income and similar income	8,890	16,380
<i>of which: interest income calculated with the effective interest method</i>	8,890	16,380
20. Interest expense and similar charges	(100,041)	(87,573)
30. NET INTEREST INCOME	(91,151)	(71,193)
40. Fee and commission income	14,920,271	15,319,345
50. Fee and commission expense	(1,386,067)	(896,010)
60. NET FEE AND COMMISSION INCOME	13,534,204	14,423,335
70. Dividends and similar income	-	8,886
80. Net profit (loss) on trading activities	-	-
90. Net profit (loss) on hedging derivatives	-	-
100. Net profit (loss) on sale or repurchase of:	-	-
a) financial assets measured at amortised cost	-	-
b) financial assets measured at fair value through other comprehensive income	-	-
c) financial liabilities	-	-
110. Net profit (loss) on financial assets and liabilities measured at fair value through profit or loss	(8,589)	5,570
a) financial assets and liabilities measured at fair value	-	-
b) other financial assets mandatorily measured at fair value	(8,589)	5,570
120. TOTAL NET INTEREST AND TRADING INCOME	13,434,464	14,366,598
130. Net impairment for credit risk on:	149,775	31,445
a) financial assets measured at amortised cost	149,775	31,445
b) financial assets measured at fair value through other comprehensive income	-	-
140. Gains/losses on contractual changes without cancellation	-	-
150. NET FINANCIAL RESULT	13,584,239	14,398,043
160. Administrative expenses:	(12,345,771)	(11,231,440)
a) personnel expenses	(8,534,736)	(7,446,387)
b) other administrative expenses	(3,811,035)	(3,785,053)
170. Net provisions for risks and charges	-	-
a) commitments and guarantees issued	-	-
b) other net provisions	-	-
180. Net depreciation of property and equipment	(483,341)	(505,001)
190. Net amortisation of intangible assets	(376,174)	(403,215)
200. Other management income and expenses	(139,758)	187,983
210. OPERATING COSTS	(13,345,044)	(11,951,673)
220. Profit (loss) on equity investments	-	-
230. Net fair value gains (losses) on property and equipment and intangible assets	-	-
240. Goodwill impairment	-	-
250. Gain (loss) on disposal of investments	-	-
260. PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS	239,195	2,446,370
270. Taxes on income from continuing operations	(27,929)	(696,127)
280. PROFIT (LOSS) AFTER TAX FROM CONTINUING OPERATIONS	211,266	1,750,243
290. Profit (loss) from groups of assets held for sale, net of taxes	-	-
300. NET PROFIT (LOSS) FOR THE YEAR	211,266	1,750,243

TOTAL COMPREHENSIVE INCOME

STATEMENT OF COMPREHENSIVE INCOME

(figures in €)

Items	2020	2019
10. Net profit (loss) for the year	211,266	1,750,243
Other comprehensive income after tax not transferred to the income statement	(22,256)	(32,991)
20. Equity instruments measured at fair value through other comprehensive income	(14,942)	13,291
30. Financial liabilities measured at fair value through profit or loss (changes in own credit rating)	-	-
40. Hedging of equity instruments measured at fair value through other comprehensive income	-	-
50. Property and equipment	-	-
60. Intangible assets	-	-
70. Defined-benefit plans	(7,314)	(46,282)
80. Non-current assets held for sale and discontinued operations	-	-
90. Valuation reserves related to investments carried at equity	-	-
Other comprehensive income after tax that may be transferred to the income statement	-	-
100. Hedging of net investments in foreign operations	-	-
110. Exchange rate differences	-	-
120. Cash flow hedges	-	-
130. Hedging instruments (undesignated elements)	-	-
140. Financial assets (other than equity instruments) measured at fair value through other comprehensive income	-	-
150. Non-current assets held for sale and discontinued operations	-	-
160. Valuation reserves related to investments carried at equity	-	-
170. Total other comprehensive income after tax	(22,256)	(32,991)
180. Total comprehensive income (Item 10+170)	189,010	1,717,252

CHANGES IN SHAREHOLDERS' EQUITY

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 2020

(figures in €)

	Balance at 31.12.2019	Change in opening balances	Balance at 1.1.2019	Allocation of previous year income		Changes during the year					Comprehensive income for 2020	Shareholders' equity at 31.12.2020	
				Reserves	Dividends and other uses	Change in reserves	Operations on shareholders' equity						
							Issue of new shares	Purchase of treasury shares	Distribution of special dividend	Change in equity instruments			Other changes
Share capital	2,600,000	-	2,600,000	-	-	-	-	-	-	-	-	-	2,600,000
Share premium reserve	-	-	-	-	-	-	-	-	-	-	-	-	-
Reserves:	25,116,433	-	25,116,433	50,243	-	266,624	-	-	-	-	-	-	25,433,300
a) from net income	12,117,471	-	12,117,471	50,243	-	-	-	-	-	-	-	-	12,167,714
b) other	12,998,962	-	12,998,962	-	-	266,624	-	-	-	-	-	-	13,265,586
Valuation reserves	(76,458)	-	(76,458)	-	-	-	-	-	-	-	-	(22,256)	(98,714)
Equity instruments	-	-	-	-	-	-	-	-	-	-	-	-	-
Treasury shares	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit (loss) for the year	1,750,243	-	1,750,243	(50,243)	(1,700,000)	-	-	-	-	-	-	211,266	211,266
Shareholders' equity	29,390,218	-	29,390,218	- (1,700,000)	266,624	-	-	-	-	-	-	189,010	28,145,852

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY 2019

(figures in €)

	Balance at 31.12.2018	Change in opening balances	Balance at 1.1.2019	Allocation of previous year income		Changes during the year					Comprehensive income for 2019	Shareholders' equity at 31.12.2019	
				Reserves	Dividends and other uses	Change in reserves	Operations on shareholders' equity						
							Issue of new shares	Purchase of treasury shares	Distribution of special dividend	Change in equity instruments			Other changes (*)
Share capital	2,600,000	-	2,600,000	-	-	-	-	-	-	-	-	-	2,600,000
Share premium reserve	-	-	-	-	-	-	-	-	-	-	-	-	-
Reserves:	24,324,624	-	24,324,624	24,788	-	314,717	-	-	-	-	452,304	-	25,116,433
a) from net income	12,209,775	-	12,209,775	24,788	-	-	-	-	-	-	(117,092)	-	12,117,471
b) other	12,114,849	-	12,114,849	-	-	314,717	-	-	-	-	569,396	-	12,998,962
Valuation reserves	(43,467)	-	(43,467)	-	-	-	-	-	-	-	-	(32,991)	(76,458)
Equity instruments	-	-	-	-	-	-	-	-	-	-	-	-	-
Treasury shares	-	-	-	-	-	-	-	-	-	-	-	-	-
Profit (loss) for the year	1,499,788	-	1,499,788	(24,788)	(1,475,000)	-	-	-	-	-	-	1,750,243	1,750,243
Shareholders' equity	28,380,945	-	28,380,945	- (1,475,000)	314,717	-	-	-	-	-	452,304	1,717,252	29,390,218

(*) The other changes refer to the impact of the merger of FI.GE S.p.A. effective from 1 January 2019.

STATEMENT OF CASH FLOWS

(Indirect method)

(figures in €)

	2020	2019
A. OPERATING ACTIVITIES		
1. Operations	2,707,858	3,382,636
- net profit (loss)	211,266	1,750,243
- net profit (loss) on financial assets held for trading and on other financial assets/liabilities measured at fair value through profit or loss	8,589	(5,570)
- net profit (loss) on hedging activities	-	-
- net impairment for credit risk	(149,775)	(31,445)
- net depreciation and amortisation	859,515	908,216
- net provisions for risks and charges and other expense/income	1,750,334	40,681
- unpaid taxes and tax credits	27,929	696,127
- net impairment of discontinued operations net of tax effect	-	-
- other adjustments	-	24,384
2. Cash from/used in financing activities	8,020,190	3,315,753
- financial assets held for trading	-	-
- financial assets measured at fair value	-	-
- other assets mandatorily measured at fair value	(87,715)	(56,473)
- financial assets measured at fair value through other comprehensive income	-	-
- financial assets measured at amortised cost	8,725,942	1,748,492
- other assets	(618,037)	1,623,734
3. Cash from/used in financial liabilities (*)	(1,978,668)	1,645,096
- financial liabilities measured at amortised cost	(181,389)	(101,396)
- financial liabilities held for trading	-	-
- financial liabilities measured at fair value	-	-
- other liabilities	(1,797,279)	1,746,492
Net cash from/used in operating activities	8,749,380	8,343,485
B. INVESTING ACTIVITIES		
1. Cash from	29,511	-
- disposal of equity investments	-	-
- dividend income from equity investments	-	-
- sale of property and equipment	29,511	-
- sale of intangible assets	-	-
- sale of business units	-	-
2. Cash used in	(328,501)	(153,500)
- acquisition of equity investments	-	-
- acquisition of property and equipment	-	-
- purchase of intangible assets	(328,501)	(153,500)
- acquisition of subsidiaries and company divisions	-	-
Net cash from/used in operating activities	(298,990)	(153,500)
C. FUNDING ACTIVITIES		
- issue/purchase of treasury shares	-	-
- issue/purchase of equity instruments	-	-
- distribution of dividends and other	(1,700,000)	(1,475,000)
Net cash from/used in funding activities	(1,700,000)	(1,475,000)
NET CASH GENERATED/USED IN THE YEAR	6,750,390	6,714,985
RECONCILIATION		
Cash and cash equivalents available at the beginning of the year	10,610,848	3,895,863
Total net cash generated/used in the year	6,750,390	6,714,985
Cash and cash equivalents: effect of changes in exchange rates	-	-
Cash and cash equivalents at end of year	17,361,238	10,610,848

(*) With regard to the disclosure prescribed by paragraph 44B of IAS7, note that the changes in liabilities deriving from financing activities total -€1,978,668 (cash used) and consist of -€181,389 in cash flows and -€1,797,279 in other changes.

Notes to the Financial Statements

Part A - Accounting policies

A.1 - General

Section 1 - Declaration of compliance with the International Financial Reporting Standards

Section 2 - Basis of preparation

Section 3 - Events after the reporting period

Section 4 - Other aspects

A.2 – Main financial statement items

Financial assets measured at fair value through profit or loss

Financial assets measured at fair value through other comprehensive income

Financial assets measured at amortised cost

Property and equipment

Intangible assets

Tax assets and tax liabilities

Other assets

Financial liabilities measured at amortised cost

Provision for employment termination indemnities

Provisions for risks and charges

Other liabilities

Other information

A.4 - Fair value disclosures

Part B - Notes to the Balance Sheet

ASSETS

Section 1 - Cash and cash equivalents - Item 10

Section 2 - Financial assets measured at fair value through profit or loss - Item 20

Section 3 - Financial assets measured at fair value through other comprehensive income - Item 30

Section 4 - Financial assets measured at amortised cost - Item 40

Section 8 - Property and equipment - Item 80

Section 9 - Intangible assets - Item 90

Section 10 - Tax assets and tax liabilities - Assets item 100 and liabilities item 60

Section 12 - Other assets - Item 120

LIABILITIES

Section 1 - Financial liabilities measured at amortised cost - Item 10

Section 6 - Tax liabilities - Item 60

Section 8 - Other liabilities - Item 80

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PART A - ACCOUNTING POLICIES

A.1 - GENERAL

SECTION 1 - DECLARATION OF COMPLIANCE WITH THE INTERNATIONAL FINANCIAL REPORTING STANDARDS

The Financial Statements of Siref Fiduciaria S.p.A. have been prepared in accordance with the International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the related interpretations of the International Financial Reporting Interpretations Committee (IFRIC) as endorsed by the European Commission that were in force at 31 December 2020, in application of Legislative Decree 38/2005 and in compliance with Regulation (EC) 1606/2002.

There were no derogations from the application of the International Accounting Standards or International Financial Reporting Standards.

The Financial Statements were prepared in accordance with the Order “The financial statements of IFRS intermediaries other than bank intermediaries” issued by the Bank of Italy on 30 November 2018 and in force from 1 January 2019, and by the Bank of Italy notice of 27 January 2021 which amended the regulations concerning the impact of COVID-19, the measures in support of the economy and the amendments to IAS/IFRS. The provisions of Annex A of that Order establish the financial statement formats and how they are to be compiled, and also the contents of the Notes to the Financial Statements.

The new International Accounting Standards or amendments to the accounting standards already in force and the related European Commission Regulations endorsing them which came into force in 2020 are listed below:

- Regulation 2075/2019: Amendments to references to the Conceptual Framework.
- Regulation 2014/2019: Definition of material – Amendments to IAS 1 and IAS 8.
- Regulation 34/2020: Reform of benchmark indexes for determining interest rates – Amendments to IFRS 9, IAS 39 and IFRS 7.
- Regulation 551/2020: Definition of a business activity – Amendments to IFRS 3.
- Regulation 1434/2020: Concessions on rents connected with COVID-19 – Amendments to IFRS 16.

SECTION 2 - BASIS OF PREPARATION

The Financial Statements consist of the Balance Sheet, the Income Statement, the Statement of Comprehensive Income, the Statement of Changes in Shareholders' Equity, the Statement of Cash Flows, and the Notes to the Financial Statements. They also include the Directors' Report at 31 December 2020.

The Notes to the Financial Statements present all the information provided for by the regulations, together with the additional information considered necessary to give a true and fair view of the Company's situation. These Financial Statements have been prepared on the assumption of business continuity. There is no uncertainty regarding the Company's ability to continue in business. Therefore, the adopted accounting policies are consistent with that assumption and fulfil the principles of accrual, relevance and significance of the accounting information and of economic substance over legal form.

The Financial Statements have been prepared using the euro as the functional currency. The figures in these Notes to the Financial Statements are stated in thousands of euro unless specified otherwise. In accordance with the cited instructions issued by the Bank of Italy, the tables that do not show amounts have not been indicated.

The financial statements and Notes to the Financial Statements present the data for the period together with the corresponding data at 31 December 2019 for the purposes of comparison.

To facilitate comparison of the values from the different periods and to offer a clearer and more immediate interpretation of the balance sheet and income statement of the company, the figures shown in the Directors' Report at 31 December 2020 are shown in the Reclassified Balance Sheet and Income Statement. These were created by using appropriate groups of items that compose the official statements.

SECTION 3 – EVENTS AFTER THE REPORTING PERIOD

There were no significant events after the reporting period requiring any changes to be made to the Financial Statements of Siref Fiduciaria at 31 December 2020.

SECTION 4 - OTHER ASPECTS

The Financial Statements are audited by the company KPMG S.p.A..

SIREF Fiduciaria S.p.A. was incorporated in Milan on 9 November 1973, where it has its registered office. It has been entered in the Register of Fiduciary Companies and in the separate section of the Register kept pursuant to Article 106 of the Italian Banking Consolidation Act (Testo Unico Bancario – TUB) since 19 September 2017.

The purpose of the Company is to operate fiduciary activity pursuant to Law no. 1966 of 23 November 1939. Effective 30 June 2015, the Company came under the control of Fideuram – Intesa Sanpaolo Private Banking S.p.A. and is subject to the management and coordination of Intesa Sanpaolo S.p.A..

Risks, uncertainties and impacts of the COVID-19 epidemic

The gradual spread of the Covid-19 epidemic throughout the world during the first half of the year, which was followed by a second wave after summer, upset global economic performance and led to the imposition of restrictive measures, the interruption of productive activities and extreme consumer concern in nearly all countries. The combination of these factors has significantly penalised economic activity, causing a recession in the first and second quarters, followed by a remarkably broad snapback and then a new slowdown in the third quarter.

In an economy that is vertically integrated at the international level, the repercussions among countries and industrial sectors further amplified the effects of the crisis. In this context, the Italian economy, whose

productive structure is based on small and medium-sized enterprises, turned out to be especially fragile, and it will be very difficult to recover in key sectors like tourism, manufacturing industries, and restaurants and bars. The particularity of the current crisis is given by the combination of a supply shock (accompanied by the consequent reduction in production and investments) with a potent increase in uncertainty that is paralysing demand (with a consequent reduction in consumer spending and growth in precautionary saving). National governments have enacted numerous measures to mitigate the impact of the economic crisis on businesses, families and banks. Some measures call for directly shifting the losses from the private sector to the State balance sheet: transfers to households and businesses, expansion of the range of people qualified for the government's layoff benefits fund, and an increase in unemployment benefits. Other measures, like the issuance of public guarantees on loans and tax and credit deferrals do not attenuate the losses sustained by certain sectors but aim at facilitating the grant of liquidity on favourable conditions by the financial system so that the losses can be deferred.

The fiscal measures used to combat the economic effects of the pandemic are reflected in the increase in the aggregate deficit of the public sector by over 8 percentage points. Those measures include deferrals of tax payments, issuance of bank credit guarantees, family support, reinforcement of social security mechanisms and, in certain countries, subsidies for enterprises that suffered sales shortfalls in 2020. The European Union also launched several financial support measures: an ESM (European Stability Mechanism) credit facility named PCS (Pandemic Crisis Support), which can go up to 2% of the GDP of each Member State; a fund (SURE) for refinancing employment support programs; a guarantee fund for the loans granted by the European Investment Bank. Additionally, agreement was reached for the launch of a new recovery plan, Next Generation EU, which from 2021 will finance reforms and projects that are consistent with the action priorities of the Union through transfers or subsidised loans.

The European Central Bank supported the fiscal effort through an exceptional expansion of its securities purchase programmes, including the launch of a specific temporary programme (PEPP, Pandemic Emergency Purchase Programme), the loosening of conditions on long-term refinancing programmes, an extension of the range of assets that can be offered as collateral, and temporary relaxation of supervisory regulations.

In 2020 the Italian economy sustained a net reduction estimated to be about 9 percentage points. The bounce back in the third quarter partially cancelled the reduction in the first half, but the GDP level was still 5% lower than that of a year earlier. Moreover, the second wave of the pandemic made it necessary to implement new restrictive measures beginning in November, negatively impacting GDP in the fourth quarter. In November, employment was 280 thousand persons lower than pre-crisis levels.

The need to counteract the negative economic and social effects of the pandemic and epidemic containment measures drove the borrowing needs of the public sector to €159bn in 2020, with an increase of €117bn from 2019. The corresponding increase in public debt was not reflected in pressure on risk premiums, since it was indirectly but almost fully covered by the increase of the Italian government securities portfolio of the Eurosystem.

European regulators also took action in this prospective framework, expressing themselves through a series of measures that aim to guarantee that financial intermediaries have adequate flexibility in managing this crisis period. Among other things, financial institutions were invited to avoid excessive pro-cyclical effects in the application of IFRS 9 - Financial Instruments. In the documents published by Authorities and Standard Setters, it is suggested that, given the present uncertainty, currently used methods must not be applied

mechanically when calculating loss forecasts pursuant to IFRS 9, but it is necessary to use an appropriate yardstick that adequately takes the extraordinary circumstances into account. In the emergency scenario that has unfolded after the epidemic spread, a series of documents by the various European and national supervisory authorities have followed each other, aiming to provide methodological support to banks. Subsequently, even the IASB (International Accounting Standards Board), the standard setter for the International Accounting Standards, has commented on the most significant themes related to Covid-19 impacts.

The documents issued by the various regulators and standard setters have focused mainly on the following themes:

- instructions on the classification of loans receivable, issued by IASB, ECB and EBA, which provide guidelines for the treatment of deferrals;
- calculation of the Expected Credit Loss (ECL) according to IFRS 9 in forward-looking perspective, particularly in reference to the use of future macroeconomic scenarios;
- transparency and market disclosures.

The exceptional characteristics of the present crisis, the uncertainty surrounding the duration of the health emergency, and the actions taken by Governments and the European Union render it very complex to apply accounting standards that are rooted in market values and prospective valuations.

On the basis of the general framework described above, the following accounting themes have been impacted the most by the health emergency:

- Classification of loans in risk stages;
- Valuation of goodwill and intangible assets with limited useful life.

The documents issued by the various regulators and standard setters in connection with the changes in the accounting estimates tied to Covid-19 have a marginal impact on the activity of the Company.

The stability of the Company is based on:

- sustainable revenue deriving mainly from recurring fee and commission income connected with a solid base of assets under fiduciary management;
- a risk monitoring system structured on different levels of control;
- effective protection against legal and tax disputes with adequate provisions.

The business models and strategies adopted by the Company allow it to confront the volatility of the financial markets without impacting business continuity.

A.2 MAIN FINANCIAL STATEMENT ITEMS

The accounting policies adopted to prepare the Financial Statements are illustrated as follows.

FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS

CLASSIFICATION CRITERIA

This category contains the financial assets not classified as Financial assets measured at fair value through other comprehensive income or as Financial assets measured at amortised cost.

In particular, this item includes:

- financial assets held for trading;
- financial assets that must be mandatorily measured at fair value and whose contractual terms do not only require repayments of principal and payments of interest on the amount of principal to be repaid (“SPPI test” not passed), or which are not held for the collection of contractual cash flows (Hold to Collect business model), or whose objective is achieved both through the collection of contractual cash flows and through the sale of financial assets (Hold to Collect and Sell business model);
- financial assets measured at fair value, i.e. financial assets that are defined as such upon initial recognition and when the conditions apply. In relation to this case, an entity may irrevocably designate a financial asset as measured at fair value through profit or loss only if it eliminates or significantly reduces a measurement inconsistency.

No reclassifications to other categories of financial assets are allowed, except when the Company decides to modify its own business model for the management of financial assets.

RECOGNITION AND MEASUREMENT CRITERIA

Initial recognition of financial assets occurs at the settlement date for debt securities and equities, and at the date of disbursement for loans.

Upon initial recognition, financial assets measured at fair value through profit or loss are recognised at fair value, without considering transaction costs or revenues directly attributable to the instrument. After initial recognition, the financial assets measured at fair value through profit or loss are carried at fair value. The effects of application of this measurement method are recognised in profit or loss.

Derecognition criteria

Financial assets are derecognised solely if the sale leads to the substantial transfer of all the risks and rewards connected to the assets.

FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

CLASSIFICATION CRITERIA

This category consists of the financial assets which meet both of the following conditions:

- the financial asset is held under a business model whose objective is achieved both through the collection of expected contractual cash flows and through sale (Hold to Collect and Sell business

model);

- the contractual terms of the financial asset require cash flows at fixed dates represented solely by payments of principal and interest on the principal to be repaid.

This item also includes equity instruments that are not held for trading and for which at the time of initial recognition the option for measurement at fair value through other comprehensive income has been exercised.

No reclassifications to other categories of financial assets are allowed, except when the Company decides to modify its own business model for the management of financial assets.

RECOGNITION AND MEASUREMENT CRITERIA

Initial recognition of financial assets occurs at the settlement date for debt securities and equities, and at the date of disbursement for loans. The assets are recognised at fair value upon initial recognition, inclusive of the transaction costs or income directly attributable to the instrument itself. After initial recognition, the Financial assets classified at fair value through other comprehensive income, other than equity instruments, are measured at fair value, with the recognition in profit or loss of the impact resulting from the application of the amortised cost, the impairment effects and any exchange rate effect, whereas the other gains and losses resulting from a change in fair value are recognised in a specific shareholders' equity reserve until the financial asset is derecognised. Upon sale of all or part of the financial asset, the gain or loss accumulated in the valuation reserve are transferred entirely or partially to the income statement.

The equity instruments which were classified in this category are measured at fair value, and the amounts recognised through equity must not be subsequently transferred to the income statement, not even upon disposal. Dividends are the only component that can be associated with the equity instruments in question and which is recognised in profit or loss. The financial assets, both in the form of debt securities and loans, are subject to testing of a significant increase in credit risk (impairment) under IFRS 9, with consequent recognition in profit or loss of an adjustment to cover the expected losses. Equity instruments are instead not subject to the impairment process.

DERECOGNITION CRITERIA

Financial assets are derecognised solely if the sale leads to the substantial transfer of all the risks and rewards connected to the assets.

FINANCIAL ASSETS MEASURED AT AMORTISED COST

CLASSIFICATION CRITERIA

This category includes the financial assets (in particular loans and debt securities) that meet both the following conditions:

- the financial asset is held under a business model whose objective is achieved through the collection of expected contractual cash flows (Hold to Collect business model);
- the contractual terms of the financial asset require cash flows at fixed dates represented solely by payments of principal and interest on the principal to be repaid.

More specifically, the following are recognised in this item:

- loans to banks in the various technical forms that meet the requirements set out in the preceding paragraph;
- loans to customers in the various technical forms that meet the requirements set out in the preceding paragraph;
- the debt securities that meet the requirements set out in the preceding paragraph.

This category also includes the operating receivables connected with the performance of financial activities and services.

No reclassifications to other categories of financial assets are allowed, except when the Company decides to modify its own business model for the management of financial assets.

RECOGNITION AND MEASUREMENT CRITERIA

Initial recognition of the financial asset occurs at settlement date for debt securities and at disbursement date for loans. The assets are recognised at fair value upon initial recognition, inclusive of the transaction costs or income directly attributable to the instrument itself.

After initial recognition, the financial assets examined here are measured at amortised cost using the effective interest rate method.

The amortised cost method is not used for assets measured at historic cost, whose short duration minimises the effect of discounting, for those without a definite maturity date and for revocable loans.

DERECOGNITION CRITERIA

Financial assets are derecognised solely if the sale leads to the substantial transfer of all the risks and rewards connected to the assets.

PROPERTY AND EQUIPMENT

CLASSIFICATION CRITERIA

Property and equipment includes land, immovable property used for operating purposes, technical plant and equipment, furniture and furnishings, machinery and equipment. Property and equipment are held for use in the production or supply of goods and services for more than one year. Therefore, they are classified as assets used in operations in accordance with IAS 16. The rights of use acquired under the lease and relating to the use of an item of property and equipment are included.

RECOGNITION AND MEASUREMENT CRITERIA

Property and equipment are initially recognised at cost, which includes not only the purchase price but also any related direct charges incurred for the purchase or commissioning of the asset.

The special maintenance costs that increase the future economic benefits of assets are allocated as increases in the value of the assets, while other ordinary maintenance costs are recognised in the income statement.

After initial recognition, property and equipment are measured at cost, deducting depreciation and any impairment, with the exception of property used in operations and valuable art assets, which are measured according to the value recalculation method.

The depreciable value is distributed systematically over the useful life of the asset on a straight-line basis. If there is any indication demonstrating that property and equipment measured at cost may be impaired, the book value and recoverable value of the asset are compared. Any adjustments required are recognised in the Income Statement.

Should the reasons for the impairment cease to apply, a recovery is recognised that cannot, however, exceed the value the asset would have had, net of any depreciation calculated, had there not been any previous impairment.

Property and equipment represented by the right-of-use of leased assets

Pursuant to IFRS 16, a “lease” is a contract, or a part of a contract, that, in exchange for a consideration, transfers the right-of-use of an asset (the underlying asset) for a period of time.

Under IFRS 16, leases are accounted for on the basis of the right-of-use model according to which, on the commencement date, the lessee has a financial obligation to make lease payments to the lessor for its right to use the underlying asset during the lease term. When the asset is made available for use by the lessee (commencement date), the lessee recognises a liability as well as an asset consisting of the right to use the asset in question. In particular, the right of use acquired with the lease is recognised as the sum of the present value of future instalments to be paid for the duration of the contract, of the lease payments made on the date of or before the effective date of the lease, of any incentives received, of the initial direct costs and any estimated costs for dismantlement or restoration of the asset underlying the lease. The recognised financial liability corresponds to the discounted value of the payments owed for the lease.

With regard to the discounting rate, IFRS 16 prescribes that the company use the implicit interest rate, when available, for every lease contract. With regard to lease contracts from the lessee’s point of view, in certain cases, for example with regard to property leases, the implicit interest rate cannot always be readily determined without recourse to estimates and assumptions (the lessee does not have sufficient information about the unguaranteed residual value of the leased asset). In these cases, the company has developed a method for defining the incremental interest rate as an alternative to the implicit interest rate and has decided to use the internal funds transfer rate (IFT). This is an unsecured and amortising rate curve, where the lease contract calls for instalments, which are typically constant, over the duration of the contract, and not a single payment on the expiration date. That rate reflects the lessee’s credit rating, the duration of the lease, and the economic environment in which the transaction took place. Therefore, it complies with the requirements of the accounting standard.

The duration of the lease is determined by taking into account:

- periods covered by a lease extension option, if its exercise is reasonably certain;
- periods covered by a lease termination option, if its exercise is reasonably certain.

During the term of the lease contract, the lessee must:

- measure the right of use at cost, net of accumulated depreciation and amortisation and the accumulated adjustments determined and recognised in accordance with the provisions of IAS 36 “Impairment of assets”, adjusted to reflect any recalculation of the lease liabilities;
- increase the liability resulting from the lease transaction after the accrual of interest expenses calculated at the implicit interest rate of the lease or, alternatively, by the marginal financing rate and reduce it for the payments of principal and interest.

The liability has to be recalculated in the include event of changes in the payments owed for leases. The impact of recalculation of the liability is recognised as a balancing entry for the asset consisting in the right of use.

DERECOGNITION CRITERIA

An item of property and equipment is eliminated from the balance sheet upon disposal or when an asset is permanently withdrawn from use and no future economic benefits are expected from its disposal.

INTANGIBLE ASSETS

CLASSIFICATION CRITERIA

Intangible assets are non-monetary assets that are identifiable and without physical form and which arise from legal or contractual rights. They include software that is developed internally or acquired from third parties.

RECOGNITION AND MEASUREMENT CRITERIA

Intangible assets are recognised at cost, adjusted for any related expenses only if the future benefits attributable to the assets are likely to be obtained and the cost of the assets themselves can be calculated reliably. When this is not the case, the cost is recognised in the income statement for the year in which it was borne.

The cost for fixed-term assets is amortised on a straight-line basis, with the allowances being determined by the flow of expected economic benefits from the activity. If there is some indication that an asset may have been impaired, the recoverable value of the asset is estimated. The impairment is recognised in the income statement as the difference between the asset's carrying value and recoverable value.

DERECOGNITION CRITERIA

An intangible asset is eliminated from the balance sheet upon disposal and if future economic benefits are no longer expected.

TAX ASSETS AND TAX LIABILITIES

Income taxes, calculated in accordance with applicable national tax legislation, are recognised as costs on an accruals basis, in line with the accounting treatment of the costs and income that generated them. They therefore represent the balance of current and deferred tax assets and liabilities for the year.

Current tax assets and liabilities are the net balance of the Company's tax positions with the tax authorities. In particular, these items include the net amount of current tax liabilities for IRAP (regional tax on productive activity) for the year, calculated on the basis of a prudential estimate of the tax liability owed, as determined on the basis of current tax laws, and the current tax assets represented by advance tax payments or other tax credits from prior years which may be offset against taxes for subsequent years.

IRES (corporate income tax) is recognised as other assets or liabilities vis-à-vis the Parent Company Intesa Sanpaolo, in consequence of the Company's participation in the Group Tax Consolidation regime. These assets or liabilities are also calculated on the basis of a cautious forecast of the tax burden due for the year, determined on the basis of current tax legislation.

Deferred tax assets and liabilities are calculated using the balance sheet liability method, which takes into account the tax effect of the timing differences between the book values of the assets and liabilities and their tax values which result in taxable or tax-deductible amounts arising in future periods. To this end, "taxable timing differences" are taken to be differences that result in taxable amounts arising in future periods, and "deductible timing differences" are taken to be differences that result in tax-deductible amounts arising in future financial years.

Deferred tax assets and liabilities are calculated applying the tax rates specified by current tax legislation to the taxable timing differences for which it is probable that taxes will have to be paid, and to the deductible timing differences for which there is reasonable certainty of recovery.

When the deferred assets and liabilities refer to components recognised in the income statement, they are recorded in a balancing entry under income taxes.

On the other hand, when the deferred tax assets and liabilities regard transactions that have had a direct effect on shareholders' equity without impacting the income statement, they are recorded as a balancing entry under shareholders' equity.

OTHER ASSETS

Other assets essentially consist of items awaiting disposition and items that cannot be classified with other items on the balance sheet, including the receivables deriving from supplies of non-financial goods and services and receivables from the tax authorities for tax prepayments made during the year.

FINANCIAL LIABILITIES MEASURED AT AMORTISED COST

CLASSIFICATION CRITERIA

The items Due to banks and Due to customers cover all the technical forms of borrowing from said counterparties. The debts for leases due to banks and customers for the instalments to be paid are also included.

RECOGNITION AND MEASUREMENT CRITERIA

These liabilities are initially recognised in the balance sheet at fair value, which is usually the amount collected, increased by any transaction costs directly attributable to the individual borrowing transaction.

The debts, with the exception of on-demand and short-term items which continue to be recognised at collection value, are subsequently measured at amortised cost using the effective interest rate method, with the related effect being recognised in the income statement among interest expense. Debts for leases are revalued when there is a lease modification (i.e. a change in the scope of the contract), which is not considered as a separate contract.

Derecognition criteria

Financial liabilities are derecognised when they are past due, settled or, in the case of debts for leases, if the contract is terminated prematurely.

PROVISION FOR EMPLOYMENT TERMINATION INDEMNITIES

The Provision for employment termination indemnities thus constitutes a "post-employment benefit" classified as:

- a “defined contribution scheme” for the employment termination indemnity contributions accrued from 1 January 2007 (the date when the complementary social security reform provided for by Italian Decree Law No. 252 of 5 December 2005 came into force), irrespective of whether the employee opts for complementary social security or for the contributions to be paid to the Treasury fund managed by Italy's Department of Social Security (INPS). The value of these contributions, which is recorded under personnel expenses, is calculated on the basis of the contributions due without applying actuarial calculation methods.
- a "defined benefit scheme" and therefore recognised on the basis of its actuarial value calculated using the Projected Unit Credit method for the employment termination indemnity contributions accrued up until 31 December 2006. These contributions are recognised on the basis of their actuarial value without pro-rating for length of service since the current service cost of the Provision for employment termination indemnities has almost been accrued in full, and it is considered that its revaluation for future years would not generate significant benefits for the employees. The discount rate used is set with reference to market yield, taking into account the average residual maturity of the liability, weighted in relation to the percentage of the amount paid and advanced, for each maturity, with respect to the total amount to be paid and advanced for the entire obligation to be discharged in full. The service costs of the scheme are recognised under personnel expenses and the actuarial gains and losses are recognised in the Statement of Comprehensive Income.

PROVISIONS FOR RISKS AND CHARGES

The other provisions for risks and charges include the provisions for legal obligations or those connected with employment relationships or litigation, including tax litigation, originating from a past event which will likely result in an outlay of economic resources in fulfilment of those same obligations, as long as a reliable estimate of the associated amount can be made.

Consequently, a provision is recognised if and only if:

- there is a present obligation (legal or constructive) as a result of a past event;
- it is probable that an outflow of resources embodying economic benefits will be required to fulfil the obligation;
- a reliable estimate of the amount deriving from the fulfilment of the obligation can be made.

The amount recognised as a provision represents the best estimate of the expenditure required to fulfil the present obligation at every accounting reference date and reflects risks and uncertainties that inevitably characterise a number of facts and circumstances.

If the time element is significant, the provisions are discounted by using current market rates. The provision and the increases due to the time factor are recognised in the Income Statement.

The provision is reversed when it becomes unlikely that resources will be invested in sufficient quantity to produce economic benefits and fulfil the obligation or when the obligation is extinguished.

OTHER LIABILITIES

Other liabilities consist of trade payables and payables due to the tax authorities for taxes yet to be paid and other residual payables that are not included in other liabilities.

OTHER INFORMATION

RECOGNITION OF COSTS AND INCOME

Costs are recognised in the Income Statement in the periods in which the related income is recognised. If the association of costs and income can only be made in a generic and indirect manner, the costs are recognised over more than one period following rational, systematic procedures. Costs that cannot be associated with related income are recognised in the Income Statement immediately. Income is recognised at the time it becomes receivable, and services at the time they are provided.

Specifically:

- interest income is recognised on an accrual basis by applying the contractual interest rate or the effective interest rate when the amortised cost method is being used;
- fee and commission income is recognised as service revenue through the application of a five-step model:
 - identification of the contracts with customers;
 - identification of the performance obligations present in the contracts;
 - determination of the transaction price;
 - allocation of the price among the performance obligations;
 - recognition of the revenue in the financial statements when the performance obligations are fulfilled.

The model requires that revenue must be recognised at the time when the entity transfers control of the assets or services to the customer, for an amount measured according to the right held by the entity itself;

- profit and loss on trading in financial instruments are recognised in the Income Statement when the sale is completed, as the difference between the amount paid or collected and the book value of the instruments;
- the income for provision of services is recognised in the financial statements at the fair value of the agreed consideration.

The fee and commission income resulting from the provision of fiduciary services is requested on an annual basis or for a fraction of the year beginning from accrual of the revenue from the starting date of the relationship.

Most types of income can be ascribed to four specific lines:

- a) “corporate” (the corporate function of the bank);
- b) “private” (the private function of the bank);
- c) “stock ownership plans”;
- d) “administration of the assets held in trust” where the Company is the Trustee.

Other types of revenue are ascribable to the activity of the Bondholders Representative (Securitisation) and the Escrow Agreement activity.

SHARE-BASED PAYMENT

Share-based payments refer to the Long-Term Incentive Plans 2018-2021 reserved respectively to Top Management, Risk Takers and Key Managers (POP), and to employees in general (Professionals and Managers) (Lecoip 2.0).

POP (Performance Based Option Plan)

The purpose of the Plan is to align the managers who have direct influence over corporate performance with the targets set in the 2018-2021 Business Plan. More specifically, the POP Plan is based on financial instruments linked to the shares (Call Option), POP Options, assigned on 11 July 2018 at a strike price of €2.5416 calculated on the basis of the arithmetic average of the VWAP (*Volume Weighted Average Price*) of the ordinary shares of Intesa Sanpaolo recognised on each business day during the 30 calendar days preceding the assignment. The POP Options will be exercised automatically upon maturity of the Plan in 2022, in the event of:

- A positive difference between the forward price, calculated during the last year of the Plan, and the strike price.
- Maintenance in each year of the Plan of the levels required by the activation conditions.
- Achievement of the minimum limit envisaged for the performance conditions in 2021.

The POP Plan requires that the number of POP Options that can be exercised at each maturity date be determined according to achievement of the target set in the Business Plan for two strategic indicators: the Non Performing Loans Ratio and the ratio between Net Operating Income and Risk Weighted Assets.

The amount will be paid in shares and over a multi-year time horizon of staggered collection determined according to the cluster to which the beneficiary belongs, after checking the malus conditions over the years when these are envisaged. Intesa Sanpaolo launched the Plan in June 2018 and signed an assumption of obligations agreement with J.P. Morgan, with which it transfers to J.P. Morgan the obligation to deliver to the employees any ordinary shares due upon expiration of the POP Options and, consequently, assumption of all the volatility risks of the Plan by the counterparty itself.

LECOIP 2.0 (Leveraged Employee Co-Investment Plan)

The LECOIP is an employee stock ownership plan that the Intesa Sanpaolo Group offered for the second time concomitantly with the launch of its 2018-2021 Business Plan.

The Plan envisaged the assignment of Certificates issued by J.P. Morgan to employees in the following ways:

- Free assignment to employees of newly issued Intesa Sanpaolo ordinary shares resulting from a bonus issue (“Free Shares”);
- Free assignment to employees of additional newly issued Intesa Sanpaolo ordinary shares against the same bonus issue (“Matching Shares”);
- Subscription of newly issued Intesa Sanpaolo ordinary shares in a cash capital increase reserved for employees in which the shares were discounted from their market value (“Discounted Shares”).

The Certificates are divided into two categories and have different characteristics according to whether they are intended for “Professional” employees or “Managers”. They allow employees to receive an amount in cash (or in Intesa Sanpaolo ordinary shares) equal to the original market value of the Free Shares and the Matching Shares for the “Professional” employees and 75% of that market value for the “Managers”, plus

any gain from the original market value, connected with the amount of Free Shares, Matching Shares, and Discounted Shares.

The remuneration and incentive plans for management provide for the acquisition of Intesa Sanpaolo shares under the plans, which are recorded under financial assets mandatorily measured at fair value through profit or loss. The amounts due to personnel under the plans are recorded under provisions for risks and adjusted for any fluctuations in the fair value of the shares until the liability is settled.

ASSETS UNDER FIDUCIARY MANAGEMENT AND CONTINGENCY ACCOUNTS

Assets under fiduciary management were measured in these financial statements according to the following criteria:

- listed shares and bonds and government securities are reported at their market value;
- policies are reported at the value indicated by the insurance company;
- unlisted securities and quotas in limited liability companies are reported at their average book price;
- discretionary accounts are reported with the end-of-the-year value provided by the manager;
- the fiduciary current accounts are reported at the net book balance at the end of the year;
- all the amounts are shown in Euro; the net amounts expressed in foreign currency are converted into Euro at the Euro exchange rate available on the first business day after the reference date.

The assets held in trust that are reported in these financial statements were measured on the basis of the following principles:

- the buildings held in/acquired by the trust are measured according to the value declared in the deed of contribution or purchase and, if that information is missing, on the basis of its cadastral income, and it can be increased after special maintenance and/or remodelling work together the incidental costs incurred;
- unlisted shares, quotas in limited liability companies, securities issued by third parties and held in any form, and equity investments whose title is given to the trust are measured at their purchase price or, if contributed without a declaration of price, at their par value;
- the securities and the securities funds registered in the name of the trust are reported at their current market value at the end of the year;
- the discretionary accounts registered in the name of the trust are reported at their current value of the asset as measured or known by the manager at the end of the year;
- the current accounts registered in the name of the trust are reported at the net book balance at the end of the year; in the case of foreign accounts, the net amount is converted into Euro at the official exchange rate on the last business day of the year.

The other securities relate to owned assets and securities that are deposited with third parties, and third party assets used by the Company to realize their own purposes.

COMMITMENTS, GUARANTEES ISSUED AND GUARANTEES RECEIVED

Acting through an authorised financial intermediary, the Company has issued sureties and assumed commitments (sale mandates) on behalf of the principals within the limits of the assigned assets, after they are restricted, inter alia in the form of a pledge on securities, and after authorisation by the principals.

USE OF ESTIMATES AND ASSUMPTIONS IN PREPARATION OF THE FINANCIAL STATEMENTS

The preparation of financial statements may also require the use of estimates and assumptions that can have significant effects on the amounts stated in the balance sheet and income statement, and on the information on assets and contingent liabilities provided in the financial statements. These estimates are made using the information available and adopting subjective valuations, which are also based on historical experience, to formulate reasonable assumptions for reporting operating performance. The estimates and assumptions used may by their nature vary from year to year, such that one cannot rule out the possibility of the values currently stated in the financial statements differing, even significantly, in subsequent years as a result of changes in the subjective valuations used. Subjective valuations by company directors are mainly required for:

- quantifying impairment losses on loans and, as a rule, other financial assets;
- making estimates and assumptions regarding the recoverability of deferred tax assets;
- quantifying staff provisions and provisions for risks and charges.

CLASSIFICATION CRITERIA FOR FINANCIAL ASSETS

The classification of financial assets in the three categories envisaged by IFRS 9 is based on two classification criteria, or drivers:

- the business model used for management of the financial instruments;
- the contractual characteristics of the cash flows of the financial assets.

The classification of the financial assets derives from the combined effect of the two drivers mentioned above as described below:

- Financial assets measured at amortised cost: assets that pass the test on contractual characteristics (SPPI test) and fall in the Hold to Collect (HTC) business model.
- Financial assets measured at fair value through other comprehensive income (FVOCI): assets that pass the SPPI test and fall in the Hold to Collect and Sell (HTCS) business model.
- Financial assets measured at fair value through profit or loss (FVTPL): this is a residual category, which includes financial instruments that cannot be classified in the previous categories based on the results of the business model or the test of the contractual cash flow characteristics (SPPI test not passed).

SPPI TEST

For a financial asset to be classified as at amortised cost or at FVOCI – in addition to the analysis of the business model – the contractual terms of the asset must also provide, on specified dates, for cash flows consisting of solely payments of principal and interest (SPPI). This analysis must be carried out for loans and debt securities in particular.

The SPPI test must be carried out on every single financial instrument when it is recognised in the financial statements. After initial recognition and as long as it is carried on the balance sheet, the asset is no longer subject to new measurements for the purposes of the SPPI test. If the test shows that the contractual cash flows are significantly different from the cash flows of a benchmark instrument, they cannot be considered compliant with the definition of SPPI. The presence of contractual clauses that may change the frequency or

amount of the contractual cash flows must also be considered to determine whether those cash flows meet the requirements to be considered as SPPIs (e.g. prepayment options, the possibility of deferring contractually agreed cash flows, embedded derivative instruments, subordinated instruments, etc.).

BUSINESS MODEL

With regard to the business models, IFRS 9 identifies three cases relating to the way in which cash flows and sales of financial assets are managed:

- **Hold to Collect (HTC):** this is a business model whose objective is achieved by collecting the contractual cash flows of the financial assets included in the portfolios associated to it. The inclusion of the portfolio of financial assets in this business model does not necessarily result in the inability to sell the instruments, but the frequency, value and timing of sales in prior periods, the reasons for the sales, and the expectations about future sales, need to be considered;
- **Hold to Collect and Sell (HTCS):** this is a mixed business model whose objective is achieved by collecting the contractual cash flows of the financial assets in portfolio and also through the sale of the financial assets, which is an integral part of the strategy. Both activities (collection of contractual flows and sale) are indispensable for achieving the business model's objective. Accordingly, sales are more frequent and significant than for an HTC business model and are an integral part of the strategies pursued;
- **Other/Trading:** this is a residual category that includes both financial assets held for trading and financial assets managed with a business model that does not come under the previous categories (Hold to Collect and Hold to Collect and Sell).

In general, this classification applies to a portfolio of financial assets whose management and performance are measured based on fair value. The business model reflects the way in which financial assets are managed to generate cash flows for the benefit of the entity and is defined by top management with the appropriate involvement of the business structures. It is observed by considering the way in which financial assets are managed and, as a consequence, the extent to which the portfolio's cash flows derive from the collection of contractual flows, from the sale of the financial assets, or from both. The business model does not depend on management intentions regarding an individual financial instrument but refers to the ways in which groups of financial assets are managed to achieve a specific business objective.

In summary, the business model:

- reflects the way in which financial assets are managed to generate cash flows;
- is defined by top management with the participation of business units as appropriate;
- must be observable by considering the way the financial assets are managed.

AMORTISED COST MEASUREMENTS

The amortised cost of a financial asset or liability is the amount at which the financial asset or financial liability is measured at initial recognition minus principal repayments, plus or minus the cumulative amortisation, calculated using the effective interest method, of any difference between that initial amount and the maturity amount, and minus any reduction for impairment.

The effective interest rate is the rate that discounts the contractual future cash payments or receipts up to maturity or the next repricing date to the present value of a financial asset or liability. The present value is calculated by applying the effective interest rate to the future receipts or payments throughout the useful life of the financial asset or financial liability or for a shorter period in certain conditions (e.g. a change in market interest rates).

Subsequent to the initial recognition, the amortised cost allows one to add income and subtract costs from the value of the financial instrument throughout its useful life using the process of amortisation.

Amortised cost measurements are used for financial assets measured at amortised cost and for those measured at fair value through other comprehensive income, and for financial liabilities measured at amortised cost.

Financial assets and liabilities traded in arm's-length transactions are initially recognised at fair value, which is normally the amount received or paid, including - for instruments valued at amortised cost - any directly related transaction costs, commission and fees.

The marginal internal or external costs and proceeds ascribable to the issue, the purchase or the disposal of a financial instrument are considered transaction costs and cannot be charged back to the customer.

IMPAIRMENT MEASUREMENTS

Impairment of financial assets

At every reporting date, the financial assets other than those measured at fair value through profit or loss are tested to determine whether there is evidence that might justify considering that the carrying value of those assets cannot be fully recovered. If such evidence exists ("evidence of impairment"), the financial assets in question shall be considered doubtful and placed in stage 3. Adjustments equal to the expected losses for their entire remaining lifetime have to be recognised for these exposures.

For financial assets for which there is no evidence of impairment (performing financial instruments), on the other hand it is necessary to check whether there are indicators that the credit risk of the individual transaction has increased significantly since initial recognition. This check, in terms of classification (or, more precisely, staging) and measurement, has the following consequences:

- when those indicators exist, the financial asset is classified in stage 2. Measurement in that case, even in the absence of manifest impairment, requires the recognition of adjustments equal to the losses expected over the entire residual lifetime of the financial instrument. These adjustments are subject to revision at each subsequent reporting date, both to periodically check their consistency with the continuously updated loss estimates and to take account – if the indicators of “significantly increased” credit risk are no longer present – of the change in the forecast period for the calculation of the expected credit loss;
- when those indicators do not exist, the financial asset is classified in stage 1. In that case, even if there is no manifest impairment, the measurement must recognise the expected losses for the specific financial instrument over the following 12 months. These adjustments are subject to revision at each subsequent reporting date both to periodically check their consistency with the continuously updated loss estimates and to take into account – if there are indicators that the credit risk has “significantly increased” – the change in the forecast period for the calculation of the expected loss.

The following elements have to be considered for measurement of the financial assets and, in particular, identification of the “significant increase” in credit risk (a necessary and sufficient condition for classification of the measured stage 2 asset):

- the variation of the lifetime probabilities of default compared to the time of initial recognition of the financial instrument. This is therefore an assessment made on a relative basis, which constitutes the main driver;
- any presence of payments that are at least 30 days past due. In that case, the credit risk of the exposure is considered to be presumably and “significantly increased” and consequently the asset is moved to stage 2;
- any presence of forbearance measures that entail classifying the exposures among those whose credit risk has increased significantly since initial recognition.

Once the allocation of the exposures to the various credit risk stages has been established, the expected credit losses (ECL) are determined at individual transaction or securities tranche level, using the IRB/Business models, based on the parameters of Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD), to which appropriate corrections are made to ensure compliance with the requirements of IFRS 9.

The following definitions apply to PD, LGD, and EAD:

- PD (Probability of Default): likelihood of being moved from the status of performing to that of non-performing loan over a one-year time horizon; in the models consistent with supervisory provisions, the PD factor is typically quantified through the rating;
- LGD (Loss Given Default): percentage of loss in the event of default. In the models that are consistent with supervisory regulations, it is quantified through the historic experience of recoveries discounted on the loans that have been reclassified as non-performing;
- EAD (Exposure At Default) or credit equivalent: amount of exposure at the time of default.

A.4 – FAIR VALUE DISCLOSURES

QUALITATIVE INFORMATION

A.4.1 - FAIR VALUE LEVELS 2 AND 3: MEASUREMENT TECHNIQUES AND INPUTS USED

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

In the definition of fair value, a fundamental assumption is that a company is engaged in normal business operations and has no intention of liquidating its assets, of significantly reducing its assets or of entering into transactions with unfavourable conditions. The fair value reflects the credit quality of the instrument insofar as it incorporates the counterparty risk.

The best indication of fair value is a quoted price in an active market. These quoted prices are therefore given precedence for the measurement. In the absence of an active market, the fair value is determined using valuation techniques.

A.4.3 FAIR VALUE HIERARCHY

As prescribed by the International Accounting Standards used by the Company, the measurement of financial assets at fair value represents the result of various measurement processes which, depending on their greater derivation from active market valuations, can be defined according to three levels of representation (fair value hierarchy).

Quoted prices in active markets (level 1)

In this case, the measurement is the market price of the measured financial instrument, which is obtained from the quoted prices in an active market. In particular, a financial instrument is considered to be quoted in an active market when the quoted prices representing effective, standard market transactions that have occurred over a normal reference period are readily and regularly available through stock exchanges, dealers, brokers, sector companies, pricing services or authorised bodies.

Valuation techniques: Comparable Approach (level 2)

If the reference market cannot be considered active, the valuation cannot be based on the prices of the financial instrument being valued, but on parameters observable on the market, or through the use of non-observable parameters but supported and confirmed by market data, such as prices or credit spreads obtained from the quoted prices of instruments that are broadly similar in terms of risk, using appropriate calculation methods (pricing models).

These models must allow reproduction of the prices of financial instruments quoted in active markets without including subjective parameters able to substantially impact the final valuation price.

Valuation techniques: Mark to Model Approach (level 3)

The measurement uses different inputs, not all of which are obtained from parameters that are directly observable in the market and therefore involve estimates and assumptions by the valuer that must have a decisive impact on the value of the measured financial instrument. In particular, following this approach, the calculation method is based on specific assumptions concerning the development of future cash flows and the level of specific parameters of inputs not quoted on active markets, for example through recourse to historic data or specialised research.

QUANTITATIVE INFORMATION

A.4.5 Fair value hierarchy

A.4.5.1 Assets and liabilities measured at fair value on a recurring basis: analysis by fair value level

	31.12.2020			31.12.2019		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
Assets/liabilities measured at fair value						
1. Financial assets measured at fair value through profit or loss	139	2	-	60	2	-
a) financial assets held for trading	-	-	-	-	-	-
b) financial assets measured at fair value	-	-	-	-	-	-
c) other financial assets mandatorily measured at fair value	139	2	-	60	2	-
2. Financial assets measured at fair value through other comprehensive income	86	-	-	106	-	-
3. Hedging derivatives	-	-	-	-	-	-
4. Property and equipment	-	-	-	-	-	-
5. Intangible assets	-	-	-	-	-	-
Total	225	2	-	166	2	-
1. Financial liabilities held for trading	-	-	-	-	-	-
2. Financial liabilities measured at fair value	-	-	-	-	-	-
3. Hedging derivatives	-	-	-	-	-	-
Total	-	-	-	-	-	-

A.4.5.4 Assets and liabilities not measured at fair value or measured at fair value on a non-recurring basis: analysis by fair value level

	2020				2019			
	Book value	Level 1	Level 2	Level 3	Book value	Level 1	Level 2	Level 3
1. Financial assets measured at amortised cost	25,820	43	8,417	17,360	27,645	44	16,992	10,609
2. Investment property and equipment	-	-	-	-	-	-	-	-
3. Non-current assets held for sale and discontinued operations	-	-	-	-	-	-	-	-
Total	25,820	43	8,417	17,360	27,645	44	16,992	10,609
1. Financial liabilities measured at amortised cost	6,883	-	6,883	-	7,065	-	7,065	-
2. Liabilities associated with discontinued operations	-	-	-	-	-	-	-	-
Total	6,883	-	6,883	-	7,065	-	7,065	-

PART B - NOTES TO THE BALANCE SHEET

ASSETS

SECTION 1 - CASH AND CASH EQUIVALENTS - ITEM 10

Breakdown of item 10 "Cash and cash equivalents"

	31.12.2020	31.12.2019
Cash on hand	1	2
Total	1	2

SECTION 2 - FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS - ITEM 20

2.6 Other financial assets mandatorily measured at fair value: analysis

Items / Values	31.12.2020			31.12.2019		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
1. Debt securities	-	-	-	-	-	-
1.1 Structured securities	-	-	-	-	-	-
1.2 Other debt securities	-	-	-	-	-	-
2. Equities	139	-	-	60	-	-
3. Units in mutual funds	-	-	-	-	-	-
4. Loans	-	2	-	-	2	-
4.1 Repurchase agreement	-	-	-	-	-	-
4.2 Other	-	2	-	-	2	-
Total	139	2	-	60	2	-

Equities refer to the Intesa Sanpaolo shares purchased under the remuneration and incentive plans for management. The Company currently has 72,550 shares.

2.7 Other financial assets mandatorily measured at fair value: analysis by debtor/issuer

Items / Values	31.12.2020	31.12.2019
1. Equities	139	60
of which: banks	139	60
of which: other financial institutions	-	-
of which: non-financial companies	-	-
2. Debt securities	-	-
a) Public entities	-	-
b) Banks	-	-
c) Other financial institutions	-	-
of which: insurance companies	-	-
d) Non-financial companies	-	-
3. Units in mutual funds	-	-
4. Loans	2	2
a) Public entities	-	-
b) Banks	2	2
c) Other financial institutions	-	-
of which: insurance companies	-	-
d) Non-financial companies	-	-
e) Households	-	-
Total	141	62

SECTION 3 - FINANCIAL ASSETS MEASURED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME - ITEM 30

3.1 Financial assets measured at fair value through other comprehensive income: analysis

Items / Values	31.12.2020			31.12.2019		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
1. Debt securities	-	-	-	-	-	-
1.1 Structured securities	-	-	-	-	-	-
1.2 Other debt securities	-	-	-	-	-	-
2. Equities	86	-	-	106	-	-
3. Loans	-	-	-	-	-	-
Total	86	-	-	106	-	-

Equities refer to the unassigned excess of the Intesa Sanpaolo shares purchased under the incentive plan 2014-2017 reserved to employees of the Intesa Sanpaolo Group. The Company currently has 45,105 shares.

3.2 Financial assets measured at fair value through other comprehensive income: analysis by debtor/issuer

	31.12.2020	31.12.2019
1. Debt securities	-	-
a) Public entities	-	-
b) Banks	-	-
c) Other financial institutions	-	-
of which: insurance companies	-	-
d) Non-financial companies	-	-
2. Equities	86	106
a) Public entities	-	-
b) Banks	86	106
c) Other financial institutions	-	-
of which: insurance companies	-	-
d) Non-financial companies	-	-
3. Loans	-	-
a) Public entities	-	-
b) Banks	-	-
c) Other financial institutions	-	-
of which: insurance companies	-	-
d) Non-financial companies	-	-
e) Households	-	-
Total	86	106

SECTION 4 - FINANCIAL ASSETS MEASURED AT AMORTISED COST - ITEM 40

4.1 Financial assets measured at amortised cost: analysis of loans and advances to banks

Composition	31.12.2020						31.12.2019					
	Book value			Fair value			Book value			Fair value		
	First and second stage	Third stage	of which: impaired, purchased or originated	Level 1	Level 2	Level 3	First and second stage	Third stage	of which: impaired, purchased or originated	Level 1	Level 2	Level 3
1. Deposits and current accounts	17,360	-	-	-	-	17,360	19,612	-	-	-	9,003	10,609
2. Loans	5,465	-	-	-	5,465	-	5,585	-	-	-	5,585	-
2.1 Repurchase agreement	-	-	-	-	-	-	-	-	-	-	-	-
2.2 Loans for leases	-	-	-	-	-	-	-	-	-	-	-	-
2.3 Factoring	-	-	-	-	-	-	-	-	-	-	-	-
- with recourse	-	-	-	-	-	-	-	-	-	-	-	-
- without recourse	-	-	-	-	-	-	-	-	-	-	-	-
2.4 Other loans	5,465	-	-	-	5,465	-	5,585	-	-	-	5,585	-
3. Debt securities	-	-	-	-	-	-	-	-	-	-	-	-
3.1 Structured securities	-	-	-	-	-	-	-	-	-	-	-	-
3.2 Other debt securities	-	-	-	-	-	-	-	-	-	-	-	-
4. Other assets	-	-	-	-	-	-	-	-	-	-	-	-
Total	22,825	-	-	-	5,465	17,360	25,197	-	-	-	14,588	10,609

Current accounts and receivables for fees and commissions to be collected are included in this item.

4.3 Financial assets measured at amortised cost: analysis of loans and advances to customers

Composition	31.12.2020						31.12.2019					
	Book value			Fair value			Book value			Fair value		
	First and second stage	Third stage	of which: impaired, purchased or originated	Level 1	Level 2	Level 3	First and second stage	Third stage	of which: impaired, purchased or originated	Level 1	Level 2	Level 3
1. Loans	2,952	-	-	-	2,952	-	2,404	-	-	-	2,404	-
1.1 Loans for leases	-	-	-	-	-	-	-	-	-	-	-	-
of which: without final purchase option	-	-	-	-	-	-	-	-	-	-	-	-
1.2 Factoring	-	-	-	-	-	-	-	-	-	-	-	-
- with recourse	-	-	-	-	-	-	-	-	-	-	-	-
- without recourse	-	-	-	-	-	-	-	-	-	-	-	-
1.3 Consumer loans	-	-	-	-	-	-	-	-	-	-	-	-
1.4 Credit cards	-	-	-	-	-	-	-	-	-	-	-	-
1.5 Collateralised loans	-	-	-	-	-	-	-	-	-	-	-	-
1.6 Loans granted in connection with provided payment services	-	-	-	-	-	-	-	-	-	-	-	-
1.7 Other transactions	2,952	-	-	-	2,952	-	2,404	-	-	-	2,404	-
of which: enforcement of guarantees and commitments	-	-	-	-	-	-	-	-	-	-	-	-
3. Debt securities	43	-	-	43	-	-	44	-	-	44	-	-
3.1 Structured securities	-	-	-	-	-	-	-	-	-	-	-	-
3.2 Other debt securities	43	-	-	43	-	-	44	-	-	44	-	-
4. Other assets	-	-	-	-	-	-	-	-	-	-	-	-
Total	2,995	-	-	43	2,952	-	2,448	-	-	44	2,404	-

The debt securities include the Government Securities held by the Company pursuant to Law no. 1966 of 23 November 1939.

4.4 Financial assets measured at amortised cost: analysis by debtor/issuer of loans and advances to customers

Type of operations / Values	31.12.2020			31.12.2019		
	First and second stage	Third stage	of which: impaired assets that are purchased or originated	First and second stage	Third stage	of which: impaired assets that are purchased or originated
1. Debt securities	43	-	-	44	-	-
a) Public entities	43	-	-	44	-	-
b) Non-financial companies	-	-	-	-	-	-
2. Loans to	2,952	-	-	2,404	-	-
a) Public entities	-	-	-	-	-	-
b) Non-financial companies	-	-	-	-	-	-
c) Households	2,952	-	-	2,404	-	-
3. Other assets	-	-	-	-	-	-
Total	2,995	-	-	2,448	-	-

4.5 Financial assets measured at amortised cost: gross value and total net adjustments

	Gross value				Total net adjustments			Total partial write-offs
	First stage	of which: Instruments with low credit risk	Second stage	Third stage	First stage	Second stage	Third stage	
Debt securities	43	-	-	-	-	-	-	-
Loans	25,579	22,827	521	-	74	249	-	-
Other assets	-	-	-	-	-	-	-	-
31.12.2020	25,622	22,827	521	-	74	249	-	-
31.12.2019	27,313	25,200	845	-	163	350	-	-
of which: impaired financial assets that are purchased or originated	X	X	-	-	X	-	-	-

SECTION 8 - PROPERTY AND EQUIPMENT - ITEM 80

8.1 Property and equipment used in operations: analysis of assets measured at cost

Asset / Value	31.12.2020	31.12.2019
1. Owned assets	-	43
a) land	-	-
b) buildings	-	-
c) furniture	-	41
d) electronic equipment	-	2
e) other	-	-
2. Rights of use acquired with leases	5,288	5,758
a) land	-	-
b) buildings	5,288	5,758
c) furniture	-	-
d) electronic equipment	-	-
e) other	-	-
Total	5,288	5,801
of which: obtained through execution of received guarantees		

8.6 Property and equipment used in operations – owned assets and rights-of-use acquired with leases: annual changes

	Land	Buildings	Furniture	Electronic equipment	Other	Total
A. Gross opening balance	-	6,250	194	336	-	6,780
A.1 Total net adjustments	-	(492)	(153)	(334)	-	(979)
A.2 Net opening balance	-	5,758	41	2	-	5,801
B. Increases:	-	-	-	-	-	-
B.1. Purchases	-	-	-	-	-	-
B.2. Expenditures for capitalised improvements	-	-	-	-	-	-
B.3. Write-backs	-	-	-	-	-	-
B.4 Increases in fair value recognised in:	-	-	-	-	-	-
a) shareholders' equity	-	-	-	-	-	-
b) income statement	-	-	-	-	-	-
B.5 Positive exchange rate differences	-	-	-	-	-	-
B.6 Transfers from investment property	-	-	X	X	X	-
B.7 Other increases	-	-	-	-	-	-
C. Decreases	-	470	41	2	-	513
C.1. Sales	-	-	28	2	-	30
C.2. Depreciation	-	470	13	-	-	483
C.3. Impairment recognised in:	-	-	-	-	-	-
a) shareholders' equity	-	-	-	-	-	-
b) income statement	-	-	-	-	-	-
C.4. Decreases in fair value recognised in:	-	-	-	-	-	-
a) shareholders' equity	-	-	-	-	-	-
b) income statement	-	-	-	-	-	-
C.5 Negative exchange rate differences	-	-	-	-	-	-
C.6 Transfer to:	-	-	-	-	-	-
a) investment property and equipment	-	-	X	X	X	-
b) non-current assets held for sale and discontinued operations	-	-	-	-	-	-
C.7 Other decreases	-	-	-	-	-	-
D. Net closing balance	-	5,288	-	-	-	5,288
D.1 Total net adjustments	-	(962)	(166)	(334)	-	(1,462)
D.2 Gross closing balance	-	6,250	166	334	-	6,750
E. Valuation at cost	-	-	-	-	-	-

The useful life of plant and equipment is about eight years, which triggers a depreciation rate of 12%.

8.6 of which rights-of-use acquired with leases: annual changes

	Fabbricati
A. Gross opening balance	6,250
A.1 Total net adjustments	(492)
A.2 Net opening balance	5,758
B. Increases:	-
B.1. Purchases	-
B.2. Expenditures for capitalised improvements	-
B.3. Write-backs	-
B.4 Increases in fair value recognised in:	-
a) shareholders' equity	-
b) income statement	-
B.5 Positive exchange rate differences	-
B.6 Transfers from investment property	X
B.7 Other increases	-
C. Decreases	470
C.1. Sales	-
C.2. Depreciation	470
C.3. Impairment recognised in:	-
a) shareholders' equity	-
b) income statement	-
C.4. Decreases in fair value recognised in:	-
a) shareholders' equity	-
b) income statement	-
C.5 Negative exchange rate differences	-
C.6 Transfer to:	-
a) investment property and equipment	X
b) non-current assets held for sale and discontinued operations	-
C.7 Other decreases	-
D. Net closing balance	5,288
D.1 Total net adjustments	(962)
D.2 Gross closing balance	6,250
E. Valuation at cost	-

SECTION 9 - INTANGIBLE ASSETS - ITEM 90

9.1 Intangible assets: analysis

Items/Measurement	31.12.2020		31.12.2019	
	Assets measured at cost	Assets measured at fair value	Assets measured at cost	Assets measured at fair value
1. Goodwill	-	-	-	-
2. Other intangible assets				
2.1 Owned	488	-	536	-
- Generated internally	-	-	-	-
- Other	488	-	536	-
2.2 Rights of use acquired with leases	-	-	-	-
Total 2	488	-	536	-
3. Assets related to finance leases				
3.1 Unopted assets	-	-	-	-
3.2 Assets recovered after termination	-	-	-	-
3.3 Other assets	-	-	-	-
Total 3	-	-	-	-
Total (1+2+3)	488	-	536	-

This item refers to the value of software, as increased by additional application developments implemented as part of the digital platform development project.

The useful life of intangible assets falls between three and five years. The amortisation rate is between 20% and 33%.

9.2 Intangible assets: changes in the year

	31.12.2020
A. Opening balance	536
B. Increases	328
B.1 Purchases	328
B.2 Write-backs	-
B.3 Increases in fair value recognised in:	-
- shareholders' equity	-
- income statement	-
B4. Other increases	-
C. Decreases	376
C.1 Sales	-
C.2 Amortisation	376
C.3 Write-downs	-
- shareholders' equity	-
- income statement	-
C.4 Decreases in fair value recognised in:	-
- shareholders' equity	-
- income statement	-
C.5 Other decreases	-
D. Closing balance	488

SECTION 10 - TAX ASSETS AND TAX LIABILITIES - ASSETS ITEM 100 AND LIABILITIES ITEM 60

10.1 Current and deferred tax assets: analysis

	31.12.2020	31.12.2019
A. Current	-	-
B. Deferred	913	626
- Balancing entry in income statement	882	597
- Balancing entry in shareholders' equity	31	29
Total	913	626

The deferred tax assets refer to the accruals made to cover the provision for bad debts and the provisions for risks and charges.

10.2 Current and deferred tax liabilities: analysis

	31.12.2020	31.12.2019
A. Current	51	140
- Provision for income taxes (IRAP)	51	140
B. Deferred	7	12
- Balancing entry in income statement	7	7
- Balancing entry in shareholders' equity	-	5
Total	58	152

10.3 Changes in deferred tax assets (balancing entry in income statement)

	31.12.2020	31.12.2019
1. Opening balance	597	539
2. Increases	517	214
2.1 Deferred tax liabilities recognised in the year	517	190
a) from prior years	-	-
b) due to changes in accounting policies	-	-
c) write-backs	-	-
d) other	517	190
2.2 New taxes or increases in tax rates	-	-
2.3 Other increases	-	-
2.4 Business combination transactions	-	24
3. Decreases	232	156
3.1 Deferred tax liabilities reversed in the year	232	156
a) reversals	-	-
b) write-downs for uncollectibility	-	-
c) due to changes in accounting policies	-	-
d) other	232	156
3.2 Reductions in tax rates	-	-
3.3 Other decreases	-	-
a) conversion to tax credits in accordance with Italian law No. 214/2011	-	-
b) other	-	-
4. Closing balance	882	597

10.4 Changes in deferred tax liabilities (balancing entry in income statement)

	31.12.2020	31.12.2019
1. Opening balance	7	7
2. Increases	-	-
2.1. Deferred tax liabilities recognised in the year	-	-
a) from prior years	-	-
b) due to changes in accounting policies	-	-
c) other	-	-
2.2. New taxes or increases in tax rates	-	-
2.3. Other increases	-	-
3. Decreases	-	-
3.1. Deferred tax liabilities reversed in the year	-	-
a) reversals	-	-
b) due to changes in accounting policies	-	-
c) other	-	-
3.2. Reductions in tax rates	-	-
3.3. Other decreases	-	-
4. Closing balance	7	7

10.5 Changes in deferred tax assets (balancing entry in shareholders' equity)

	31.12.2020	31.12.2019
1. Opening balance	29	15
2. Increases	2	14
2.1 Deferred tax liabilities recognised in the year	2	14
a) from prior years	-	-
b) due to changes in accounting policies	-	-
c) other	2	14
2.2 New taxes or increases in tax rates	-	-
2.3 Other increases	-	-
3. Decreases	-	-
3.1 Deferred tax liabilities reversed in the year	-	-
a) reversals	-	-
b) write-downs for uncollectibility	-	-
c) due to changes in accounting policies	-	-
d) other	-	-
3.2 Reductions in tax rates	-	-
3.3 Other decreases	-	-
4. Closing balance	31	29

10.6 Changes in deferred tax liabilities (balancing entry in shareholders' equity)

	31.12.2020	31.12.2019
1. Opening balance	5	-
2. Increases	-	5
2.1. Deferred tax liabilities recognised in the year	-	5
a) from prior years	-	-
b) due to changes in accounting policies	-	-
c) other	-	5
2.2. New taxes or increases in tax rates	-	-
2.3. Other increases	-	-
2.4. Business combination transactions	-	-
3. Decreases	5	-
3.1. Deferred tax liabilities reversed in the year	5	-
a) reversals	-	-
b) due to changes in accounting policies	-	-
c) other	5	-
3.2. Reductions in tax rates	-	-
3.3. Other decreases	-	-
4. Closing balance	-	5

SECTION 12 - OTHER ASSETS - ITEM 120

12.1 Other assets: analysis

	31.12.2020	31.12.2019
Due from tax authorities for substitute tax prepayment	8,197	8,989
Due from customers for stamp duty	2,352	891
Due from Intesa Sanpaolo under Italy's Tax Consolidation Regime	191	8
Due from Fideuram for reimbursement of provision for redundancy	175	209
Other receivables from tax authorities	63	7
Prepaid expenses	27	40
Other receivables	203	448
Total	11,208	10,592

The receivables from tax authorities for prepayment of the substitute tax refer to what was paid in December 2018 pursuant to Article 2, paragraph 5, of Decree Law no. 133 of 30 November 2013, for the capital gain tax due after expiration of the Lecoip Plan 2014-2017.

LIABILITIES

SECTION 1 - FINANCIAL LIABILITIES MEASURED AT AMORTISED COST – ITEM 10

1.1 Financial liabilities measured at amortised cost: analysis of debts

Items	31.12.2020			31.12.2019		
	Due to banks	Due to financial institutions	Due to customers	Due to banks	Due to financial institutions	Due to customers
1. Loans	-	-	-	-	-	-
1.1 Repurchase agreement	-	-	-	-	-	-
1.2 Other loans	-	-	-	-	-	-
2. Debts for leases	176	5,304	-	205	5,711	-
3. Other debts	1,403	-	-	1,149	-	-
Total	1,579	5,304	-	1,354	5,711	-
Fair value - Level 1	-	-	-	-	-	-
Fair value - Level 2	1,579	5,304	-	1,354	5,711	-
Fair value - Level 3	-	-	-	-	-	-
Total fair value	1,579	5,304	-	1,354	5,711	-

This item includes the payables for fee and commission expense resulting from the ordinary activity of the Company and the payables for lease instalments.

1.5 Debts for leases

The cash outflows during the year to cover debts for leases totalled €536k.

Analysis of debts for leases by remaining contractual term

	Within 1 year	Between 1 and 5 years	Over 5 years	31.12.2020
Due to banks for leases	27	108	41	176
Due to financial institutions for leases	454	1,896	2,954	5,304

SECTION 6 - TAX LIABILITIES - ITEM 60

See Section 10 of Assets.

SECTION 8 - OTHER LIABILITIES - ITEM 80

8.1 Other liabilities: analysis

	31.12.2020	31.12.2019
Due to Group companies for services received	2,878	3,614
Due to suppliers	687	396
Due to tax authorities	319	182
Due to pension and social security institutions	192	199
Debts for salaries	126	232
Due to Intesa Sanpaolo for Group VAT	67	157
Due to Intesa Sanpaolo under Italy's tax consolidation regime	-	555
Other debts	433	417
Total	4,702	5,752

SECTION 9 - EMPLOYMENT TERMINATION INDEMNITIES - ITEM 90

9.1 Provision for employment termination indemnities: changes in the year

	31.12.2020	31.12.2019
A. Opening balance	1,295	1,221
B. Increases	117	141
B.1 Provisions for the year	12	41
B.2 Other increases	105	86
B.3 Business combination transactions	-	14
C. Decreases	142	67
C.1 Indemnities paid	9	67
C.2 Other decreases	133	-
D. Closing balance	1,270	1,295

9.2 Other information - Changes in net defined-benefit liabilities in the year

	31.12.2020			31.12.2019		
	PROVISION FOR EMPLOYMENT TERMINATION INDEMNITIES	INTERNAL PLANS	EXTERNAL PLANS	PROVISION FOR EMPLOYMENT TERMINATION INDEMNITIES	INTERNAL PLANS	EXTERNAL PLANS
Opening balance	1,295	-	-	1,221	-	-
Current service cost	-	-	-	-	-	-
Past service cost	-	-	-	-	-	-
Interest expense	12	-	-	18	-	-
Actuarial losses recognised for changes in demographic assumptions	-	-	-	1	-	-
Actuarial losses recognised for changes in financial assumptions	73	-	-	54	-	-
Actuarial losses based on past experience	-	-	-	6	-	-
Positive exchange rate differences	-	-	-	-	-	-
Increases – business combination transactions	-	-	-	14	-	-
Contributions by plan participants	-	-	-	-	-	-
Actuarial gains recognised for changes in demographic assumptions	(5)	-	-	-	-	-
Actuarial gains recognised for changes in financial assumptions	-	-	-	-	-	-
Actuarial gains based on past experience	(58)	-	-	-	-	-
Negative exchange rate differences	-	-	-	-	-	-
Indemnities paid	(9)	-	-	(67)	-	-
Decreases – business combination transactions	-	-	-	-	-	-
Effect of reduction in provision	-	-	-	-	-	-
Effect of termination of provision	-	-	-	-	-	-
Other increases	32	-	-	48	-	-
Other decreases	(70)	-	-	-	-	-
Closing balance	1,270	-	-	1,295	-	-

The main actuarial assumptions and reference rates used to determine the provision for employment termination indemnities were as follows:

- Discount rate: 0.14%
- Anticipated rate of increase in remuneration: 2%
- Annual inflation rate: 1.1%

SECTION 10 - PROVISIONS FOR RISKS AND CHARGES - ITEM 100

10.1 Provisions for risks and charges: analysis

Items / Values	31.12.2020	31.12.2019
1. Provisions for credit risk associated with commitments and financial guarantees issued	-	-
2. Provisions for other commitments and guarantees issued	-	-
3. Company pension funds	-	-
4. Other provisions for risks and charges	2,886	1,714
4.1 Lawsuits and tax disputes	340	340
4.2 Personnel expenses	2,526	1,204
4.3 Other	20	170
Total	2,886	1,714

10.2 Provisions for risks and charges: changes in the year

	Provisions for other commitments and guarantees issued	Pension funds	Other provisions for risks and charges	Total
A. Opening balance	-	-	1,714	1,714
B. Increases	-	-	1,868	1,868
B.1 Provisions for the year	-	-	1,862	1,862
B.2 Changes due to the passage of time	-	-	-	-
B.3 Changes due to fluctuations in the discount rate	-	-	-	-
B.4 Other increases	-	-	6	6
C. Decreases	-	-	696	696
C.1 Utilisation in the year	-	-	696	696
C.2 Changes due to fluctuations in the discount rate	-	-	-	-
C.3 Other decreases	-	-	-	-
D. Closing balance	-	-	2,886	2,886

10.6 Provisions for risks and charges - other provisions

Other provisions for risks and charges comprise the following:

- Lawsuits and tax disputes: this item refers to the accruals made for litigation.
- Personnel expenses: this item includes the costs for retirement incentives, the variable component of the remuneration of employees and the provisions set aside to pay seniority bonuses to employees.
- Other provisions for risks and charges - other: this item refers to the provisions made for failure to report suspicious transactions.

SECTION 11 - SHAREHOLDERS' EQUITY - ITEMS 110, 120, 130, 140, 150, 160 AND 170

11.1 Share capital: analysis

Types	Amount
1. Share capital	
1.1 Ordinary shares	2,600
1.2 Other shares	-

The share capital, which is wholly subscribed and paid in, is divided into 5,000,000 ordinary shares having a par value of €0.52 each. It is wholly owned by the Sole Shareholder, Fideuram - Intesa Sanpaolo Private Banking S.p.A..

11.5 Other information

11.5.1 Composition and changes in Item 150 "Reserves"

	Legal reserve	Extraordinary reserve	Reserve for Intesa Sanpaolo	Reserve for stock ownership	Other reserves	Total
A. Opening balance	520	11,431	166	765	12,234	25,116
B. Increases	-	78	87	267	-	432
B.2 Allocation of profits	-	50	-	-	-	50
B.3 Other changes	-	28	87	267	-	382
C. Decreases	-	87	28	-	-	115
C.1 Utilisation	-	-	-	-	-	-
- loss coverage	-	-	-	-	-	-
- distribution	-	-	-	-	-	-
- to share capital	-	-	-	-	-	-
C.2 Other decreases	-	87	28	-	-	115
D. Closing balance	520	11,422	225	1,032	12,234	25,433

11.5.2 Composition of Shareholders' equity according to origin, availability and possibility of distribution at 31.12.2020

	31.12.2020		
	Amount	Possibility of use (*)	Portion available
A) SHARE CAPITAL	2,600		-
- Share capital	2,600		-
B) PROFIT RESERVES	12,167		11,418
- Legal Reserve ⁽¹⁾	520	B	-
- Extraordinary Reserve ⁽²⁾	11,422	A, B, C	11,418
- Reserve for Intesa Sanpaolo shares	225		-
C) OTHER KINDS OF RESERVES	13,266		-
- Other reserves	12,234		-
- Reserve for stock ownership plans	1,032	A	-
D) REVALUATION RESERVES	(98)		-
- Revaluation reserve for actuarial gains / losses on provision for employment termination indemnities	(90)		-
- Revaluation reserve for FVOCI securities	(8)		-
TOTAL	27,935		11,418
Profit for the year	211		-
TOTAL SHAREHOLDERS' EQUITY	28,146		11,418

(*) A) for capital increase

B) to cover losses

C) for distribution to shareholders

(1) Usable pursuant to article 2430 Italian Civil Code.

(2) The portion available not include the gain of Financial Assets mandatorily measured at fair value (net of the tax effect).

11.5.3 Composition and changes in Item 160 "Revaluation reserves"

	31.12.2020
1. Positive valuation reserves	-
2. Negative valuation reserves	(99)
Total	(99)

The negative reserves refer to the financial assets measured at fair value through other comprehensive income and the actuarial losses on the provision for employee termination indemnities recognised net of the tax effect.

Pursuant to Article 2427, paragraph 22 septies, Italian Civil Code, the Board of Directors proposes allocation of the €211,266 in profit for 2020 to the Extraordinary Reserve.

PART C - NOTES TO THE INCOME STATEMENT

SECTION 1 - INTEREST - ITEMS 10 AND 20

1.1 Interest income and similar income: analysis

Items / Technical forms	Debt securities	Loans	Other transactions	2020	2019
1. Financial assets measured at fair value through profit or loss:	-	-	-	-	-
1.1 Financial assets held for trading	-	-	-	-	-
1.2 Financial assets measured at fair value	-	-	-	-	-
1.3 Financial assets mandatorily measured at fair value	-	-	-	-	-
2. Financial assets measured at fair value through total comprehensive income	-	-	X	-	-
3. Financial assets measured at amortised cost	-	9	-	9	16
3.1 Loans and advances to banks	-	9	X	9	16
3.2 Loans and advances to financial institutions	-	-	X	-	-
3.3 Loans and advances to customers	-	-	X	-	-
4. Hedging derivatives	X	X	-	-	-
5. Other assets	X	X	-	-	-
6. Financial liabilities	X	X	X	-	-
Total	-	9	-	9	16
of which: interest income on impaired financial assets	-	-	-	-	-
of which: interest income on leases	-	-	-	-	-

1.3 Interest expense and similar expense: analysis

Items / Technical forms	Debts	Securities	Other transactions	2020	2019
1. Financial liabilities measured at amortised cost	100	-	-	100	88
1.1 Due to banks	3	X	X	3	8
1.2 Due to financial institutions	97	X	X	97	80
1.3 Due to customers	-	X	X	-	-
1.4 Debt on issue	X	-	X	-	-
2. Financial liabilities held for trading	-	-	-	-	-
3. Financial liabilities measured at fair value	-	-	-	-	-
4. Other liabilities	X	X	-	-	-
5. Hedging derivatives	X	X	-	-	-
6. Financial assets	X	X	X	-	-
Total	100			100	88
of which: interest expense on debts for leases	100			100	88

SECTION 2 - FEE AND COMMISSION INCOME AND EXPENSE - ITEMS 40 AND 50

2.1 Fee and commission income: analysis

Details	2020	2019
a) leases	-	-
b) factoring	-	-
c) consumer loans	-	-
d) guarantees issued	-	-
e) services:	-	-
- fund management for third parties	-	-
- foreign exchange intermediation	-	-
- distribution of products	-	-
- other	-	-
f) collection and payment services	-	-
g) servicing for securitisation transactions	-	-
h) other fee and commission income for:	14,920	15,319
- registration and fiduciary administration services	14,612	14,627
- management of stock ownership plans	195	597
- asset administration services as trustee	113	95
Total	14,920	15,319

2.2 Fee and commission expense: analysis

Detail / Sectors	2020	2019
a) guarantees received	-	-
b) distribution of services provided by third parties	-	-
c) collection and payment services	37	20
d) other fee and commission expenses for registration and fiduciary administration services	1,349	876
Total	1,386	896

SECTION 3 - DIVIDENDS AND SIMILAR INCOME - ITEM 70

3.1 Dividends and similar income: analysis

Items / Income	2020		2019	
	Dividends	Similar income	Dividends	Similar income
A. Financial assets held for trading	-	-	-	-
B. Other financial assets mandatorily measured at fair value	-	-	-	-
C. Financial assets measured at fair value through other comprehensive income	-	-	9	-
D. Equity investments	-	-	-	-
Total	-	-	9	-

SECTION 7 - NET PROFIT (LOSS) ON OTHER FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS - ITEM 110

7.2 Net change in the value of other financial assets and liabilities measured at fair value through profit or loss: analysis of the other financial assets mandatorily measured at fair value

Items / Income	Gains	Profit on disposal	Losses	Losses on disposal	Net profit (loss)
1. Financial assets	-	-	(9)	-	(9)
1.1 Debt securities	-	-	-	-	-
1.2 Equities	-	-	(9)	-	(9)
1.3 Units in mutual funds	-	-	-	-	-
1.4 Loans	-	-	-	-	-
2. Financial assets denominated in foreign currencies:	X	X	X	X	-
Total	-	-	(9)	-	(9)

SECTION 8 - NET IMPAIRMENT FOR CREDIT RISK - ITEM 130

8.1 Net impairment for credit risk related to financial assets measured at amortised cost: analysis

Transactions / Income	Write-downs			Write-backs		2020	2019
	First and second stage	Third stage		First and second stage	Third stage		
		Write-off	Other				
1. Loans and advances to banks	-	-	-	1	-	1	(3)
Purchased or originated impaired loans	-	-	-	-	-	-	-
- for leases	-	-	-	-	-	-	-
- for factoring	-	-	-	-	-	-	-
- other receivables	-	-	-	-	-	-	-
Other receivables	-	-	-	1	-	1	(3)
- for leases	-	-	-	-	-	-	-
- for factoring	-	-	-	-	-	-	-
- other receivables	-	-	-	1	-	1	(3)
2. Loans and advances to financial institutions	-	-	-	-	-	-	-
Purchased or originated impaired loans	-	-	-	-	-	-	-
- for leases	-	-	-	-	-	-	-
- for factoring	-	-	-	-	-	-	-
- other receivables	-	-	-	-	-	-	-
Other receivables	-	-	-	-	-	-	-
- for leases	-	-	-	-	-	-	-
- for factoring	-	-	-	-	-	-	-
- other receivables	-	-	-	-	-	-	-
3. Loans and advances to customers	-	-	-	149	-	149	34
Purchased or originated impaired loans	-	-	-	-	-	-	-
- for leases	-	-	-	-	-	-	-
- for factoring	-	-	-	-	-	-	-
- for consumer loans	-	-	-	-	-	-	-
- other receivables	-	-	-	-	-	-	-
Other receivables	-	-	-	149	-	149	34
- for leases	-	-	-	-	-	-	-
- for factoring	-	-	-	-	-	-	-
- for consumer loans	-	-	-	-	-	-	-
- collateralised loans	-	-	-	-	-	-	-
- other receivables	-	-	-	149	-	149	34
Total	-	-	-	150	-	150	31

SECTION 10 - ADMINISTRATIVE EXPENSES - ITEM 160

10.1 Personnel expenses: analysis

Type of expenses / Amounts	2020	2019
1. Employees	6,870	5,857
a) Wages and salaries	3,377	3,780
b) Social security contributions	977	1,103
c) Termination indemnities	219	210
d) Pension costs	219	218
e) Provision for employment termination indemnities	12	18
f) Provision for retirement benefits and similar obligations:	-	-
- defined contribution	-	-
- defined benefit	-	-
g) Payments to external supplementary pension funds:	-	-
- defined contribution	-	-
- defined benefit	-	-
h) Other employee benefits (*)	2,066	528
2. Other staff	64	80
3. Directors and Statutory Auditors	200	199
4. Retired staff	-	-
5. Cost recoveries for employees seconded to other companies	(76)	(30)
6. Cost reimbursements for employees seconded to other companies	1,477	1,340
Total	8,535	7,446

(*) This item includes €1,717k as the accrual to the provision for early retirement envisaged in the Integration Protocol of 29 September 2020.

10.2 Average number of employees by category

	2020	2019
Employees		
a) Directors	4	4
b) Executive Management	38	37
c) Other employees	28	31
Other staff	1	2

10.3 Other administrative expenses: analysis

	2020	2019
IT costs	244	183
- Software maintenance and upgrades	234	164
- Maintenance and rental of electronic equipment	10	10
- Rental of office equipment	-	7
- Telephone	-	2
Services by third parties	2,962	2,895
- Expenses for services by third parties	145	217
- Expenses for outsourcing within the Group	2,817	2,678
General expenses	157	160
- Subscriptions and book purchases	2	2
- Couriers and transport	5	8
- Office supplies	47	53
- Postage and telegraphic expenses	19	30
- Search and information services	40	37
- Other expenses	44	30
Professional and insurance costs	373	339
- Professional fees	173	190
- Legal advice and court fees	200	146
- Bank and customer insurance premiums	-	3
Property management costs	27	108
- Property rent	-	62
- Cleaning	15	21
- Power	-	1
- Miscellaneous building costs	12	24
Promotional and advertising expenses	10	34
- Advertising and entertainment	10	34
Indirect personnel expenses	27	53
- Indirect personnel expenses	27	53
Indirect taxes	11	13
Total other administrative expenses	3,811	3,785

SECTION 12 - DEPRECIATION OF PROPERTY AND EQUIPMENT - ITEM 180

12.1 Depreciation of property and equipment: analysis

Assets / Income	Depreciation	Net adjustments for impairment losses	Write-backs	Net profit (loss)
A. Property and equipment	483	-	-	483
A.1 Functional property and equipment	483	-	-	483
- Owned	13	-	-	13
- Rights of use acquired with leases	470	-	-	470
A2. Investment property and equipment	-	-	-	-
- Owned	-	-	-	-
- Rights of use acquired with leases	-	-	-	-
A3. Inventories	X	-	-	-
Total	483	-	-	483

SECTION 13 - AMORTISATION OF INTANGIBLE ASSETS - ITEM 190

13.1 Amortisation of intangible assets: analysis

Asset / Income	Amortisation	Net adjustments for impairment losses	Write-backs	Net profit (loss)
1. Intangible assets other than goodwill	376	-	-	376
1.1 Owned	376	-	-	376
1.2 Rights of use acquired with leases	-	-	-	-
2. Assets related to finance leases	-	-	-	-
3. Assets granted under operating leases	-	-	-	-
Total	376	-	-	376

SECTION 14 - OTHER INCOME (EXPENSE) - ITEM 200

14.1 Other expense: analysis

	2020
Expenses:	
- Operating losses	(172)
- Other expenses	(12)
Total 2020	(184)
Total 2019	(40)

14.2 Other income: analysis

	2020
Income:	
- Recovery of legal expenses	15
- Other income	29
Total 2020	44
Total 2019	228

SECTION 19 - INCOME TAXES FOR THE YEAR ON CONTINUING OPERATIONS - ITEM 270

19.1 Income taxes for the year on continuing operations: analysis

	2020	2019
1. Current taxes	(313)	(730)
2. Changes to current taxes for prior years	-	-
3. Reduction in current taxes	-	-
3.bis Reduction in current taxes due to tax credit pursuant to Italian Law No. 214/2011	-	-
4. Change in deferred tax assets	285	34
5. Change in deferred tax liabilities	-	-
6. Taxes for the year	(28)	(696)

19.2 Reconciliation of theoretical tax burden and actual financial statement tax burden

	2020
Taxable income	239
Standard tax rate applicable	27.90%
Theoretical tax burden	67
Effects of increases over ordinary rate	
Non-deductible costs	1
Other permanent differences	40
Taxable differences and effective IRAP rate	-
Effects of decreases from ordinary rate	
Other permanent differences	80
Actual tax burden	28

SECTION 21 – INCOME STATEMENT: OTHER INFORMATION

21.2 Other information

In 2020 Siref Fiduciaria received no public subsidies that have to be reported pursuant to Article 35 of Decree Law no. 34/2019 ('growth decree'), converted by Law no. 58/2019, which imposes transparency obligations on the information related to grants, subsidies, benefits, contributions or aid, in cash or in kind, "not having a general nature and not given as consideration, remuneration, or compensation for damage", effectively paid out by the public administrations and the parties indicated in Article 2-bis of Legislative Decree no. 33/2013.

PART D – OTHER INFORMATION

SECTION 1 - SPECIFIC REFERENCES TO OPERATED ACTIVITY

Other assets

	NOMINAL VALUE
Debt securities (restricted deposit per Law No. 39/1996):	43
Intesa Sanpaolo Ordinary Shares	61
Total	104

1.2 Assets under fiduciary management

Assets under fiduciary administration were composed as follows at 31 December 2020:

CATEGORIES OF SECURITIES	ASSETS UNDER MANAGEMENT
01 - Listed Italian bonds of any kind	153,324,773
02 - Unlisted Italian bonds of any kind	40,291,660
03 - Government securities	89,761,037
04 - Listed Italian shares	155,741,872
05 - Unlisted Italian shares	188,128,174
06 - Quotas in limited liability companies and equity investments in othe	164,705,549
07 - Units in Mutual Funds	1,902,616,281
08 - Foreign bonds or Government securities	588,297,237
09 - Foreign equity securities	387,106,931
10 - Liquidity	1,354,141,618
11 - Asset management (*)	2,345,832,540
12 - Art works	10,000
13 - Precious metals	7,571,172
14 - Other securities and assets	4,918,829,058
	12,296,357,901

(*) Services provided by other authorised intermediaries

Assets under fiduciary administration without registration were composed as follows at 31 December 2020:

CATEGORIES OF SECURITIES	ASSETS UNDER MANAGEMENT
05 - Unlisted Italian shares	1,811,985
06 - Quotas in limited liability companies and equity investments in othe	1,859,927
07 - Units in Mutual Funds	1,936,176
09 - Foreign equity securities	4,004
10 - Liquidity	757,847
14 - Other securities and assets	15,178,273
15 - Real estate	12,779,165
	34,327,377

At 31 December 2020, assets under fiduciary management and total contingency accounts can be summarised as follows:

	PARTIAL AMOUNTS	TOTAL AMOUNTS
Securities and other instruments administered with a fiduciary registration mandate and instruments under fiduciary administration for third parties	12,296,357,901	
Securities and other instruments administered without a fiduciary registration mandate and instruments under fiduciary administration for third parties	34,327,377	
Value for third-party trust	138,415,021	
TOTAL VALUE OF ASSETS		12,469,100,299

The securities under fiduciary management for third parties include €352,742,613 for the LECOIP 2.0 transaction (Leveraged Employee Co-Investment Plan). The total assets for the Stock and Stock Option Plans amounted to €354,580,615.

SECTION 3 - INFORMATION ON RISKS AND RELATED HEDGING POLICIES

3.1 CREDIT RISK

QUALITATIVE INFORMATION

Credit risk is limited to loans and advances to customers for fees and commissions on fiduciary mandates and mainly refer to current and collectible positions.

Impact of the Covid-19 pandemic

The spread of the Covid-19 pandemic has had a major impact on businesses, which was promptly addressed by a series of unprecedented public measures to support the economy, which have to be considered in the risk assessment. The speed of changes in the economic and social context has increased the level of uncertainty surrounding the economic forecasts on which credit risk assessments are based. So, in this phase,

a greater capacity of adaptation and focus on the different challenges posed to current credit risk assessment models is necessary.

With regard to the activity of managing fiduciary mandates, the emergency situation connected with the pandemic has not had a significant impact on the Company risk profile.

QUANTITATIVE INFORMATION

1. ANALYSIS OF FINANCIAL ASSETS BY ASSET CLASS AND CREDIT QUALITY (BOOK VALUE)

Asset class/quality	Doubtful loans	Unlikely to pay	Non-performing past due exposures	Performing past due exposures	Other performing exposures	Total
1. Financial assets measured at amortised cost	-	-	-	272	25,548	25,820
2. Financial assets measured at fair value through other comprehensive income	-	-	-	-	-	-
3. Financial assets measured at fair value	-	-	-	-	-	-
4. Other financial assets mandatorily measured at fair value	-	-	-	-	2	2
5. Financial assets held for sale	-	-	-	-	-	-
Total 31.12.2020	-	-	-	272	25,550	25,822
Total 31.12.2019	-	-	-	495	27,152	27,647

2. ANALYSIS OF FINANCIAL ASSETS BY ASSET CLASS AND CREDIT QUALITY (GROSS AND NET AMOUNTS)

Asset class/quality	Non-performing				Performing			Total (net exposure)
	Gross exposure	Total net adjustments	Net exposure	Total partial write-offs	Gross exposure	Total net adjustments	Net exposure	
1. Financial assets measured at amortised cost	-	-	-	-	26,143	(323)	25,820	25,820
2. Financial assets measured at fair value through other comprehensive income	-	-	-	-	-	-	-	-
3. Financial assets measured at fair value	-	-	-	-	-	-	-	-
4. Other financial assets mandatorily measured at fair value	-	-	-	-	2	-	2	2
5. Financial assets held for sale	-	-	-	-	-	-	-	-
Total 31.12.2020	-	-	-	-	26,145	(323)	25,822	25,822
Total 31.12.2019	-	-	-	-	28,159	(512)	27,647	27,647

3. ANALYSIS OF FINANCIAL ASSETS BY PAST-DUE BANDS (BOOK VALUE)

Portfolios/risk stages	First stage			Second stage			Third stage		
	Between 1 and 30 days	Between more than 30 days and 90 days	Over 90 days	Between 1 and 30 days	Between more than 30 days and 90 days	Over 90 days	Between 1 and 30 days	Between more than 30 days and 90 days	Over 90 days
1. Financial assets measured at amortised cost	-	-	-	-	-	272	-	-	-
2. Financial assets measured at fair value through other comprehensive income	-	-	-	-	-	-	-	-	-
3. Financial assets held for sale	-	-	-	-	-	-	-	-	-
Total 31.12.2020	-	-	-	-	-	272	-	-	-
Total 31.12.2019	-	-	-	-	-	495	-	-	-

4. FINANCIAL ASSETS, COMMITMENTS TO GRANT FUNDS AND FINANCIAL GUARANTEES ISSUED: CHANGES IN COMPREHENSIVE ADJUSTMENTS AND COMPREHENSIVE PROVISIONS

Reasons / risk stages	Total net adjustments														Total provisions on commitments to grant funds and financial guarantees issued			Total		
	Assets falling in first stage					Assets falling in second stage					Assets falling in third stage				of which: impaired financial assets that are purchased or originated	First stage	Second stage		Third stage	
	Financial assets measured at amortised cost	Financial assets measured at fair value through other comprehensive income	Financial assets held for sale	of which: individual write-downs	of which: collective write-downs	Financial assets measured at amortised cost	Financial assets measured at fair value through other comprehensive income	Financial assets held for sale	of which: individual write-downs	of which: collective write-downs	Financial assets measured at amortised cost	Financial assets measured at fair value through other comprehensive income	Financial assets held for sale	of which: individual write-downs						of which: collective write-downs
Total adjustments at beginning of the year	162	-	-	162	-	350	-	-	350	-	-	-	-	-	-	-	-	-	-	512
Increases in purchased or originated financial assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Cancellations other than write-offs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net impairment for credit risk (+/-)	(88)	-	-	(88)	-	(62)	-	-	(62)	-	-	-	-	-	-	-	-	-	-	(150)
Contractual changes without cancellation	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Changes in estimation method	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Write-offs not recognised directly in income statement	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other increases	-	-	-	-	-	(39)	-	-	(39)	-	-	-	-	-	-	-	-	-	-	(39)
Total adjustments at end of the year	74	-	-	74	-	249	-	-	249	-	-	-	-	-	-	-	-	-	-	323
Recoveries from collection on financial assets subject to write-off	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Write-offs recognised directly in income statement	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

6. CREDIT EXPOSURES TO CUSTOMERS, BANKS, AND FINANCIAL INSTITUTIONS

6.1 On- and off-balance sheet exposure of loans and advances to banks and financial institutions: gross and net values

Types of exposures / values	Gross exposure		Total net adjustments and total provisions	Net exposure	Total partial write-offs
	Non-performing	Performing			
A. On-balance sheet exposure					
a) Doubtful loans	-	X	-	-	-
- of which: forborne exposures	-	X	-	-	-
b) Unlikely to pay	-	X	-	-	-
- of which: forborne exposures	-	X	-	-	-
c) Non-performing past due exposures	-	X	-	-	-
- of which: forborne exposures	-	X	-	-	-
d) Performing past due exposures	X	-	-	-	-
- of which: forborne exposures	X	-	-	-	-
e) Other performing exposures	X	22,836	(9)	22,827	-
- of which: forborne exposures	X	-	-	-	-
Total A	-	22,836	(9)	22,827	-
B. Off-balance-sheet exposures					
a) Non-performing	-	X	-	-	-
b) Performing	X	-	-	-	-
Total B	-	-	-	-	-
Total (A+B)	-	22,836	(9)	22,827	-

6.4 On- and off-balance sheet exposure of loans and advances to customers: gross and net values

Types of exposures / values	Gross exposure		Total net adjustments and total provisions	Net exposure	Total partial write-offs
	Non-performing	Performing			
A. On-balance sheet exposure					
a) Doubtful loans	-	X	-	-	-
- of which: forborne exposures	-	X	-	-	-
b) Unlikely to pay	-	X	-	-	-
- of which: forborne exposures	-	X	-	-	-
c) Non-performing past due exposures	-	X	-	-	-
- of which: forborne exposures	-	X	-	-	-
d) Performing past due exposures	X	521	(249)	272	-
- of which: forborne exposures	X	-	-	-	-
e) Other performing exposures	X	2,788	(65)	2,723	-
- of which: forborne exposures	X	-	-	-	-
Total A	-	3,309	(314)	2,995	-
B. Off-balance-sheet exposures					
a) Non-performing	-	X	-	-	-
b) Performing	X	-	-	-	-
Total B	-	-	-	-	-
Total (A+B)	-	3,309	(314)	2,995	-

7. CLASSIFICATION OF FINANCIAL ASSETS, COMMITMENTS TO GRANT FUNDS AND FINANCIAL GUARANTEES ISSUED ACCORDING TO INTERNAL AND EXTERNAL RATINGS

7.1 Analysis of financial assets, commitments to grant funds and financial guarantees issued by external rating classes (gross values)

	External rating class							Total
	Class 1	Class 2	Class 3	Class 4	Class 5	Class 6	No rating	
A. Financial assets measured at amortised cost	-	-	22,868	-	-	-	2,952	25,820
- First stage	-	-	22,868	-	-	-	2,680	25,548
- Second stage	-	-	-	-	-	-	272	272
- Third stage	-	-	-	-	-	-	-	-
B. Financial assets measured at fair value through other comprehensive income	-	-	-	-	-	-	-	-
- First stage	-	-	-	-	-	-	-	-
- Second stage	-	-	-	-	-	-	-	-
- Third stage	-	-	-	-	-	-	-	-
C. Financial assets held for sale	-	-	-	-	-	-	-	-
1. First stage	-	-	-	-	-	-	-	-
2. Second stage	-	-	-	-	-	-	-	-
3. Third stage	-	-	-	-	-	-	-	-
Total (A+B+C)	-	-	22,868	-	-	-	2,952	25,820
of which: impaired financial assets that are purchased or originated	-	-	-	-	-	-	-	-
D. Commitments to grant funds and financial guarantees issued	-	-	-	-	-	-	-	-
1. First stage	-	-	-	-	-	-	-	-
2. Second stage	-	-	-	-	-	-	-	-
3. Third stage	-	-	-	-	-	-	-	-
Total (D)	-	-	-	-	-	-	-	-
Total (A+B+C+D)	-	-	22,868	-	-	-	2,952	25,820

	CREDIT RATING					
	CLASS 1	CLASS 2	CLASS 3	CLASS 4	CLASS 5	CLASS 6
Standard & Poor's	from AAA to AA-	from A+ to A-	from BBB+ to BBB-	from BB+ to BB-	from B+ to B-	CCC+ and below
Moody's	from Aaa to Aa3	from A1 to A3	from Baa1 to Baa3	from Ba1 to Ba3	from B1 to B3	Caa1 and below
Fitch	from AAA to AA-	from A+ to A-	from BBB+ to BBB-	from BB+ to BB-	from B+ to B-	CCC+ and below

9. CREDIT CONCENTRATION

9.1 Analysis of on- and off-balance sheet loan exposures by sector of counterparty's economic activity

	Public entities	Banks	Households
	Net exposure	Net exposure	Net exposure
On-balance sheet performing exposures	43	22,827	2,952

9.2 Analysis of on- and off-balance sheet loan exposures by counterparty's geographic area

The Company holds credit exposures mainly with residents of Italy and, to a lesser extent, with counterparties residing in Europe.

3.2 MARKET RISK

QUALITATIVE INFORMATION

The Company makes investments on its own account for the temporary investment of available liquidity exclusively in Government Securities.

Impact of the Covid-19 pandemic

The emergency situation connected with the pandemic has not had a significant impact on the Company risk profile.

3.3 OPERATIONAL RISK

QUALITATIVE INFORMATION

3.1 General aspects, management processes, and methods for the measurement of operational risk

Operational risk is defined as the risk of loss arising from inadequate or ineffective internal processes, human resources or systems, or from external events¹. The Intesa Sanpaolo Group implements an operational risk assumption and management strategy based on the principles of prudent management and aimed at guaranteeing its long-term soundness and business continuity. Moreover, the Group devotes special attention to striking an optimal balance between growth and earnings targets and the consequent risks.

To that end, the Intesa Sanpaolo Group drew up a framework for the management of operational risks some time ago, establishing rules and organisational processes for measuring, managing and monitoring operational risk.

The Group calculates its capital requirement using the Advanced Measurement Approach (AMA or internal model) in partial use with the standardised approach (TSA) and basic indicator approach (BIA) to meet its supervisory requirements.

Governance Model

An effective and efficient framework for the management of operational risks assumes that it is thoroughly integrated in decision-making processes and management of business operations. Therefore, the Intesa Sanpaolo Group has decided to engage the Organisational Units (business units, central/supporting units) of the Parent Company, Banks and Group Companies with direct responsibility in the operational risk management process ("Operational Risk Management").

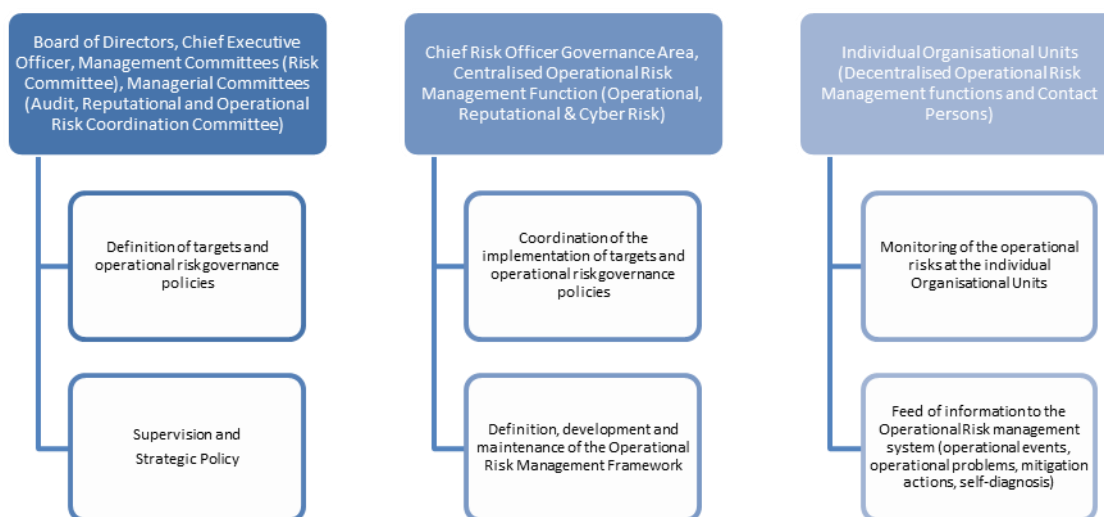
The operational risk management governance model is developed in view of:

- optimisation and enhancement of organisational safeguards, of the interrelations and information flows between existing Organisational Units, and integration of the operational risk management

¹ For the economic losses component, the following risks are also included in operational risk: legal, behavioural, non-compliance, financial crime, IT and cyber, physical security, business continuity, financial disclosure, civil liability and model risks. Strategic and reputational risks are excluded.

approach with other business models developed to address specific risks (e.g. Business Continuity, IT Security, ...);

- transparency and dissemination of the models, the methods, and the analytical, valuation and measurement criteria used, to facilitate the process of cultural dissemination and comprehension of the logic underlying the choices made.



ICT Risk

Consistently with the methodological framework defined for the governance of operational risks, the ICT risk governance model is developed in view of integration and coordination of the specific skills of the units involved.

ICT (Information and Communication Technology) risk means the risk of incurring economic losses, reputational harm, and loss of market share in connection with the use of information and communication technology. In the integrated representation of business risks, this type of risk is prudently considered according to specific aspects, including operational, reputational, and strategic risks.

ICT risk includes:

- cyber risk: the risk of incurring economic losses, reputational harm, and loss of market share in connection with:
 - any access or attempt at unauthorised access to the Group information system or to the digital information contained in it;
 - any event (malicious or involuntary) facilitated or caused by the use of technology or connected with it which does or might negatively impact the integrity, availability, confidentiality and/or authenticity of the data and corporate information, or the continuity of business processes;
 - improper use and/or dissemination of data and digital information, even if they are not produced and managed directly by the ISP Group.

Cyber risk includes IT security risk.

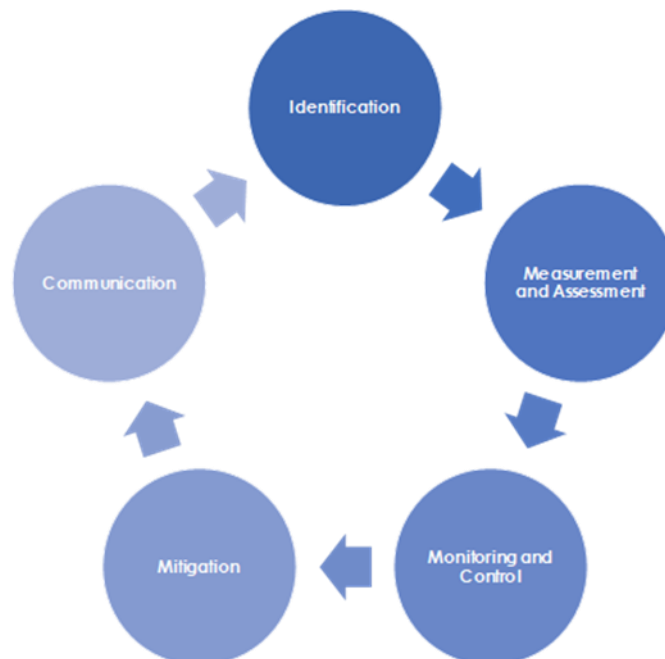
- IT risk: the risk of incurring economic losses, reputational harm, and loss of market share in connection with use of the corporate information system and malfunctioning hardware, software and networks.

The Intesa Sanpaolo Group considers the information system to be a tool of primary importance for the achievement of its own strategic, business and social responsibility goals, inter alia in consideration of the criticality of the business processes that depend on it. Consequently, it is committed to creating a resilient environment and investing in activities and infrastructure to minimise the potential impact of ICT events and protect its own business, reputation, customers and employees.

Therefore, the Group has implemented a system of principles and rules aimed at identifying and measuring the ICT risk to which corporate assets are exposed, evaluating existing safeguards and identifying adequate procedures for handling those risks, in accordance with the process of managing operational risks.

Group Operational Risk Management Process

The Intesa Sanpaolo Group's operational risk management process is broken down into the following phases:



Identification

The identification phase includes the activities of collection and classification of the qualitative and quantitative information that make it possible to identify and describe the potential areas of Group operational risk. In particular, it prescribes:

- the collection and updating of data about operational events (Loss Data Collection), with this activity being delegated to the Organisational Units;
- the identification of the corporate processes and components of the information system that are at greater potential risk;

- the determination of the applicability and relevance of defined operational risk factors;
- the identification of projects that will entail significant modifications to the information system or modifications to important components of the information system;
- the identification of significant risk scenarios, inter alia according to the external context (e.g. external loss data, regulatory development, emerging trends, strategic and threat intelligence);
- the identification and analysis of problems affecting Group operational areas.
- In accordance with current legislation and regulations, the individual companies in the Fideuram Group, including SIREF Fiduciaria S.p.A., are responsible for identifying, measuring, managing and mitigating risk. Each has clearly identified internal units coordinated by Fideuram ISPB Operational Risk Management which are responsible for their Operational Risk Management processes.
- The SIREF Fiduciaria S.p.A. operational risk management process is performed by the following corporate bodies: a) the Board of Directors, as the body which is actively involved in the strategic supervision of the risk management and control system; b) the Chairman of the Board of Directors, who presides over the implementation of those measures as necessary to assure the establishment, maintenance, and proper functioning of the risk management and control system within the Company and in implementation of its strategic policies; c) the Managing Director, Head of Self-Diagnosis and recipient of reports on the operational risk profile of the Company, who proposes any measures to be taken to prevent/mitigate operational risks; d) Internal Audit, which is responsible for periodic audits of the operational risk management system and related reports to the Company Bodies; e) the Internal Operational Risk Officer, who works at the “Operational Controls and Reporting” unit, which is responsible for the organisation and maintenance of the set of activities imposed by the operational risk management system, including, for example, the organised registration of information about operational events.

Measurement and assessment

The measurement and assessment phase comprises the activities performed for qualitative and quantitative determination of the Group’s exposure to operational risks.

It entails:

- execution of the operational risk and ICT risk exposure assessment process (Self-diagnosis: the set of operational and ICT risk assessment processes) at least once annually;
- the execution of preventive analyses of the operational and ICT risks deriving from agreements with third parties (e.g. outsourcing of activities), business operations or project initiatives, the introduction or revision of new products and services, start-up of new activities and entry into new markets;
- definition of the importance of the identified problems;
- transformation of the collected assessments (e.g. internal and external data of operational loss, levels of protection against risk factors, likelihood and impact if one of the risk scenarios materialises) into summary risk measures;
- determination of the economic and regulatory capital by means of the internal model and the simplified methods defined by applicable laws and regulations.

Monitoring and control

The aim of the monitoring phase is continuous analysis and monitoring of the development of exposure to operational risks, based on the structured organisation of the results obtained from the identification and assessment activities and measurement and observation of indicators that represent a good proxy for

exposure to operational risks (e.g. limits, early warnings and indicators defined with regard to RAF).

Mitigation

The mitigation phase consists of the activities aimed at limiting exposure to operational risks, which are defined on the basis of what is revealed during identification, measurement, assessment and monitoring. It entails:

- the identification, definition and implementation of corrective measures (“mitigation actions”) necessary to remedy the deficiencies that are found or bring the intensity of the identified problems back down below the defined tolerance limits;
- the promotion of initiatives to disseminate the operational risk culture inside the Group;
- the determination of strategies for transferring operational risks, in terms of streamlining insurance coverage and any other forms of risk transfer adopted by the Group over time.

In that regard, aside from relying on a traditional insurance program (for protection against unlawful acts such as employee misconduct, theft, or damage, transport of cash and cash equivalents, computer fraud, counterfeiting, cyber crime, fire and earthquake, and for civil liability), while complying with all the related regulatory requirements and leveraging the financial benefits envisaged by law, the Group has taken out an insurance policy known as an Operational Risk Insurance Programme, which provides greater cover and significantly higher limits, transferring the risk of substantial operational losses to the insurance market.

In addition, the Group has its own business continuity solutions that can be deployed to contain risks regarding its premises and infrastructures and the impact of events such as environmental disasters, international crises and social protests.

Communications

The communication phase consists in the arrangement of adequate information flows concerning the management of operational risks, aimed at providing useful information such as, for example:

- analysis and comprehension of any dynamics underlying evolution in the level of exposure to operational risks;
- analysis and comprehension of the main problems found;
- determination of the mitigation actions and intervention priorities.

Self-diagnosis

Self-diagnosis is the annual process through which the Organisational Units identify their own level of exposure to operational and ICT risks. It includes the Operational Risk Assessment and the ICT Risk Assessment, which are comprised in turn by:

- Assessment of the Operational Context – AOC: an activity through which the significant Risk Factors are identified, with assessment of the associated level of protection².
- Scenario Analysis (SA): prospective analysis method that is elaborated in a systematic process, typically repeated with a predefined frequency, but which can also be performed ad hoc, and which consists in assuming the occurrence of particular situations (or scenarios) and in foreseeing their consequences.

² The assessment of the applicability and relevance of the Risk Factors is carried out by the technical units, the cybersecurity units and the business continuity units in the case of ICT risk. In the case of operational risk, the assessment is performed by the Decentralised Operational Risk Management units.

Once they have been identified and appropriately categorised, the scenarios have to be evaluated. In other words, it is necessary to determine their likelihood of occurrence (frequency) and potential impact (average impact and worst case), and when they do occur, the likelihood of the situation described in the scenario itself.

Internal model for the measurement of operational risk

The internal model for calculating capital absorption of the Intesa Sanpaolo Group has been designed to combine all the main sources of information, whether quantitative (operational loss: internal and external events, assessments deriving from Scenario Analysis) or qualitative (Assessment of the Operational Context).

The capital at risk is therefore considered to be the minimum amount at Group level which would be required to meet the maximum potential loss that could be incurred. It is estimated using a Loss Distribution Approach model (an actuarial statistical model for calculating the Value at Risk of operational losses), which is applied both to the quantitative data and to the results of the scenario analysis over a one-year time horizon, with a confidence interval of 99.90%. This method also involves applying a correction factor obtained from qualitative risk assessments of the operating context (AOC), in order to take the effectiveness of the internal controls in the various different Organisational Units into account.

Our internal model's insurance mitigation component was authorised by the Bank of Italy in June 2013 and its management and capital requirement benefits began to apply from then.

Impact of the COVID-19 pandemic

From the beginning of the emergency, the Group decided to take preventive measures to guarantee the continuity of its business and, at the same time, maintain the maximum level of security of its customers and employees. This is partly necessary in consequence of the rapid evolution observed in the world of cyber threats, which seek to exploit for fraudulent purposes people's fears and sense of urgency and the opportunities offered by the remote banking solutions activated by financial institutions. In particular, the business continuity plan was activated and additional actions were immediately defined to deal effectively with the wide spread of the pandemic (e.g. extension of smart-working to nearly all employees at the central units, the online branch staff and a portion of the employees of the "physical" branches, upgrading of the IT infrastructure for remote connectivity), the digital transformation process was accelerated, anticipating major capital expenditure to develop the processes used to interact with customers (e.g. enrichment of the services offered through Internet and Mobile Banking), the security infrastructure for access to the corporate network and the data and information protection measures were strengthened to boost the capacity to manage the strong increase in cyber threats and attacks (e.g. Distributed Denial of Service, malware), and numerous training projects and communication campaigns were activated to raise the awareness of customers and employees to the expansion of social engineering/phishing campaigns. Moreover, the long-term sustainability of the solutions adopted by the most critical suppliers was checked.

With regard to the measures taken to protect the health of colleagues and customers, protective equipment like masks and gloves was purchased and distributed, sanitising gel was supplied, and company premises were periodically decontaminated. Among the various mitigation actions described above, only this last component has been considered for the purposes of calculating the capital requirement to cover operational risks.

Additionally, from the very beginning of the emergency, access to the company premises was organised in

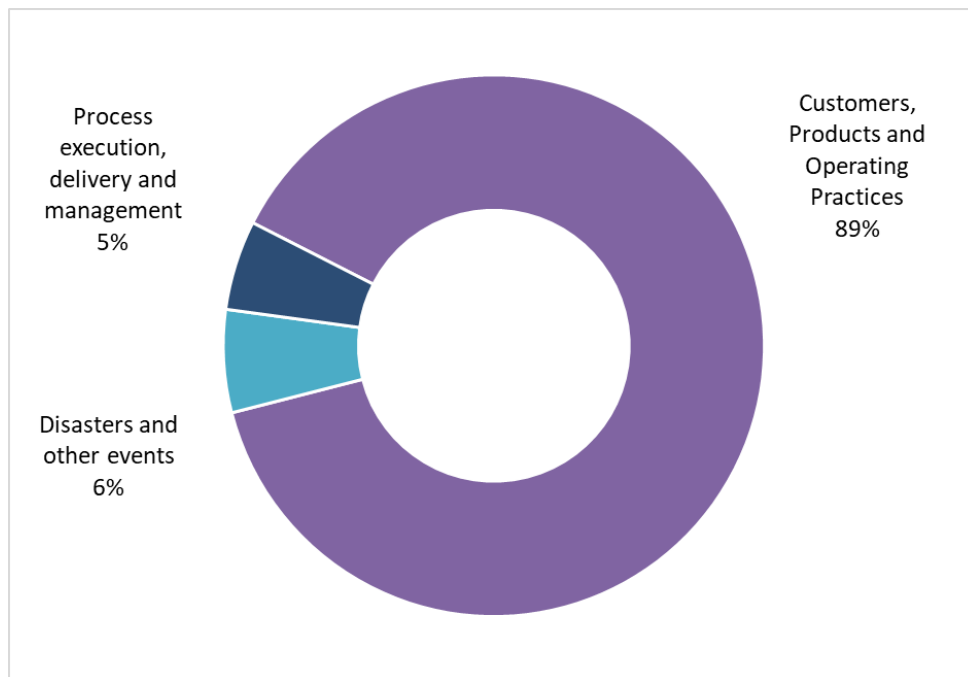
such a way as to comply with precise rules governing the physical distance between individuals and the number of colleagues and customers present on the premises, in order to protect the health both of employees and of customers. The approach has been adapted over time according to the different measures issued by the government and infection trends.

An Infection Risk Model was developed for the constant purpose of guaranteeing employee protection. This Model supports the decision-making process for adoption of the measures to be implemented, for example the plan for re-entry of management employees with activities that can be performed remotely on company premises, in compliance with social distancing rules. A medical screening questionnaire was developed, to be filled out by employees in preparation for their authorisation to return to the office and a tool that permits planning the presence of employees on site. That tool guarantees centralised monitoring of the total number of people present at the central offices.

A voluntary vaccination campaign took place at the end of 2020 for administration of the flu vaccine and pneumonia vaccine to employees.

QUANTITATIVE INFORMATION

The operational losses (whose amount is higher than the threshold for mandatory reporting set by the Group) recorded in the year are analysed by type of event below.



To protect itself against the phenomena described above, the Company continued to promote measures to improve the processes and controls designed to mitigate risk and limit losses, while complying fully with all the initiatives undertaken by the Parent Company.

3.4 LIQUIDITY RISK

QUALITATIVE INFORMATION

1 General aspects, management processes, and methods for measuring liquidity risk

Liquidity risk is characterised by the peculiar nature of the Company's business. More specifically, the Company believes that this risk is not significant because its net financial position is characterised by short collection and payment times and by a positive imbalance between the receivables and payables relating to the core business.

QUANTITATIVE INFORMATION

1. ANALYSIS OF FINANCIAL ASSETS AND LIABILITIES BY REMAINING CONTRACTUAL TERM

	Demand deposits	Between more than 1 day and 7 days	Between more than 7 days and 15 days	Between more than 15 days and 1 month	Between more than 1 month and 3 months	Between more than 3 months and 6 months	Between more than 6 months and 1 year	Between more than 1 year and 3 years	Between more than 3 years and 5 years	Over 5 years	Unspecified maturity
On-balance sheet assets	25,777	-	-	-	-	2	-	40	2	1	-
A.1 Government securities	-	-	-	-	-	-	-	40	2	1	-
A.2 Other debt securities	-	-	-	-	-	-	-	-	-	-	-
A.3 Loans	25,777	-	-	-	-	2	-	-	-	-	-
A.4 Other assets	-	-	-	-	-	-	-	-	-	-	-
On-balance sheet liabilities	1,403	-	-	-	-	-	481	1,020	984	2,995	-
B.1 Due to:	1,403	-	-	-	-	-	481	1,020	984	2,995	-
- Banks	1,403	-	-	-	-	-	27	55	53	41	-
- Financial institutions	-	-	-	-	-	-	454	965	931	2,954	-
- Customers	-	-	-	-	-	-	-	-	-	-	-
B.2 Debt securities	-	-	-	-	-	-	-	-	-	-	-
B.3 Other liabilities	-	-	-	-	-	-	-	-	-	-	-
Off-balance sheet transactions	-	-	-	-	-	-	-	-	-	-	-
C.1 Financial derivatives with exchange of capital	-	-	-	-	-	-	-	-	-	-	-
- Long positions	-	-	-	-	-	-	-	-	-	-	-
- Short positions	-	-	-	-	-	-	-	-	-	-	-
C.2 Financial derivatives without exchange of capita	-	-	-	-	-	-	-	-	-	-	-
- Gains	-	-	-	-	-	-	-	-	-	-	-
- Losses	-	-	-	-	-	-	-	-	-	-	-
C.3 Loans receivable	-	-	-	-	-	-	-	-	-	-	-
- Long positions	-	-	-	-	-	-	-	-	-	-	-
- Short positions	-	-	-	-	-	-	-	-	-	-	-
C.4 Commitments to grant finance	-	-	-	-	-	-	-	-	-	-	-
- Long positions	-	-	-	-	-	-	-	-	-	-	-
- Short positions	-	-	-	-	-	-	-	-	-	-	-
C.5 Financial guarantees issued	-	-	-	-	-	-	-	-	-	-	-
C.6 Financial guarantees received	-	-	-	-	-	-	-	-	-	-	-

SECTION 4 - INFORMATION ON SHAREHOLDERS' EQUITY

4.1.2.1 Shareholders' equity

4.1.1 Qualitative information

The management of shareholders' equity is mainly aimed at allowing it to guarantee maintenance of a sound position that can assure adequate management of fiduciary assets.

4.1.2 Quantitative information

4.1.2.1 Shareholders' equity: analysis

	31.12.2020	31.12.2019
1. Share capital	2,600	2,600
2. Share premium reserve	-	-
3. Reserves	25,433	25,116
- profit reserve	12,167	12,117
a) legal reserve	520	520
b) statutory reserve	-	-
c) treasury shares	-	-
d) other	11,647	11,597
- Other	13,266	12,999
4. (Treasury shares)	-	-
5. Valuation reserves	(98)	(76)
- Equity instruments measured at fair value through other comprehensive income	(8)	7
- Hedging of equity instruments measured at fair value through other comprehensive income	-	-
- Financial assets (other than equity instruments) measured at fair value through other comprehensive income	-	-
- Property and equipment	-	-
- Intangible assets	-	-
- Hedging of net investments in foreign operations	-	-
- Cash flow hedges	-	-
- Hedging instruments (undesignated elements):	-	-
- Exchange rate differences	-	-
- Non-current assets held for sale and discontinued operations	-	-
- Financial liabilities measured at fair value through profit or loss (changes in credit rating)	-	-
- Special revaluation laws	-	-
- Actuarial gains (losses) on defined benefit pension plans	(90)	(83)
- Portion of valuation reserves related to investments carried at equity	-	-
6. Equity instruments	-	-
7. Net profit (loss) for the year	211	1,750
Total	28,146	29,390

4.1.2.2 Valuation reserves for financial assets measured at fair value through other comprehensive income: analysis

assets/values	31.12.2020		31.12.2019	
	Positive reserve	Negative reserve	Positive reserve	Negative reserve
1. Debt securities	-	-	-	-
2. Equities	-	(8)	7	-
3. Loans	-	-	-	-
Total	-	(8)	7	-

4.1.2.3 Valuation reserves for financial assets measured at fair value through other comprehensive income: annual changes

	Debt securities	Equities	Loans
1. Opening balance	-	7	-
2. Increases	-	-	-
2.1 Increases in fair value	-	-	-
2.2 Impairment for credit risk	-	X	-
2.3 Transfers to income statement of negative reserves from realisation	-	X	-
2.4 Transfers to other components of shareholders' equity (equity securities)	-	-	-
2.5 Other increases	-	-	-
3. Decreases	-	15	-
3.1 Decreases in fair value	-	15	-
3.2 Write-backs for credit risk	-	-	-
3.3 Transfers to income statement from positive reserves from realisation	-	X	-
3.4 Transfers to other components of shareholders' equity (equity securities)	-	-	-
3.5 Other decreases	-	-	-
Closing balance	-	(8)	-

SECTION 5 - COMPONENTS OF TOTAL COMPREHENSIVE INCOME

	2020	2019
10. Net profit (loss) for the year	211	1,750
Other comprehensive income not transferred to the income statement	(22)	(33)
20. Equity instruments measured at fair value through other comprehensive income	(20)	18
a) changes in fair value	(20)	18
b) transfers to other components of shareholders' equity	-	-
30. Financial liabilities measured at fair value through profit or loss (changes in own credit rating)	-	-
a) changes in fair value	-	-
b) transfers to other components of shareholders' equity	-	-
40. Hedging of equity instruments measured at fair value with impact on the other income components	-	-
a) changes in fair value (hedged instrument)	-	-
b) changes in fair value (hedging instrument)	-	-
50. Property and equipment	-	-
60. Intangible assets	-	-
70. Defined-benefit plans	(10)	(61)
80. Non-current assets held for sale	-	-
90. Valuation reserves related to investments carried at equity	-	-
100. Income tax on comprehensive income not transferred to the income statement	8	10
Other comprehensive income that may be transferred to the income statement	-	-
110. Hedging of net investments in foreign operations:	-	-
a) changes in fair value	-	-
b) transfers to income statement	-	-
c) other changes	-	-
120. Exchange rate differences	-	-
a) changes in fair value	-	-
b) transfers to income statement	-	-
c) other changes	-	-
130. Cash flow hedges	-	-
a) changes in fair value	-	-
b) transfers to income statement	-	-
c) other changes	-	-
of which: result of net positions	-	-
140. Hedging instruments (undesignated elements):	-	-
a) changes in fair value	-	-
b) transfers to income statement	-	-
c) other changes	-	-
150. Financial assets (other than equity instruments) measured at fair value through other comprehensive income	-	-
a) changes in fair value	-	-
b) transfers to income statement	-	-
- adjustments for impairment losses	-	-
- gains/losses on disposal	-	-
c) other changes	-	-
160. Non-current assets held for sale and discontinued operations	-	-
a) changes in fair value	-	-
b) transfers to income statement	-	-
c) other changes	-	-
170. Valuation reserves related to investments carried at equity	-	-
a) changes in fair value	-	-
b) transfers to income statement	-	-
- adjustments for impairment losses	-	-
- gains/losses on disposal	-	-
c) other changes	-	-
180. Income tax on other comprehensive income transferred to the income statement	-	-
190. Total other comprehensive income	(22)	(33)
200. Total comprehensive income (Item 10+190)	189	1,717

SECTION 6 - TRANSACTIONS WITH RELATED PARTIES

6.1 Information on remuneration of senior managers with strategic responsibilities

	2020
Short-term benefits (*)	719
Post-employment benefits (**)	48
Other long-term benefits	50
Termination benefits	-
Share-based payments	129
Total	946

(*) These include the compensation of Directors, Statutory Auditors and the General Manager, inasmuch as they are assimilable to the cost of employees and the social security contributions for employees borne by the Company.

(**) These include the Company contribution to pension funds and the accrual of employment termination indemnities in the amounts provided by law and company regulations.

6.2 Loans and guarantees issued in favour of the Directors and Statutory Auditors

There are no loans and guarantees issued in favour of the Directors and Statutory Auditors.

6.3 Information on transactions with related parties

Relationships with companies in the Intesa Sanpaolo Group

The following table shows the relationships established during the year on an arm's length basis with all companies in the Intesa Sanpaolo Group:

	ASSETS	LIABILITIES	INCOME	EXPENSES
Parent Company				
Intesa Sanpaolo S.p.A.	7,562	2,365	255	2,498
Companies controlled by the Parent Company				
Fideuram - Intesa Sanpaolo Private Banking S.p.A.	1,649	2,175	429	2,547
Intesa Sanpaolo Private Banking S.p.A.	14,176	142	5,149	412
Eurizon Capital SGR	49	-	73	-
Fideuram Investimenti SGR S.p.A.	-	35	-	296

It also includes 110 customers who are related parties of the Parent Company and associated entities, who were obtained through existing relationships with the Company's Group. At 31 December 2020, the relevant assets under fiduciary management amounted to about €50m, and the commissions accrued correspond to €29,170.

SECTION 7- INFORMATION ON LEASES

This part provides the information required by IFRS 16 but which is not reported in other parts of the financial statements.

QUALITATIVE INFORMATION

The Company only has real estate lease contracts.

Three lease contracts were in force at 31 December 2020, for a total value of rights of use amounting to €5,288k.

The real estate lease contracts include properties to be used as offices. These contracts normally have a duration of more than 12 months and typically feature renewal and termination options that can be exercised by the lessor and lessee pursuant to law or to specific contractual provisions. These contracts usually do not include the purchase option at the end of the lease or significant reversal costs for the Company. According to the characteristics of Italian lease contracts and the provisions of Law 392/1978, when a new lease contract is signed with a contractual duration of six years, and offers an option for tacit renewal of the contract once every six years, the total duration of the lease is set at 12 years. This general indication does not apply if there are new elements or specific situations in the contract.

As previously mentioned in the accounting policies, the Company uses the exemptions allowed under IFRS 16 for short-term leases (having a duration less than or equal to 12 months) or leases on assets of modest value (having a value less than or equal to €5,000).

QUANTITATIVE INFORMATION

Part B – Assets in the Notes to the Financial Statements contains information on the rights of use acquired with the lease (Table 8.1 Property and equipment used in operations: analysis of assets measured at cost). Part B – Liabilities shows the payables for leases (Table 1.1 Financial liabilities measured at amortised cost: analysis of debts). In particular, the rights of use acquired under the lease amount to €5,288k. The debts for leases amount to €5,488k. Reference is made to those sections for more details.

Part C of the Notes to the Financial Statements contains information about the interest expense on debts for leases and the other expenses connected with the rights of use acquired with the lease. Reference is made to the specific sections for more details.

The following table breaks down the depreciation charges for the assets consisting of the right of use in the various classes in accordance with the exposure of property and equipment.

Depreciation and amortisation charges by asset class

	31.12.2020
Property and equipment used in operations	
a) buildings	470
b) furniture	
c) electronic equipment	
d) other	
Total	470

No amounts were found at 31 December 2020 for lease commitments not yet stipulated.

SECTION 8 - OTHER DETAILS

Information about Independent Auditors

In compliance with the provisions of Article 149 duodecies of CONSOB Regulation No. 11971, the consideration accrued in the year for the activities performed by the independent auditor KPMG S.p.A. is indicated as follows:

	2020
Independent statutory audit	120
Total	120

The amounts are shown net of the out-of-pocket expenses charged and the Consob contribution.

MANAGEMENT AND COORDINATION ACTIVITIES

The management and coordination of the subsidiaries, pursuant to Article 2497 et seq. Italian Civil Code, is performed by Intesa Sanpaolo S.p.A..

The registered office of Intesa Sanpaolo S.p.A. is in Turin, at Piazza San Carlo 156, with a secondary office in Milan, at Via Monte di Pietà 8.

Taxpayer Identification Number and Turin Companies Register No. 00799960158.

SIREF Fiduciaria S.p.A. is wholly owned by Fideuram - Intesa Sanpaolo Private Banking S.p.A., which prepares the Consolidated Financial Statements, and whose share capital is wholly owned by Intesa Sanpaolo S.p.A..

Fideuram - Intesa Sanpaolo Private Banking S.p.A. has its registered office in Turin, at Piazza San Carlo 156, and a permanent establishment in Milan at Via Montebello 18.

Taxpayer Identification Number and Companies Register No. 00714540150.

Milan, 26 February 2021

**For the Board of Directors
The Chairman**

Pier Luigi Sappa

A handwritten signature in blue ink, appearing to read 'Pier Luigi Sappa', with a long horizontal flourish extending to the right.

Schedules to the Financial Statements

LAST FINANCIAL STATEMENTS APPROVED BY THE PARENT COMPANY

FINANCIAL STATEMENTS OF THE COMPANY THAT EXERCISES MANAGEMENT AND COORDINATION, INTESA SANPAOLO S.p.A.

Balance Sheet of Intesa Sanpaolo S.p.A.

(figures in €)

Assets	31.12.2019	31.12.2018
10. Cash and cash equivalents	6,013,356,038	7,363,132,608
20. Financial assets measured at fair value through profit or loss	22,973,103,973	25,878,591,115
a) Financial assets held for trading	19,871,692,215	18,020,440,604
b) Financial assets measured at fair value	195,028,564	197,753,361
c) Other financial assets mandatorily measured at fair value	2,906,383,194	7,660,397,150
30. Financial assets measured at fair value through other comprehensive income	33,276,643,885	31,135,690,799
40. Financial assets measured at amortised cost	439,932,789,628	409,602,431,307
a) Loans and advances to banks	122,454,605,998	154,590,837,735
b) Loans and advances to customers	317,478,183,630	255,011,593,572
50. Hedging derivatives	2,830,373,955	2,877,547,472
60. Adjustments to financial assets subject to generic hedging (+/-)	1,525,813,562	77,275,285
70. Equity investments	24,410,762,610	26,257,677,770
80. Property and equipment	6,688,430,072	4,598,266,116
90. Intangible assets	4,551,602,210	2,767,601,935
including:		
- Goodwill	1,242,487,402	1,160,336,910
100. Tax assets	14,016,892,094	14,334,819,665
a) current	1,480,236,864	2,996,573,278
b) deferred	12,536,655,230	11,338,246,387
110. Non-current assets held for sale and discontinued operations	469,027,127	672,258,249
120. Other assets	3,739,834,486	2,987,801,986
TOTAL ASSETS	560,428,629,640	528,553,094,307

Balance Sheet of Intesa Sanpaolo S.p.A.

(figures in €)

Liabilities and Shareholders' Equity	31.12.2019	31.12.2018
10. Financial liabilities measured at amortised cost	476,324,527,437	447,143,398,340
a) Due to banks	152,978,451,667	161,719,030,885
b) Due to customers	247,937,370,294	208,532,094,893
c) Debt on issue	75,408,705,476	76,892,272,562
20. Financial liabilities held for trading	16,446,060,192	14,559,502,621
30. Financial liabilities measured at fair value	1,914,031,202	1,821,039,982
40. Hedging derivatives	7,323,119,194	5,357,675,339
50. Adjustments to financial liabilities subject to macro-hedging (+/-)	521,940,321	381,865,835
60. Tax liabilities	928,948,213	1,446,555,316
a) current	23,592,680	75,887,346
b) deferred	905,355,533	1,370,667,970
70. Liabilities associated with non-current assets held for sale and discontinued operations	41,034,565	-
80. Other liabilities	7,500,204,651	6,352,470,569
90. Provision for employment termination indemnities	1,057,087,202	845,215,781
100. Provisions for risks and charges	3,099,839,100	3,434,676,119
a) commitments and guarantees issued	384,991,008	350,010,141
b) pensions and other commitments	205,670,392	223,290,421
c) other provisions for risks and charges	2,509,177,700	2,861,375,557
110. Valuation reserves	1,374,623,166	1,080,919,802
120. Redeemable shares	-	-
130. Equity instruments	4,102,664,631	4,102,664,631
140. Reserves	3,399,458,545	4,369,749,752
150. Share premium reserve	25,233,266,887	24,925,954,843
160. Share capital	9,085,663,010	9,085,469,852
170. Treasury shares (-)	(60,813,066)	(39,659,294)
180. Net profit (loss) for the year (+/-)	2,136,974,390	3,685,594,819
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	560,428,629,640	528,553,094,307

Income Statement of Intesa Sanpaolo S.p.A.

(figures in €)

	2019	2018
10. Interest income and similar income	7,282,086,219	7,036,468,661
<i>of which: interest income calculated with the effective interest method</i>	7,568,715,562	7,245,312,697
20. Interest expense and similar expense	(2,874,258,933)	(2,785,287,693)
30. Net interest income	4,407,827,286	4,251,180,968
40. Fee and commission income	5,097,939,877	4,566,781,542
50. Fee and commission expense	(609,465,768)	(627,795,460)
60. Net fee and commission income	4,488,474,109	3,938,986,082
70. Dividends and similar income	2,144,099,724	3,491,677,892
80. Net profit (loss) on trading activities	38,655,668	(76,830,248)
90. Net profit (loss) on hedging derivatives	(36,699,444)	(22,244,300)
100. Net profit (loss) on sale or repurchase of:	357,904,493	100,711,617
a) Financial assets measured at amortised cost	(25,917,941)	(64,232,505)
b) Financial assets measured at fair value through other comprehensive income	214,497,933	214,993,962
c) Financial liabilities	169,324,501	(50,049,840)
110. Net profit (loss) on other financial assets and liabilities measured at fair value through profit or loss	17,662,586	280,721,335
a) Financial assets and liabilities measured at fair value	(95,452,555)	29,612,955
b) Other financial assets mandatorily measured at fair value	113,115,141	251,108,380
120. Total net interest and trading income	11,417,924,422	11,964,203,346
130. Net impairment for credit risk on:	(1,965,432,618)	(1,820,970,596)
a) Financial assets measured at amortised cost	(1,953,858,693)	(1,821,932,128)
b) Financial assets measured at fair value through other comprehensive income	(11,573,925)	961,532
140. Gains/losses on contractual changes without cancellation	(5,072,667)	(16,347,123)
150. Operating income	9,447,419,137	10,126,885,627
160. Administrative expenses:	(7,155,003,404)	(7,014,160,148)
a) personnel expenses	(4,498,946,183)	(3,669,654,828)
b) other administrative expenses	(2,656,057,221)	(3,344,505,320)
170. Net provisions for risks and charges	(65,645,408)	(39,701,232)
a) commitments and guarantees issued	(863,098)	9,969,715
b) other net provisions	(64,782,310)	(49,670,947)
180. Depreciation of property and equipment	(391,583,737)	(125,285,249)
190. Amortisation of intangible assets	(536,880,647)	(14,591,319)
200. Other income/expense	807,164,212	518,187,937
210. Operating costs	(7,341,948,984)	(6,675,550,011)
220. Profit (loss) on equity investments	(56,028,166)	127,339,460
230. Net fair value gains (losses) on property and equipment and intangible assets	(10,204,141)	(5,806,488)
240. Goodwill impairment	-	-
250. Gain (loss) on disposal of investments	(111,598)	805,923
260. Profit (loss) before tax from continuing operations	2,039,126,248	3,573,674,511
270. Income taxes for the year on continuing operations	34,130,294	64,177,552
280. Profit (loss) after tax from continuing operations	2,073,256,542	3,637,852,063
290. Profit (loss) after tax from discontinued operations	63,717,848	47,742,756
300. Net profit (loss) for the year	2,136,974,390	3,685,594,819

BASIS OF PREPARATION FOR THE RECLASSIFIED FINANCIAL STATEMENTS

The Income Statement and Balance Sheet figures are presented in reclassified formats in the Directors' Report to give a better representation of ordinary operating performance.

The following changes from the statutory format have been made in the Reclassified Income Statement:

- the time value of provision for employment termination indemnities and the provision for seniority bonuses was linked to interest income;
- the integration costs and early retirement incentive costs were reclassified in their own item, net of the tax effect.

RECONCILIATION STATEMENTS

Reconciliation of the Statutory Balance Sheet and the Reclassified Balance Sheet

(figures in €)

		31.12.2020	31.12.2019
RECLASSIFIED BALANCE SHEET ITEMS	STATUTORY BALANCE SHEET ITEMS		
- ASSETS	- ASSETS		
Financial assets measured at fair value through profit or loss		141,169	62,043
	<i>Item 20. Financial assets measured at fair value through profit or loss</i>	141,169	62,043
Financial assets measured at fair value through other comprehensive income		86,268	105,929
	<i>Item 30. Financial assets measured at fair value through other comprehensive income</i>	86,268	105,929
Loans and advances to banks		22,825,057	25,197,300
	<i>Item 40. Financial assets measured at amortised cost - loans and advances to banks</i>	22,825,057	25,197,300
Loans and advances to customers		2,995,001	2,447,310
	<i>Item 40. Financial assets measured at amortised cost - loans and advances to customers</i>	2,995,001	2,447,310
Property and equipment and intangible assets		5,775,952	6,336,477
	<i>Item 80. Property and equipment</i>	5,288,091	5,800,943
	<i>Item 90. Intangible assets</i>	487,861	535,534
Tax assets		913,026	625,630
	<i>Item 100. Tax assets</i>	913,026	625,630
Other assets		11,209,102	10,594,599
	<i>Item 10. Cash and cash equivalents</i>	1,186	2,410
	<i>Item 120. Other assets</i>	11,207,916	10,592,189
TOTAL ASSETS		43,945,575	45,369,288

RECLASSIFIED BALANCE SHEET ITEMS - LIABILITIES	STATUTORY BALANCE SHEET ITEMS - LIABILITIES	31.12.2020	31.12.2019
Debts		6,883,423	7,064,812
	<i>Item 10. Financial liabilities measured at amortised cost - debts</i>	6,883,423	7,064,812
Tax liabilities		58,366	152,469
	<i>Item 60. Tax liabilities</i>	58,366	152,469
Other liabilities		5,971,829	7,047,710
	<i>Item 80. Other liabilities</i>	4,701,678	5,752,331
	<i>Item 90. Provision for employment termination indemnities</i>	1,270,151	1,295,379
Provisions for risks and charges		2,886,105	1,714,079
	<i>Item 100. Provisions for risks and charges</i>	2,886,105	1,714,079
Share capital and reserves		27,934,586	27,639,975
	<i>Item 110. Share capital</i>	2,600,000	2,600,000
	<i>Item 150. Reserves</i>	25,433,300	25,116,433
	<i>Item 160. Revaluation reserves</i>	(98,714)	(76,458)
Net Profit		211,266	1,750,243
	<i>Item 170. Profit (loss) for the year</i>	211,266	1,750,243
TOTAL LIABILITIES		43,945,575	45,369,288

Reconciliation of the Statutory Income Statement and the Reclassified Income Statement

(figures in €)

RECLASSIFIED INCOME STATEMENT	STATUTORY INCOME STATEMENT	2020	2019
Net interest income		(103,898)	(91,053)
	<i>Item 10. Interest income and similar income</i>	8,890	16,380
	<i>Item 20. Interest expense and similar charges</i>	(100,041)	(87,573)
	<i>Item 160. a) (partial) Time component value of provision for employment termination indemnities and seniority bonuses</i>	(12,747)	(19,860)
Net profit (loss) on financial assets and liabilities		(8,589)	14,456
	<i>Item 110. Net profit (loss) on financial assets and liabilities measured at fair value through profit or loss</i>	(8,589)	5,570
	<i>Item 70. Dividends and similar income</i>	-	8,886
Net fee and commission income		13,534,204	14,423,335
	<i>Item 40. Fee and commission income</i>	14,920,271	15,319,345
	<i>Item 50. Fee and commission expense</i>	(1,386,067)	(896,010)
TOTAL NET INTEREST AND TRADING INCOME		13,421,717	14,346,738
Other income (expense)		(139,758)	187,983
	<i>Item 200. Other management income and expenses</i>	(139,758)	187,983
NET OPERATING INCOME		13,281,959	14,534,721
Personnel expenses		(6,804,989)	(7,426,527)
	<i>Item 160. a) personnel expenses</i>	(8,534,736)	(7,446,387)
	<i>Item 160. a) (partial) Time component value of provision for employment termination indemnities and seniority bonuses</i>	12,747	19,860
	<i>Item 160. a) (partial) Redundancy incentive charges</i>	1,717,000	-
Other administrative expenses		(3,544,147)	(3,424,767)
	<i>Item 160. b) Other administrative expenses</i>	(3,811,035)	(3,785,053)
	<i>Item 160. b) (partial) Integration expenses</i>	266,888	360,286
Depreciation and amortisation		(859,515)	(908,216)
	<i>Item 180. Net depreciation of property and equipment</i>	(483,341)	(505,001)
	<i>Item 190. Net amortisation of intangible assets</i>	(376,174)	(403,215)
NET OPERATING EXPENSES		(11,208,651)	(11,759,510)
NET OPERATING INCOME (EXPENSES)		2,073,308	2,775,211
Net impairment of loans		149,775	31,445
	<i>Item 130. a) Net impairment for credit risk</i>	149,775	31,445
PRE-TAX PROFIT (LOSS) ON CONTINUING OPERATIONS		2,223,083	2,806,656
Income taxes for the year on continuing operations		(581,434)	(796,647)
	<i>Item 270. Income tax for the year on continuing operations</i>	(27,929)	(696,127)
	<i>Item 270. (partial) Tax impact on redundancy incentive charges</i>	(479,043)	-
	<i>Item 270. (partial) Tax impact on integration expenses</i>	(74,462)	(100,520)
Integration expenses and redundancy incentive charges (net of tax)		(1,430,383)	(259,766)
	<i>Item 160. a) (partial) Redundancy incentive charges</i>	(1,717,000)	-
	<i>Item 160. b) (partial) Integration expenses</i>	(266,888)	(360,286)
	<i>Item 270. (partial) Tax impact on redundancy incentive charges</i>	479,043	-
	<i>Item 270. (partial) Tax impact on integration expenses</i>	74,462	100,520
NET PROFIT		211,266	1,750,243

Report of the Board of Statutory Auditors

SOCIETÀ ITALIANA DI REVISIONE E FIDUCIARIA

S.I.RE.F. S.p.A.

SEDE LEGALE: MILANO, VIA MONTEBELLO, 18

CAPITALE SOCIALE: EURO 2.600.000,00 I.V.

REGISTRO IMPRESE DI MILANO MONZA BRIANZA LODI E CODICE FISCALE:

01840910150

SOCIETÀ PARTECIPANTE AL GRUPPO IVA INTESA SANPAOLO – PARTITA IVA

1199150015

SOCIETÀ SOGGETTA ALL'ATTIVITÀ DI DIREZIONE E COORDINAMENTO
DI INTESA SANPAOLO S.P.A. ED APPARTENENTE AL GRUPPO BANCARIO INTESA
SANPAOLO, ISCRITTO ALL'ALBO DEI GRUPPI BANCARI

SOCIO UNICO FIDEURAM – INTESA SANPAOLO PRIVATE BANKING S.P.A.

* * * *

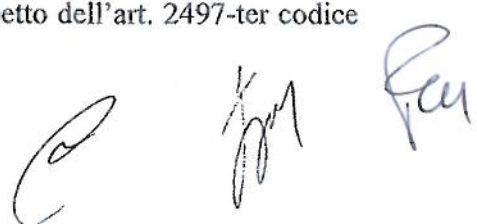
**RELAZIONE DEL COLLEGIO SINDACALE ALL'ASSEMBLEA
DELL'AZIONISTA**

**SUL BILANCIO DELL'ESERCIZIO CHIUSO AL 31 DICEMBRE 2020
AI SENSI DELL'ARTICOLO 2429, COMMA 2 DEL CODICE CIVILE**

All'Azionista Unico.

Il Collegio Sindacale di SIREF Fiduciaria S.p.A. (di seguito anche la "Società") attesta, preliminarmente, che nell'adempimento dei doveri contemplati ai sensi degli artt. 2403 e segg. del codice civile, delle pertinenti disposizioni del D. Lgs. 39/2010 nonché nel rispetto delle disposizioni emanate dalle Autorità di Vigilanza, si è attenuto, nella redazione della presente relazione, alle Norme di Comportamento del Collegio Sindacale emanate dal Consiglio Nazionale dei Dottori Commercialisti ed Esperti Contabili nonché al documento sulle "Linee Operative per i Collegi Sindacali, anche in qualità di Organismi di Vigilanza, delle società controllate italiane del Gruppo Intesa Sanpaolo".

La Società è soggetta all'attività di direzione e coordinamento di Intesa Sanpaolo S.p.A. e, a tale riguardo, il Collegio ha constatato il rispetto dell'art. 2497-ter codice



civile. Nella relazione sulla gestione sono esposti i rapporti intercorsi con Intesa Sanpaolo S.p.A. e con le società del gruppo, in ottemperanza sia al disposto dell'art. 2428 codice civile, sia al disposto dell'art. 2497 bis codice civile.

Il Collegio Sindacale svolge anche le funzioni di Organismo di Vigilanza ex D. Lgs. 231/2001. L'attività svolta in qualità di Organismo di Vigilanza e le relative conclusioni vengono relazionate semestralmente al Consiglio di Amministrazione, mediante predisposizione di una specifica relazione redatta ai sensi del vigente Modello 231.

Ciò premesso, il Collegio Sindacale espone di seguito le risultanze dell'attività svolta nel corso dell'anno.

VIGILANZA SULL'OSSERVANZA DELLA LEGGE E DELLO STATUTO

Il Collegio Sindacale ha esercitato attività di vigilanza circa l'osservanza della legge e dello statuto da parte della Società, in particolare tramite:

- 8 (otto) riunioni periodiche dell'Organo di controllo sia come Collegio sia come Organismo di Vigilanza, dal 6 marzo si sono tenute *da remoto* in relazione alle misure antipandemiche, nel corso delle quali i sottoscritti Sindaci hanno ricevuto periodici flussi informativi da parte dell'organo di gestione e delle funzioni aziendali di controllo, incontrando l'Amministratore Delegato, il Direttore Generale ed i Responsabili delle principali funzioni aziendali di controllo, tra cui l'*Internal Audit*, la *Compliance*, l'Antiriciclaggio, la GAF e l'*Operational Risk Management* e il responsabile dei controlli di primo livello;
- la partecipazione alle 8 (otto) riunioni del Consiglio di Amministrazione ottenendo, nel rispetto di quanto previsto dal comma 5 dell'art. 2381 c.c., tempestive ed idonee informazioni sul generale andamento della gestione e sulla sua prevedibile evoluzione, nonché sulle operazioni di maggior rilievo per loro dimensioni o caratteristiche e alle 3 (tre) adunanze dell'Assemblea, potendo constatare che le riunioni di tali organi sociali si sono svolte nel rispetto delle norme di legge;
- incontri con Società di Revisione KPMG S.p.A per seguire il loro lavoro e per vigilare sulla loro indipendenza, il Collegio si è avvalso dei risultati, chiesti e commentatici dal socio responsabile dell'incarico, dal *senior* e dalla *manager*, intervenuti nelle riunioni i quali non ci hanno comunicato criticità, anomalie ed omissioni.



Il Collegio Sindacale ha assodato il tempestivo assolvimento di taluni obblighi amministrativi e societari.

Nel corso del 2020 e in sede di Consiglio, il Collegio ha esercitato la propria attività di vigilanza in merito all'integrazione del Consiglio di Amministrazione della Società appurando l'avvenuta verifica dei requisiti di legge previsti ai sensi del D. M. del 16 gennaio 1995, della Circolare della Banca d'Italia n. 288 del 3 aprile 2016 e del D. M. n. 161 del 18 marzo 1998 in capo ai neo Amministratori. Il Collegio ha, altresì, espresso parere favorevole alle operazioni e delibere assunte dalla Società quando espressamente previsto dalla legge. Sulla base delle informazioni ottenute, il Collegio Sindacale può affermare che non sono state poste in essere operazioni contrarie alla legge, estranee all'oggetto sociale o in contrasto con lo Statuto o con le deliberazioni dell'Assemblea e del Consiglio di Amministrazione.

VIGILANZA SUL RISPETTO DEI PRINCIPI DI CORRETTA AMMINISTRAZIONE

Il Collegio Sindacale ha acquisito conoscenza e vigilato, per quanto di competenza, sul rispetto dei principi di corretta amministrazione, il tutto sulla scorta anche della partecipazione alle riunioni del Consiglio di Amministrazione, della documentazione e delle tempestive informazioni ricevute con riguardo alle operazioni poste in essere dalla Società, nonché tramite incontri con l'alta direzione ed analisi e verifiche specifiche. L'iter decisionale del Consiglio di Amministrazione è apparso ispirato al rispetto del fondamentale principio dell'agire informato. La documentazione relativa alle riunioni del Consiglio di Amministrazione è risultata adeguata, sia in relazione alla chiarezza dei contenuti, sia in termini di tempistica di messa a disposizione di Consiglieri e Sindaci. L'Amministratore Delegato ha costantemente fornito notizie in merito all'andamento della gestione nonché esposto i temi in esame con dovizia di informazioni anche con gli approfondimenti opportuni emersi in corso di riunione.

Quanto alle operazioni di maggior rilievo economico, finanziario e patrimoniale poste in essere dalla Società, apposite riunioni con l'Amministratore Delegato e con la Società di Revisione hanno consentito di accertarne la conformità alle previsioni di legge e statutarie nonché la rispondenza delle delibere assunte in tal senso all'interesse sociale.

Il Collegio Sindacale ha acquisito informazioni circa operazioni infragruppo e con parti



correlate attraverso quanto esposto nei documenti di Bilancio e attraverso le informazioni tempo per tempo rese in occasione della partecipazione alle riunioni del Consiglio di Amministrazione. Con specifico riguardo alle operazioni con parti correlate, esse risultano poste in essere con la Capogruppo Intesa Sanpaolo e sue controllate nonché con la Controllante Fideuram e sue controllate, in una logica di ottimizzazione delle potenzialità del Gruppo e nel rispetto delle norme di legge e del Regolamento di Gruppo. Operazioni che risultano indicate nella Relazione sulla gestione e dettagliate nella Nota Integrativa nel rispetto di quanto previsto dagli artt. 2428, 2497-bis e 2497-ter c.c. e ne confermano la regolazione a condizioni di mercato sottolineando che la direzione e il coordinamento dell'unico azionista producono effetti positivi, anche quanto alle possibili economie di scala e alla disponibilità di prestazioni qualificate.

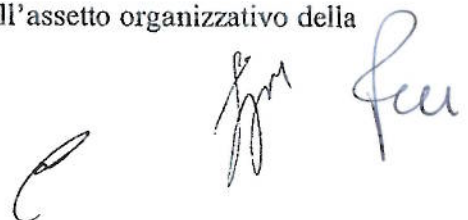
Complessivamente, le informazioni acquisite hanno consentito di riscontrare la conformità alla legge ed allo Statuto delle azioni deliberate e poste in essere e che le stesse non fossero manifestamente imprudenti, azzardate, in potenziale conflitto di interesse o tali da compromettere l'integrità del patrimonio sociale.

Il Collegio Sindacale dà atto che nel corso dell'esercizio 2020 non ha ricevuto denunce ex art. 2408 del codice civile. Si evidenzia, inoltre, che nel corso dell'esercizio 2020 è stato fornito doveroso riscontro agli esposti nonché ai reclami presentati nei confronti della Società e, ove opportuno, sono state avviate specifiche indagini da parte delle preposte strutture aziendali. In merito alla normativa «Whistleblowing», si evidenzia che nel periodo non sono prevenute comunicazioni della specie.

In relazione alle misure antipandemiche il Collegio ne ha appurato l'adozione e la permanenza interloquendo con le funzioni aziendali preposte, abitualmente presenti alle riunioni, le quali hanno riferito circa l'adozione di disposizioni, protocolli e cautele coerenti con quanto è stato disposto, tempo per tempo, dalle Autorità Pubbliche e dal Nucleo Operativo di Gestione della Crisi della Capogruppo.

VIGILANZA SULL'ADEGUATEZZA DELL'ASSETTO ORGANIZZATIVO

Il Collegio Sindacale, anche in occasione delle riunioni del Consiglio di Amministrazione ed in veste di Organismo di Vigilanza, ha avuto modo di verificare, per quanto di competenza, l'idonea definizione dei poteri delegati, la chiara identificazione di ruoli e responsabilità, l'adeguatezza dell'assetto organizzativo della



Società nel perseguimento dei propri scopi sociali e la presenza di piani strutturati di formazione del personale dipendente.

Le attività della Società risultano regolate da un impianto normativo interno, disponibile in apposito sistema informativo. Tutti gli atti normativi ed informativi emanati e/o recepiti, quando viene specificatamente richiesta delibera del Consiglio di Amministrazione, sono pubblicati nel sistema aziendale e costituiscono così norme della Società.

L'appartenenza della Società al Gruppo Intesa Sanpaolo, nonché alla Divisione *Private Banking*, fa sì che la Società, nel perseguire le proprie attività di *business*, si avvalga, in ottica di ottimizzazione dei costi e delle potenzialità gestionali, della fornitura di servizi in *outsourcing* da parte della Capogruppo Intesa Sanpaolo e della Controllante Fideuram.

Nell'ambito delle attività di verifica periodica, il Collegio ha avuto modo di avere evidenza – in relazione alle materie di volta in volta oggetto di esame ed approfondimento – degli assetti, delle procedure e degli strumenti che caratterizzano l'organizzazione delle attività all'interno delle strutture della Società. Il Collegio Sindacale ha, inoltre, accertato l'adeguatezza dei presidi posti a controllo della qualità ed efficacia dei servizi forniti dagli *outsourcer*, anche in linea con quanto previsto dal Disposizione di Vigilanza della Banca d'Italia con Circolare 288 del 3 aprile 2015.

VIGILANZA SULL'ADEGUATEZZA DEL SISTEMA DI CONTROLLO INTERNO

Il Collegio Sindacale ha vigilato sull'adeguatezza del sistema di controllo interno, nonché sull'efficienza ed efficacia di quest'ultimo nel presidio dei rischi e del rispetto della legge, delle normative interne in termini di procedure e disposizioni mediante acquisizione di informazioni dai responsabili delle funzioni di *Audit*, *Compliance*, Antiriciclaggio, GAF e *Operational Risk Management* e dal responsabile dei controlli operativi di primo livello.

Il Collegio Sindacale, anche in veste di Organismo di Vigilanza, ha, inoltre, vigilato sull'adeguatezza del sistema di controlli interni attraverso l'esame delle relazioni semestrali delle funzioni di controllo riscontrando adeguati presidi.

In qualità di Organismo di Vigilanza, il Collegio ha, inoltre, monitorato il rispetto del "Modello di organizzazione, gestione e controllo ai sensi del D. Lgs. 231/2001" di SIREF Fiduciaria, aggiornato in occasione del Consiglio di Amministrazione dell'11



dicembre 2020, relazionando al medesimo organo sull'applicazione del Modello all'interno della Società, sull'evoluzione della normativa e sugli adeguamenti proposti; in esito delle attività non sono emerse criticità rispetto alla corretta attuazione del Modello, né sono pervenute segnalazioni ai sensi del Decreto Legislativo n. 231/2001.

VIGILANZA SULL'ADEGUATEZZA DEL SISTEMA AMMINISTRATIVO-CONTABILE

Il Collegio Sindacale, per quanto di competenza, ha valutato l'affidabilità del sistema amministrativo e contabile a recepire e rappresentare correttamente i fatti di gestione ottenendo informazioni dai responsabili delle diverse funzioni e incontrando la Società di Revisione. Come anticipato in premessa del consueto scambio di informazioni con la Società di Revisione non sono emerse segnalazioni di anomalie significative e non sono state sollevate eccezioni in merito all'organizzazione della struttura contabile e all'idoneità della stessa a rappresentare correttamente i fatti di gestione, né sono emersi dati e informazioni rilevanti che debbano essere evidenziati nella presente relazione.

Quanto al Conferimento dell'incarico di revisione legale dei conti per il periodo 2021-2029 Ricordiamo che l'Assemblea Ordinaria della Capogruppo del 30 aprile 2019 ha deliberato di conferire a EY S.p.A. l'incarico di revisione legale dei conti per gli esercizi 2021-2029.

A seguito di tale nomina ed in applicazione del Principio del "Revisore unico" nel Gruppo Intesa Sanpaolo - previsto dal vigente "Regolamento di Gruppo per il conferimento di incarichi a società di revisione legale e loro reti" - la Capogruppo ha attivato le procedure necessarie affinché anche le altre società facenti parte del Gruppo Intesa Sanpaolo, ivi inclusa Siref Fiduciaria S.p.A., conferissero l'incarico di revisione legale per gli esercizi 2021-2029 alla società di revisione Ernest Young, permettendo, in tal modo, di affidare al medesimo soggetto (revisore unico) tutte le attività di revisione del Gruppo, anche al fine di consentire un maggiore coordinamento ed una maggior razionalizzazione nello svolgimento delle attività di audit e agevolando, altresì, l'assunzione di responsabilità da parte del revisore unico sull'intero Gruppo, come, peraltro, previsto dalla vigente normativa in tema di revisione legale.

In tale contesto, quindi, si rammenta che il Collegio Sindacale, nel corso dell'esercizio 2020 e per quanto di propria competenza, ha aderito alla proposta della Capogruppo Intesa Sanpaolo del 22 ottobre 2019 indirizzando - all'Assemblea degli Azionisti chiamata ad approvare il bilancio d'esercizio di S.I.R.E.F. S.p.A. al 31 dicembre 2019



- una proposta motivata per il conferimento dell'incarico di revisione legale ad Ernest Young per il periodo 2021-2029.

VIGILANZA SUL BILANCIO DI ESERCIZIO E SULLA RELAZIONE SULLA GESTIONE

Il Collegio Sindacale, per quanto di competenza, attesta di aver esaminato il progetto di bilancio dell'esercizio chiuso alla data del 31 dicembre 2020, che è stato redatto ed approvato dal Consiglio di Amministrazione nella riunione del 26 febbraio 2021, ai sensi di legge, e messo a disposizione del Collegio Sindacale, unitamente agli allegati di dettaglio.

Tale progetto, che viene sottoposto all'esame dell'Assemblea per l'approvazione, è stato redatto secondo i principi contabili internazionali IAS/IFRS, emanati dall'*International Accounting Standard Board* ("IASB"), omologati dalla Commissione Europea con il Regolamento tenendo anche conto, per le fattispecie applicabili, delle interpretazioni dell'*International Financial Reporting Interpretations Committee* ("IFRIC").


Gli schemi utilizzati per la redazione del progetto di bilancio sono quelli previsti dal Provvedimento del Governatore della Banca d'Italia del 22 dicembre 2017 (Allegato A – Schemi di bilancio e nota integrativa degli intermediari finanziari) che tiene conto dell'introduzione, nel nostro ordinamento, dei principi contabili internazionali in applicazione del D. Lgs. n. 38 del 28 febbraio 2005 (Decreto IAS).

Il bilancio al 31 dicembre 2020 evidenzia un Patrimonio Netto di Euro 28.145.852 di cui l'utile dell'esercizio, al netto delle imposte è di Euro 211.266.

Il Collegio Sindacale, avendo vigilato sull'impostazione generale e sull'osservanza da parte degli amministratori delle norme procedurali inerenti alla formazione, osserva, inoltre, che:

- nella formazione di suddetto progetto sono state rispettate le norme di legge inerenti all'impostazione del Bilancio e della Relazione sulla gestione; gli schemi di Bilancio adottati ed i principi contabili, descritti nella Nota Integrativa, sono adeguati in relazione all'attività della Società;
- la Relazione sulla gestione risponde ai requisiti dell'art. 2428 del Codice civile così come novellato dal Decreto Legislativo 2 febbraio 2007 n. 32 ed è coerente con i dati e le risultanze del Bilancio; essa fornisce un'adeguata informativa sulle attività della Società.

Il Collegio Sindacale osserva, infine, che:



- il Bilancio è stato redatto in applicazione dei principi generali di prudenza, competenza e nella prospettiva della continuità aziendale;
- gli Amministratori non hanno derogato nell'applicazione delle disposizioni previste dai principi contabili internazionali e dunque non si è reso necessario motivarne le ragioni e l'influenza;
- la Società di Revisione KPMG S.p.A. ha emesso in data 23/03/2021 la sua relazione sul bilancio, ai sensi degli articoli 14 e 16 del D. Lgs. n. 39/2010, senza evidenziare rilievi o irregolarità.

In conclusione, mediante la descritta attività da noi svolta direttamente e tramite i risultati ai quali è pervenuta la Società di revisione, abbiamo così preso atto dell'impostazione e della struttura del Bilancio e riteniamo che lo stesso e la proposta del Consiglio di Amministrazione di destinazione dell'utile d'esercizio siano suscettibili di approvazione.

In ultimo il Presidente di questo Collegio nel ringraziare gli organi sociali, la struttura e i colleghi per la disponibilità e la collaborazione ricorda che per motivi di salute ha comunicato prima d'ora agli organi sociali la volontà di dimettersi da Sindaco e da Presidente con effetto dalla data dell'assemblea di approvazione del Bilancio 2020 e che pertanto occorrerà provvedere in merito.

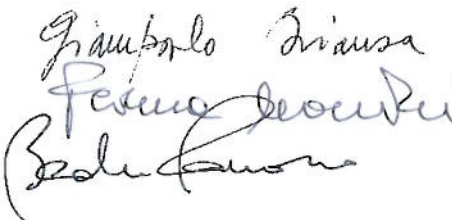
Milano, 25 marzo 2021

IL COLLEGIO SINDACALE

F.to Rag. Gianpaolo Brianza

F.to Dott.ssa Federica Mantini

F.to Dott.ssa Beatrice Ramasco



The image shows three handwritten signatures in black ink. The top signature is 'Gianpaolo Brianza', the middle one is 'Federica Mantini', and the bottom one is 'Beatrice Ramasco'. The signatures are written in a cursive, flowing style.

Independent Auditors' Report



KPMG S.p.A.
Revisione e organizzazione contabile
Via Vittor Pisani, 25
20124 MILANO MI
Telefono +39 02 6763.1
Email it-fmauditaly@kpmg.it
PEC kpmgspa@pec.kpmg.it

Relazione della società di revisione indipendente ai sensi dell'art. 14 del D.Lgs. 27 gennaio 2010, n. 39

*All'Azionista Unico di
Siref Fiduciaria S.p.A.*

Relazione sulla revisione contabile del bilancio d'esercizio

Giudizio

Abbiamo svolto la revisione contabile del bilancio d'esercizio di Siref Fiduciaria S.p.A. (nel seguito anche la "Società"), costituito dallo stato patrimoniale al 31 dicembre 2020, dal conto economico, dal prospetto della redditività complessiva, dal prospetto delle variazioni del patrimonio netto e dal rendiconto finanziario per l'esercizio chiuso a tale data e dalla nota integrativa che include anche la sintesi dei più significativi principi contabili applicati.

A nostro giudizio, il bilancio d'esercizio fornisce una rappresentazione veritiera e corretta della situazione patrimoniale e finanziaria di Siref Fiduciaria S.p.A. al 31 dicembre 2020, del risultato economico e dei flussi di cassa per l'esercizio chiuso a tale data in conformità agli International Financial Reporting Standards adottati dall'Unione Europea.

Elementi alla base del giudizio

Abbiamo svolto la revisione contabile in conformità ai principi di revisione internazionali (ISA Italia). Le nostre responsabilità ai sensi di tali principi sono ulteriormente descritte nel paragrafo "*Responsabilità della società di revisione per la revisione contabile del bilancio d'esercizio*" della presente relazione. Siamo indipendenti rispetto a Siref Fiduciaria S.p.A. in conformità alle norme e ai principi in materia di etica e di indipendenza applicabili nell'ordinamento italiano alla revisione contabile del bilancio. Riteniamo di aver acquisito elementi probativi sufficienti e appropriati su cui basare il nostro giudizio.



Altri aspetti

Direzione e coordinamento

Come richiesto dalla legge, gli amministratori di Siref Fiduciaria S.p.A. hanno inserito nella nota integrativa i dati essenziali dell'ultimo bilancio della società che esercita su di essa l'attività di direzione e coordinamento. Il giudizio sul bilancio d'esercizio di Siref Fiduciaria S.p.A. non si estende a tali dati.

Responsabilità degli Amministratori e del Collegio Sindacale di Siref Fiduciaria S.p.A. per il bilancio d'esercizio

Gli Amministratori sono responsabili per la redazione del bilancio d'esercizio che fornisca una rappresentazione veritiera e corretta in conformità agli International Financial Reporting Standards adottati dall'Unione Europea e, nei termini previsti dalla legge, per quella parte del controllo interno dagli stessi ritenuta necessaria per consentire la redazione di un bilancio che non contenga errori significativi dovuti a frodi o a comportamenti o eventi non intenzionali.

Gli Amministratori sono responsabili per la valutazione della capacità della Società di continuare a operare come un'entità in funzionamento e, nella redazione del bilancio d'esercizio, per l'appropriatezza dell'utilizzo del presupposto della continuità aziendale, nonché per una adeguata informativa in materia. Gli Amministratori utilizzano il presupposto della continuità aziendale nella redazione del bilancio d'esercizio a meno che abbiano valutato che sussistono le condizioni per la liquidazione della Società o per l'interruzione dell'attività o non abbiano alternative realistiche a tali scelte.

Il Collegio Sindacale ha la responsabilità della vigilanza, nei termini previsti dalla legge, sul processo di predisposizione dell'informativa finanziaria della Società.

Responsabilità della società di revisione per la revisione contabile del bilancio d'esercizio

I nostri obiettivi sono l'acquisizione di una ragionevole sicurezza che il bilancio d'esercizio nel suo complesso non contenga errori significativi, dovuti a frodi o a comportamenti o eventi non intenzionali, e l'emissione di una relazione di revisione che includa il nostro giudizio. Per ragionevole sicurezza si intende un livello elevato di sicurezza che, tuttavia, non fornisce la garanzia che una revisione contabile svolta in conformità ai principi di revisione internazionali (ISA Italia) individui sempre un errore significativo, qualora esistente. Gli errori possono derivare da frodi o da comportamenti o eventi non intenzionali e sono considerati significativi qualora ci si possa ragionevolmente attendere che essi, singolarmente o nel loro insieme, siano in grado di influenzare le decisioni economiche degli utilizzatori prese sulla base del bilancio d'esercizio.

Nell'ambito della revisione contabile svolta in conformità ai principi di revisione internazionali (ISA Italia), abbiamo esercitato il giudizio professionale e abbiamo mantenuto lo scetticismo professionale per tutta la durata della revisione contabile. Inoltre:

- abbiamo identificato e valutato i rischi di errori significativi nel bilancio d'esercizio, dovuti a frodi o a comportamenti o eventi non intenzionali; abbiamo definito e svolto procedure di revisione in risposta a tali rischi; abbiamo acquisito elementi probativi sufficienti e appropriati su cui basare il nostro giudizio. Il rischio di non individuare un errore significativo dovuto a frodi è più elevato rispetto al rischio di non individuare un errore significativo derivante da comportamenti o eventi non intenzionali, poiché la frode può implicare l'esistenza di collusioni, falsificazioni, omissioni intenzionali, rappresentazioni fuorvianti o forzature del controllo interno;
- abbiamo acquisito una comprensione del controllo interno rilevante ai fini della revisione contabile allo scopo di definire procedure di revisione appropriate nelle circostanze e non per esprimere un giudizio sull'efficacia del controllo interno della Società;
- abbiamo valutato l'appropriatezza dei principi contabili utilizzati nonché la ragionevolezza delle stime contabili effettuate dagli Amministratori, inclusa la relativa informativa;
- siamo giunti a una conclusione sull'appropriatezza dell'utilizzo da parte degli Amministratori del presupposto della continuità aziendale e, in base agli elementi probativi acquisiti, sull'eventuale esistenza di un'incertezza significativa riguardo a eventi o circostanze che possono far sorgere dubbi significativi sulla capacità della Società di continuare a operare come un'entità in funzionamento. In presenza di un'incertezza significativa, siamo tenuti a richiamare l'attenzione nella relazione di revisione sulla relativa informativa di bilancio ovvero, qualora tale informativa sia inadeguata, a riflettere tale circostanza nella formulazione del nostro giudizio. Le nostre conclusioni sono basate sugli elementi probativi acquisiti fino alla data della presente relazione. Tuttavia, eventi o circostanze successivi possono comportare che la Società cessi di operare come un'entità in funzionamento;
- abbiamo valutato la presentazione, la struttura e il contenuto del bilancio d'esercizio nel suo complesso, inclusa l'informativa, e se il bilancio d'esercizio rappresenti le operazioni e gli eventi sottostanti in modo da fornire una corretta rappresentazione.

Abbiamo comunicato ai responsabili delle attività di *governance*, identificati a un livello appropriato come richiesto dagli ISA Italia, tra gli altri aspetti, la portata e la tempistica pianificate per la revisione contabile e i risultati significativi emersi, incluse le eventuali carenze significative nel controllo interno identificate nel corso della revisione contabile.



Relazione su altre disposizioni di legge e regolamentari

Giudizio ai sensi dell'art. 14, comma 2, lettera e), del D.Lgs. 39/10

Gli Amministratori di Siref Fiduciaria S.p.A. sono responsabili per la predisposizione della relazione sulla gestione di Siref Fiduciaria S.p.A. al 31 dicembre 2020, incluse la sua coerenza con il relativo bilancio d'esercizio e la sua conformità alle norme di legge.

Abbiamo svolto le procedure indicate nel principio di revisione (SA Italia) 720B al fine di esprimere un giudizio sulla coerenza della relazione sulla gestione con il bilancio d'esercizio di Siref Fiduciaria al 31 dicembre 2020 e sulla conformità della stessa alle norme di legge, nonché di rilasciare una dichiarazione su eventuali errori significativi.

A nostro giudizio, la relazione sulla gestione è coerente con il bilancio d'esercizio di Siref Fiduciaria S.p.A. al 31 dicembre 2020 ed è redatta in conformità alle norme di legge.

Con riferimento alla dichiarazione di cui all'art. 14, comma 2, lettera e), del D.Lgs. 39/10, rilasciata sulla base delle conoscenze e della comprensione dell'impresa e del relativo contesto acquisite nel corso dell'attività di revisione, non abbiamo nulla da riportare.

Milano, 23 marzo 2021

KPMG S.p.A.

Simone Archinti
Socio



Offices

Milan - Registered Office, Head Office and Permanent Office
Via Montebello, 18 – 20121 Milan

Turin – Permanent Office
Piazza San Carlo, 156 – 10128 Turin

Rome – Permanent Office
Via del Serafico 43 – 00142 Rome

info@siref.it

www.sirefiduciaria.it

Company of the Intesa Sanpaolo Group